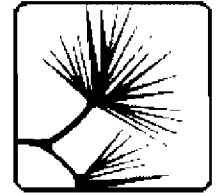




City of Del Mar Staff Report



TO: Honorable Mayor and Councilmembers

FROM: Teresa S. McBroome, Director of Finance/Treasurer
Via Scott W. Huth, City Manager *[Signature]*

DATE: June 4, 2012

SUBJECT: Mid-Term Budget Update and Resolution Amending the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget; Resolution Amending the Compensation Plans for the Management and Professional, and General Employees for Fiscal Year 2012-2013; Resolution Establishing the Property Tax Rate and Fixed Charge Assessments for Bonded Indebtedness for Fiscal Year 2012-2013; Resolution Establishing the Appropriations Limit for Fiscal Year 2012-2013; and Resolution Approving the Statement of Investment Policy for Fiscal Year 2012-2013.

REQUESTED ACTION/RECOMMENDATION:

Adopt the proposed resolutions.

EXECUTIVE SUMMARY:

The Fiscal Years 2011-2012 and 2012-2013 Adopted Operating and Capital Budget was approved by the City Council on June 6, 2011 along with approval of City Council's priorities which included "City Council Must Do's, Strategic and Operational Initiatives, Council Led Initiatives, and Citizen-Community Led Projects".

Since then, two quarterly financial reports have been presented, accepted and approved by the City Council to update revenue projections and recommend expenditure appropriations for Fiscal Year 2011-2012. The Mid-Term Budget Update includes the Fiscal Year 2011-2012 Third Quarter Financial Report which adjusts revenue projections and recommends expenditure appropriations for Fiscal Year 2011-2012 based on nine months of activity and updates revenue and expenditure projections for the second year of the budget - Fiscal Year 2012-2013 - based on activity from the current fiscal year. The Mid-Term Budget Update also gives Council a chance to review the status of City Council priorities.

DISCUSSION/ANALYSIS:

As part of the adoption of the two-year budget, Council establishes its priorities for the upcoming two years. These priorities are included in the "City Council Must Do's, Strategic and Operational Initiatives, Council Led Initiatives, and Citizen-Community Led Projects" and can be found in Attachment A. Staff is not proposing any changes, but as part of the Mid-Term Budget Update, is providing Council an opportunity to review, comment and make any adjustments as appropriate for the second year of the budget.

The Mid-Term Budget Update reflects the Fiscal Years 2011-2012 and 2012-2013 Amended Operating and Capital Budget of \$42.8 million and \$19.2 million, respectively, which are composed of the General Governmental Funds, i.e. General Fund, Library Fund, Gas Tax Fund, Open Space Fund, Supplemental Law Enforcement Fund, Wild Fire Protection Bond Debt Fund and the Capital Improvement Fund of \$21.8 million and \$0.5 million, respectively, the Enterprise Funds, i.e. Water, Wastewater and Clean Water Funds of \$7.9 million and \$7.1 million, respectively, and the Internal Service Fund, i.e. Workers' Compensation Fund of \$0.4 million and \$0.2 million, respectively.

With the proposed adjustments in this report, the amended General Fund Contingency percentage is 13.77 percent and 14.56 percent for Fiscal Years 2011-2012 and 2012-2013, respectively, and is within Council's policy of a minimum 10 to 20 percent contingency reserve.

Fiscal Year 2011-2012 Third Quarter Financial Report

General Fund

For the current fiscal year, we are on track with previous projections of the top three primary revenue sources – Property Tax, Sales and Use Tax, and Transient Occupancy Tax (TOT) - and are not recommending any adjustments in those revenue categories. The net increase of \$197,344 that is being proposed to General Fund revenue projections is primarily due to reimbursement from the City's insurance Joint Powers Authority (JPA) (\$145,576) for the amount spent on a lawsuit over the City's self-insured retention amount and reimbursement from the Workers' Compensation Fund (\$40,644) for expenditure payments to an injured employee. The remaining revenue adjustments are based on nine months of actual activity in the current fiscal year.

For General Fund expenditures, a net increase of \$455,706 is being proposed. The increase in Legal Services of \$318,602 and Risk Management of \$57,000 equaling \$375,602 represents five separate lawsuits and is funded by the Self-Insurance Reserve (\$230,026) and the reimbursement by the City's insurance

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JPA as discussed in the revenue section above. The increases in these two departments do not affect the General Fund Contingency Reserve. The increase in Fire Protection Services of \$82,064 is due to overtime expenditures related to coverage of an injured employee and is partially offset by reimbursement from the Workers' Compensation Fund (\$40,644) as mentioned above. The balance of the net increase is due to repairs related to vandalism of six Pay and Display parking machines, the replacement of credit card parking meters at 17th Street, and overtime in Parking Enforcement due to extended enforcement. The overtime expenditures are being re-allocated and transferred from the Supplemental Law Enforcement Fund. These increases are offset by \$32,600 in reductions that are transferred to the second year in the Human Resources (\$10,000), City Clerk (\$16,600), and Finance Departments (\$6,000) due to delayed projects.

Other Funds

The revenue increases in the other funds outside of the General Fund are an increase in the Gas Tax Fund (\$18,139) due to increased sales tax activity from the State, an increase in the Open Space Fund (\$36,024) primarily due to increased park and community center permit fees, an increase in the Grant Fund (\$75,442) due to the award of a grant to the Fire Department, and an increase in the Capital Improvement Fund (\$15,280) from contributions. The revenue reductions in the other funds outside of the General Fund are in the Workers' Compensation Fund (\$103,892) due to fewer injuries and the positive management of that program resulting in decreased rates, and in the Clean Water Fund due to lower than anticipated activity.

The expenditure increases in the other funds outside of the General Fund are in the Grant Fund (\$75,442) awarded to the Fire Department, in the Capital Improvement Fund (\$27,435) for expenditures related to the Beach Safety Center which are offset by matching contributions, and in the Workers' Compensation Fund (\$110,000) which reflect Council's approval on the settlement of an old claim. The expenditure reduction in the Wastewater Fund is a transfer of the vector truck into the second year of the budget.

Update of Fiscal Year 2012-2013

General Fund

The revenue projections for the second year of the budget correspond to the adjustments that were made in the current fiscal year. A net increase of \$131,462 is being proposed in the General Fund with the largest increases attributed to Sales and Use Tax (\$45,942), Transient Occupancy Tax (\$85,520),

and Planning Services (\$40,000). The positive activity in these revenues categories are expected to continue into the second year.

These increases are offset by minor reductions totaling \$37,949 in the Junior Lifeguard program, Moving Violations/Vehicle Code Fines, Administrative Citations, Investment Earnings, Rental Income, and Motor Vehicle License Fees and are proposed to be reduced based on the actual activity of nine months.

A net increase of \$47,967 is being proposed to General Fund expenditure appropriations. Included in the net increase is Council's approval of modest salary increases as discussed separately below and which are allocated to the departmental categories. Other increases are attributed to additional funding of \$10,000 for an Impact Mitigation Fee Study and \$15,000 for an Infrastructure Cost Study on the Fairgrounds in the City Manager's Department, \$10,000 for unemployment benefits and a transfer of \$10,000 from the first year for the Human Resources Department, \$16,600 transferred from the first year for the City Clerk Department, and \$7,500 for the General Fund's share of a Cost Allocation Plan Update and \$6,000 transferred from the first year for the Finance Department. These increases are offset by reductions in the Fire Department of \$32,298 from a lower than anticipated CalPERS contribution rate and the savings in lease payments of \$63,000 from the outright purchase of the fire engine in the first year.

The Mid-Term Budget Update reflects a 1.5 percent increase for the Management and Professional, and General employee groups for the first half of the year and a two percent increase effective January 1, 2013 for the General employee group only. This is in an overall increase of \$66,088 to Salary and Benefit expenditures which are allocated to each of the departmental programs and affects the General Fund by \$30,565, the Other Governmental Funds by \$11,562, and the Enterprise Funds (Water, Clean Water, and Wastewater) by \$23,959. To match the salary adjustment approved by Council for the represented employees, a two percent increase of \$12,286 is being proposed for the Management and Professional Group effective January 1, 2013 and affects the General Fund by \$9,363, the Other Governmental Funds by \$334, and the Enterprise Funds by \$2,590. The Amended Compensation Plans for the Management and Professional, and General employees are attached to this report as Attachment "C". The Firefighter's contract was negotiated separately and was already included in the adoption of the two-year budget.

Other Funds

The revenue adjustments in the other funds outside of the General Fund are an increase in the Supplemental Law Enforcement Fund (\$100,000) related to the Citizens' Option for Public Safety grant that the State had considered not funding

during the preparation of the original budget. Proposed revenue reductions are in the Workers' Compensation Fund (\$85,145), the Water Fund (\$200,000), the Clean Water Program (\$43,684), and the Wastewater Fund (\$500,000). The reduction in the Workers' Compensation Fund reflects the positive management of the workers' compensation program resulting in reduced rates and revenue required in that fund. The reduction in the Water and Wastewater Funds are due to the residents and businesses conservation of water and also adjusts the revenue projections that were made two years ago when water usage was at a higher level. These reductions do not have a negative impact on retained earnings or the fund as the offsetting expenditure adjustments have already been made. The adjustment in the Clean Water Program correlates with the decline in water usage as well as the Fairgrounds' non-payment of the clean water fee.

The expenditure adjustments in the other funds outside of the General Fund are a net reduction of \$61,276 in the Special Funds which is primarily due to an increase in maintenance expense in the Library Fund of \$15,000, and is offset by the reduction in the CIP Fund of \$100,000 which Council approved as a transfer to the first year related to the Annual Street and Drainage Project. The remainder of the adjustments is due to the salary increase as discussed above.

Within the Wastewater Fund, the two largest adjustments are the transfer of the vactor truck purchase of \$255,653 from the first year and \$341,775 which has been allocated to pay for the City's share of facility improvements made to San Diego's Pump Station 65. The pump station work was completed in 1995 and since then staff has negotiated with San Diego's management in an attempt to properly allocate the City's share of the costs. San Diego's initial proposal for the City's cost allocation for the project was \$2,359,933. In 2002, a tentative agreement was reached to reduce the City's cost share to \$341,775 based on a proper interpretation of the cost allocation methodology described within the Penasquitos Sewer District Sewage Disposal Agreement of 1973. Though the City's portion of the Pumps Station 65 work was included within the rate study that provided the basis for current water and wastewater rates, funding was never previously budgeted as San Diego had never officially billed for the due amount until now.

City's Cash and Investments

Per the City's Investment Policy, the Cash and Investment Schedule is required to be distributed quarterly. Included in this report is the Cash and Investment Schedule as of March 31, 2012.

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ADDITIONAL INFORMATION:

Each year Council is required to approve the following resolutions:

- 1) Property tax rate and fixed charge assessments for bonded indebtedness;
- 2) Establishment of the Appropriations Limit; and
- 3) The Statement of Investment Policy.

Property Tax Rate and Assessments for Bonded Indebtedness

The City must annually set forth those rates and assessments necessary to cover the cost of the bonded indebtedness for the fiscal year. Once the rates are set, the County of San Diego is notified of those taxes and assessments so they can place them on the property tax roll. The City of Del Mar currently has three tax amounts to be included on the tax rolls:

1. Wildfire Improvement Bonds: Voters in the November 1998 general election overwhelmingly approved the issuance of General Obligation Bonds to fund improvements enhancing water flows at the City's urban/wildland boundaries to assist in fighting wildfires. In May 1999, the City issued \$1,950,000 of General Obligation Bonds for a fifteen-year financing period. The calculation for this tax rate uses the debt service requirements, adjusted for any excess/deficit reserve in the Debt Service Fund, to determine the dollars needed from property tax assessments to meet the annual debt service on the bonds. This figure is divided by the estimated secured and unsecured value of the property, obtained from the San Diego County Assessor, to arrive at the tax rate per \$100 of assessed valuation (\$2,594,325,000).

The amount calculated for Fiscal Year 2012-2013 to service the Wildfire Improvement Bond debt is reflected in the two-year budget. Additional revenues in the Wildfire Protection Fund are investment earnings that will be considered in next year's calculation. The breakdown of the Bonded Indebtedness tax rate for the Wildfire Improvement Bonds is attached as Exhibit "A" of the Resolution (Attachment "D").

2. Seawall Construction Assessment District 99-1 and Ocean View/Pines Assessment District 2005-01: For Assessment District amounts, the assessments to each of the property owners are set forth in the assessment closing documents. There may be some years where

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adjustments based on changes in boundaries, lot splits or interest earned by assessment funds occur. For each assessment parcel number (APN) in the Seawall Construction Assessment District the Fiscal Year 2012-2013 assessment is \$98,668 as contained in Exhibit "B" of the Resolution (Attachment "D"). The Ocean View/Pines Assessment District 2005-01 Fiscal Year 2012-2013 assessment is \$56,378. Section 10204(f) of the Streets and Highways Code permits an annual per-parcel assessment not to exceed \$150 per year, adjusted annually by the local Consumer Price Index. The assessment is included in Exhibit "C" of the Resolution (Attachment "D"). The City has calculated its administrative costs at \$134 per parcel for the Seawall Construction and \$63 per parcel for Ocean View/Pines, which are included in both of the assessments.

3. The Ocean View/Pines Assessment District 2005-01: This District was formed in May 2005 to provide for undergrounding of utilities in the Ocean View/Pines area, and only applies to parcels within this district.

Appropriations Limit

Article XIII-B of the California State Constitution places limits on the amount of revenue that can be spent by all entities of government. It is the responsibility of the City to calculate the annual appropriations limit. The previous fiscal year's limit is increased by a factor calculated by changes in population and inflation. Cities may choose an inflation factor, which is either the change in the California Per Capita Personal Income (CCPI) or the local assessment roll change due to non-residential construction. The population factor option is either the growth rate in the City or the County. The choice of each of these factors is an annual election.

Amounts for the change in non-residential new construction become available at the end of the current fiscal year. When calculating the appropriations limit for the new fiscal year, the previous year's calculation is reviewed by using the non-residential new construction figures currently available. If the City experienced a large amount of non-residential new construction during the previous fiscal year, the appropriations limit could be significantly affected. The City experienced no non-residential new construction in Fiscal Year 2011-2012, so there was no material impact on the estimated appropriations limit. Therefore, it is not necessary to amend the appropriations limit for Fiscal Year 2011-2012.

The law provides for voter approval of an override that will allow cities to exceed their appropriation limit. In November 1992, Del Mar voters approved an override measure allowing the appropriations limit to equal the revenues from proceeds of taxes. This measure was effective for four fiscal years and ended in Fiscal Year 1995-1996. Since then, the City has not required a voter-approved override.

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For Fiscal Year 2012-2013, the estimated proceeds of tax (\$8,074,450) is below the estimated appropriations limit of \$20,862,036 by \$12,787,586. The City's appropriations limit is high enough; therefore, there will be no need to return to voters for an override in the foreseeable future.

Cities are required to complete an appropriations calculation for each fiscal year. The City's auditors are required to review and approve the appropriations calculation as part of their audit of the City.

Analysis:

The following analysis provides the figures for the estimate of the appropriations limit for the Fiscal Year 2012-2013.

INFLATION OPTION	FACTOR
CCPI	1.0377
Change in Non-Residential Construction	1.0000
POPULATION OPTION	
Del Mar	1.0029
San Diego County	1.0091

Using the factors for the change in CCPI and the change in population for the County of San Diego, which will give the optimum increase; the percent to be applied to the appropriations limit for Fiscal Year 2012-2013 is $1.0377 \times 1.0091 = 1.0471$. This factor applied to the appropriations limit for Fiscal Year 2011-2012 of \$19,922,813 sets the estimated appropriations limit for Fiscal Year 2012-2013 at \$20,862,036.

Investment Policy

The City Council, pursuant to Title 5, Division 2, Part 1 of the Government Code of the State of California, is authorized to invest City monies belonging to the City and is authorized to delegate this authority to the City Treasurer. Annual statements of investment policy and quarterly updates to the legislative body are optional per California Government Code Section 53646. However, it is good practice for the Council to review and approve the Statement of Investment Policy and to continue to delegate the investment authority to the Treasurer. This practice is critical to promoting transparency in the investment process.

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Staff reviewed the City's Investment Policy which provides guidance in making prudent investments of the City's funds and establishes goals and limitations to ensure their safety.

Staff recommends making one change to the Statement of Investment Policy related to the purchase of Collateralized Certificates of Deposit (CD) investments. The current Investment Policy allows purchases up to the FDIC insurance limit of \$250,000 per account until December 31, 2013, when the limit was set to expire and revert back to \$100,000 per account. In July 2010, the limit was increased permanently by the Dodd-Frank Wall Street Reform and Consumer Protection Act. Staff recommends keeping the limit of \$250,000 and deleting the expiration date to allow for purchase of CDs up to the FDIC insurance limit of \$250,000.

It should be noted that the City's Investment Policy is more conservative than the Code. The Council should continue to delegate the investment authority to the Treasurer. The Investment Policy for Fiscal Year 2012-2013 is attached as Exhibit "A" of the Resolution (Attachment "F").

FISCAL IMPACT:

The proposed net increase in General Fund revenues for Fiscal Year 2011-2012 are projected to be \$197,344 with a recommended net increase of \$455,706 in General Fund expenditures., of which \$416,246 is funded by the Self-Insurance Reserve, a reimbursement from the City's insurance JPA, and by a reimbursement from the City's Workers' Compensation Fund, resulting in an impact of \$39,460 to the General Fund Contingency. The proposed net increase in General Fund revenues for Fiscal Year 2012-2013 are projected to be \$133,513 with a recommended net increase of \$47,967 in General Fund expenditures. The amended General Fund Contingency percentage is projected to be 13.77 percent for Fiscal Year 2011-2012 and 14.56 percent for Fiscal Year 2012-2013, which is within Council's policy of a minimum 10 to 20 percent contingency reserve. The City continues to maintain \$500,000 in a Revenue Loss Reserve and \$250,000 in a CalPERS Reserve, which is not calculated in the contingency reserve percentage.

PRIOR CITY COUNCIL REVIEW:

Council accepted and approved the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget on June 6, 2011.

Council accepted and approved the Fiscal Year 2011-2012 First Quarter Financial Report on December 5, 2011 amending the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget.

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Council accepted and approved the Fiscal Year 2011-2012 Second Quarter Financial Report on March 5, 2012 amending the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget.

INPUT/RECOMMENDATION FROM CITY BOARDS AND/OR CITIZENS' COMMITTEES:

The Finance Committee was presented with the draft financial reports at their meeting on May 22, 2012.

ATTACHMENTS:

- Attachment A City Council Priorities for Fiscal Years 2011-2012 and 2012-2013, and "City Council Must Do's, Strategic and Operational Initiatives, Council Led Initiatives, and Citizen-Community Led Projects"
- Attachment B Resolution Amending the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget
- Attachment C Resolution Amending the Compensation Plans for the Management and Professional, and General Employees for Fiscal Year 2012-2013
- Attachment D Resolution Establishing the Property Tax Rate and Fixed Charge Assessments for Bonded Indebtedness for Fiscal Year 2012-2013
- Attachment E Resolution Establishing the Appropriations Limit for Fiscal Year 2012-2013
- Attachment F Resolution Approving the Statement of Investment Policy for Fiscal Year 2012-2013

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ATTACHMENT A

For City Council Report dated June 4, 2012

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City Council Priorities for Fiscal Years 2011-2012 and 2012-2013

CITY COUNCIL MISSION STATEMENT

The mission of the Del Mar City Council is to serve as the representative body that determines the local and regional needs of its citizens, sets goals, makes general policy, and exercises its responsibility to retain and enhance the special character of Del Mar based on the Community Plan.

CITY VISION STATEMENT

The vision for the City of Del Mar is to be a residential community with a vibrant downtown and a tranquil place of natural beauty where residents and visitors feel safe and enjoy opportunities for recreation and entertainment.

OVERALL GOALS AND OBJECTIVES

- GOAL 1:** Preserve and enhance the community character of the City with emphasis on natural resources.
- GOAL 2:** Manage the City's resources in a fiscally sound and prudent manner in order to protect the public's health, safety and welfare.
- GOAL 3:** Communicate effectively with and engage the community.
- GOAL 4:** Provide leadership to influence decisions that impact the local and regional communities.

CITY COUNCIL "MUST-DO" PRIORITIES, STRATEGIC AND OPERATIONAL INITIATIVES, COUNCIL LED INITIATIVES, AND CITIZEN-COMMUNITY LED PROJECTS

"Must-Do" Priorities

"Must-Do" Priorities are those projects that are important to the City's financial solvency, crucial to public safety or public service delivery, are required by local, state, or federal mandate, or have funding opportunities.

Fairgrounds Purchase Proposal	July 2011 - January 2012
Beach Safety Center Under Construction	
Construction documents/Permit Ready	June 2011
RFP & Award Construction Contract	August/September 2011
Start construction day after Labor Day	September 2011
Construction end before Memorial Day	June 2012
Utility Undergrounding on Camino del Mar	July 2011 - June 2012
Construction of the North Torrey Pines Bridge Project	

Construction Began	December 2010
Construction Ongoing	June 2011
Project Complete	September 2013
Construction of the 21st Street Pump Station	
Construction Began	April 2010
Construction Ongoing	June 2011
Project Complete	April 2012
Annual Street & Drainage (Streetscape)	
Design Complete	July 2011
Construction Begins	September 2011
Project Complete	January 2012
Housing Element Update	
Initiate Element Update with RHNA allocation	November 2011
Draft Element to Planning Commission	February 2012
Draft Element to HCD for Review	June 2012
HCD Certification	March 2013

Strategic Initiatives

Strategic Initiatives are those projects that are not "Must-Do" Priorities, but will aid towards advancing the City in its goal and objectives and will enhance that City financially.

Downtown Revitalization-Specific Plan	
Continue Community Input Phase	June 2011
Initiate development of draft Village Plan	July 2011
Community review of Draft Plan	October 2011
CEQA Compliance Documentation	January 2012
Community Outreach Program	May 2012
Council Adoption	June 2012
Community Vote	November 2012
Coastal Commission Review	December 2012
Parking Code Update	
TPAC Initiation and Review	April 2011
Environmental Review	July 2011
CEQA Environmental Review	August 2011
Council Adoption	December 2011
Coastal Commission LCP Certification	December 2012
Influence SANDAG to be responsive to our transportation priorities quicker	July 2011 - June 2013

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Operational Initiatives

Operational initiatives are those projects that not needed to be done immediately, but will pro-actively aid in the operation of the City.

29th Street Park Pay & Display Plan	July 2011 – December 2011
Reserve Park Ranger Program	July 2011 – June 2013
Assessment of Pension Costs and Safety Costs	July 2013 – July 2014
Zoning Update	
Planning Commission review to initiate changes	July 2012
Draft Zoning Code preparation	July 2012
City Council Review	September 2012
Coastal Commission Review	November 2012
Coastal Commission Certification	November 2013
Shores Property Master Plan	
RFP and Consultant Selection	July 2013
Initiate Public Workshops	August 2013
Draft Master Plan Preparation	September 2013
Public Review Workshops	September 2014
Park & Recreation Committee Review	February 2015
City Council Adoption	May 2015
Del Mar Fairgrounds Revenue Recovery	July 2011 – December 2012
Pedestrian and Bicycle Plan (Circulation Element)	
RFP and Consultant Selection	July 2014
Public Workshops	October 2014
TPAC Review and Workshops	March 2015
Planning Commission Review	July 2015
City Council Adoption	September 2015
Community Plan Update	
RFP and Consultant Selection	July 2014
Public Workshops	November 2014
Environmental Review	June 2015
Planning Commission Review	September 2015
City Council Adoption	December 2015
Coastal Commission Certification	June 2016
Parking Program, includes Pay & Display Machines to pay for Streetscape Improvements; Review of Citywide Parking Permits, including beach and coastal areas	

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Public Input Period/Workshops/TPAC Review	July 2013
California Coastal Commission (CCC) Review	October 2013
Revise per CCC and seek community input	January 2014
Map locations for signs & machines	March 2014
Seek community approval	May 2014
Order Park-Pay-Display machines	September 2014
Install machines and signs	December 2014

Coordination with North County Transportation District (NCTD)	
NCTD Project - Bluff Stabilization	Based on NCTD
NCTD Project - Wireless Antenna	Based on NCTD
NCTD Project - Train Platform on Fairgrounds	Based on NCTD
NCTD Project - Mobility Project	Based on NCTD

Council Led Initiatives (Unfunded)

Count Led Initiatives are those projects that the City Council will organize and lead.

Community Outreach (Citizen Advisory Committee)	
Define scope and establish committee	July 2011
Assist Council and staff in public outreach	Ongoing

City Council/Community Volunteer Efforts	
Develop guidelines for recognition of volunteers	July 2011
Review Council Advisory Committees	August 2011
Review and standardized committee resolutions	October 2011
Create checklist/guidelines for Council liaisons to Council Advisory Committees	December 2011
Review success of efforts	June 2012

Citizen-Community Led Projects (no priority order)

Citizen-Community Led Projects are those projects led by private citizens or Del Mar community groups.

Alvarado House	July 2013 - May 2015
NCTD Railroad Crossing (Wayside Horn)	Not determined
Community Garden at the Shores	July 2013 - May 2015

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ATTACHMENT B

For City Council Report dated June 4, 2012

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RESOLUTION 2012-_____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF DEL MAR, CALIFORNIA, AMENDING THE FISCAL YEARS 2011-2012 AND 2012-2013 OPERATING AND CAPITAL BUDGET.

WHEREAS, on June 6, 2011, the City Council of the City of Del Mar passed Resolution 2011-45, adopting the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget; and

WHEREAS, information not available at the time of the budget adoption requires a mid-term review to the Operating and Capital Budget in order to deliver the services expected by the City Council;

WHEREAS, the City Council has been presented with and has accepted and approved recommendations and appropriations for the Fiscal Year 2011-2012 Third Quarter Financial Report;

WHEREAS, the City Council has been presented with and has accepted and approved the Mid-Term Budget Update of the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget along with additional recommendations and appropriations setting the levels of reserves and transfers in and transfers out between funds, and other related expenditures; and

WHEREAS, the City Council gives authorization to the City Manager to approve the purchase of Capital Equipment that has been previously approved by the City Council and is included in the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget and item and appropriation are as follows:

Sewer Vactor Truck	\$255,653
Public Works Vehicle	29,000

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Del Mar, California, that the above recitals are true and correct.

BE IT FURTHER RESOLVED, that the Mid-Term Budget Update of the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget is accepted and amended as shown on Exhibit "A" to the Resolution.

BE IT FURTHER RESOLVED, that the Fiscal Year Third Quarter Financial Report is accepted as shown on Exhibit "B" to the Resolution.

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PASSED, APPROVED AND ADOPTED by the City Council of the City of Del Mar, California, at a Regular Meeting held on the 4th day of June 2012.

CARL HILLIARD, Mayor
City of Del Mar

APPROVED AS TO FORM:

LESLIE E. DEVANEY, City Attorney
City of Del Mar

ATTEST AND CERTIFICATION:

STATE OF CALIFORNIA
COUNTY OF SAN DIEGO
CITY OF DEL MAR

I, Mercedes Martin, City Clerk of the City of Del Mar, California, DO HEREBY CERTIFY that the foregoing is a true and correct copy of Resolution 2012-_____, adopted by the City Council of the City of Del Mar, California, at a Regular Meeting held the 4th day of June 2012, by the following vote:

AYES:
NOES:
ABSENT:
ABSTAIN:

MERCEDES MARTIN, City Clerk
City of Del Mar

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EXHIBIT A

For City Council Report dated June 4, 2012

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CITY OF DEL MAR
FISCAL YEAR 2012 - 2013
OPERATING AND CAPITAL BUDGET
RESERVE SUMMARIES - MID-TERM BUDGET UPDATE

RESERVE TITLE	ESTIMATED BEG. BALANCE JULY 1, 2012	REVENUE FY2013	O & M EXPENDITURES FY2013	CIP EXPENDITURES FY2013	TRANSFERS IN FY2013	TRANSFERS (OUT) FY2013	PROJECTED ENDING BALANCE JUNE 30, 2013
GENERAL FUND							
CONTINGENCY	14.66% \$ 1,401,114	\$ 10,980,485	\$ (9,710,719)	\$ -	\$ 20,000	\$ (1,277,329)	\$ 1,413,561
RESTRICTED:							
SELF-INSURANCE	305,968	(0)	(13,000)	-	22,000	-	314,968
DESIGNATED:							
ENCUMBRANCES	-	-	-	-	-	-	-
REVENUE LOSS	500,000	-	-	-	-	-	500,000
SIDEWALK CAFÉS	9,289	4,048	-	-	-	-	13,337
SOFTWARE LICENSING	31,960	-	-	-	-	-	31,960
DEPOSITS	60,000	-	-	-	-	-	60,000
UNDERGROUNDING RESERVE	-	-	-	-	-	-	-
PERS RESERVE	250,000	-	-	-	-	-	250,000
LEAVE LIABILITY	155,041	-	-	-	-	-	155,041
EQUIPMENT REPLACEMENT	225,387	-	(10,150)	-	150,000	-	365,237
TOTAL GENERAL FUND	2,938,769	10,984,532	(9,733,869)	-	192,000	(1,277,329)	3,104,094
LIBRARY FUND							
CONTINGENCY	-	-	(25,810)	-	25,810	-	-
GAS TAX FUND							
CONTINGENCY	-	126,296	(464,698)	-	338,402	-	-
ENCUMBRANCES	-	-	-	-	-	-	-
	-	126,296	(464,698)	-	338,402	-	-
OPEN SPACE FUND							
CONTINGENCY	-	414,727	(700,578)	(2,000)	287,851	-	-
DESIGNATED:							
ENCUMBRANCES	-	-	-	-	-	-	-
OPEN SPACE ACQUISITION	133,388	-	-	-	-	-	133,388
RIVERMOUTH OPENING	1,756	-	-	-	-	-	1,756
TREE RESERVE	29,664	-	-	-	3,000	(20,000)	12,664
SAND REPLENISHMENT	-	-	-	-	-	-	-
TOTAL OPEN SPACE FUND	164,808	414,727	(700,578)	(2,000)	290,851	(20,000)	147,808
GRANTS							
RESTRICTED	285	19,372	(15,446)	-	-	-	4,211
HOUSING							
RESTRICTED	706,268	98,242	(106,341)	-	-	-	698,169
SUPPLEMENTAL LAW FUND							
RESTRICTED	-	100,000	(192,166)	-	92,166	-	-
REGIONAL COMMUNICATION FUND							
RESTRICTED	25,943	45,000	(25,984)	-	-	-	44,959
WILDFIRE PROTECTION BOND DEBT							
RESTRICTED	183,336	184,765	(174,405)	-	-	-	193,686
CAPITAL IMPROVEMENT FUND							
CONTINGENCY	50,000	24,835	-	(303,130)	278,295	-	50,000
RESERVE FOR CAPITAL	664,947	-	-	-	-	-	664,947
TOTAL CAPITAL IMPROVEMENT FUND	714,947	24,835	-	(303,130)	278,295	-	714,947

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JUN 04 2012 ITEM 02

CITY OF DEL MAR
FISCAL YEAR 2012 - 2013
OPERATING AND CAPITAL BUDGET
RESERVE SUMMARIES - MID-TERM BUDGET UPDATE

RESERVE TITLE	ESTIMATED BEG. BALANCE JULY 1, 2012	REVENUE FY2013	O & M EXPENDITURES FY2013	CIP EXPENDITURES FY2013	TRANSFERS IN FY2013	TRANSFERS (OUT) FY2013	PROJECTED ENDING BALANCE JUNE 30, 2013
PROP 42 FUND							
RESTRICTED	-	-	-	-	-	-	-
TRANSNET II FUND							
RESTRICTED	1,515	184,004	-	(181,000)	-	-	4,519
RTCP FUND							
RESTRICTED	6,879	-	-	-	-	-	6,879
TOTAL GENERAL GOVERNMENTAL	4,742,740	12,181,763	(11,439,297)	(486,130)	1,217,524	(1,297,329)	4,919,272
WORKERS' COMPENSATION FUND							
FUND BALANCE	586,097	180,578	(182,273)	-	-	-	584,402
WATER FUND							
RETAINED EARNINGS	150,731	2,556,391	(2,405,252)	-	-	-	301,860
RESTRICTED:							
BOND SECURITY	232,063	-	-	-	-	-	232,063
CONTRIBUTED CAPITAL	4,028,272	-	-	-	-	-	4,028,272
WILDFIRE PROTECTION	21,604	-	-	-	-	-	21,604
DESIGNATED:							
ENCUMBRANCES	-	-	-	-	-	-	-
SELF-INSURANCE	50,000	-	-	-	-	-	50,000
RATE STABILIZATION	200,000	-	-	-	-	-	200,000
CAPITAL REPLACEMENT	2,264,527	-	-	(600,000)	-	-	1,664,527
OPERATING RESERVE	189,837	-	-	-	-	-	189,837
EQUIPMENT REPLACEMENT	212,286	-	-	-	-	-	212,286
UTILITY PLANT IN SERVICE	6,320,585	-	(332,360)	-	-	-	5,988,225
	13,679,905	2,556,391	(2,737,622)	(600,000)	-	-	12,898,674
CLEANWATER FUND							
RETAINED EARNINGS	-	397,397	(477,202)	-	79,805	-	-
ENCUMBRANCES	-	-	-	-	-	-	-
TOTAL CLEAN WATER FUND	-	397,397	(477,202)	-	79,805	-	-
WASTEWATER FUND							
RETAINED EARNINGS	1,191,862	2,786,939	(2,432,673)	-	-	(545,000)	1,001,128
RESTRICTED:							
BOND SECURITY	456,552	-	-	-	-	-	456,552
CONTRIBUTED CAPITAL	650,814	-	-	-	-	-	650,814
DESIGNATED:							
CAPITAL REPLACEMENT	1,213,199	-	-	(511,775)	500,000	-	1,201,424
OPERATING RESERVE	320,000	-	-	-	10,000	-	330,000
UTILITY PLANT IN SERVICE	4,963,485	-	(363,877)	-	-	-	4,599,608
RATE STABILIZATION	265,000	-	-	-	35,000	-	300,000
	9,060,912	2,786,939	(2,796,550)	(511,775)	545,000	(545,000)	8,539,526
TOTAL ENTERPRISE FUNDS	22,740,817	5,740,727	(6,011,374)	(1,111,775)	624,805	(545,000)	21,438,200
TOTAL - ALL FUNDS	28,069,654	18,103,069	(17,632,944)	(1,597,905)	1,842,329	(1,842,329)	26,941,874

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JUN 04 2012 ITEM 02

**CITY OF DEL MAR
MID-TERM FISCAL YEAR 2012-2013 BUDGET
NOTES TO REVENUE ADJUSTMENTS**

	Adopted Budget	Mid-Term Proposed Adjustment	Amended Budget	Percentage Change	Note Number
General Fund:					
Sales and Use Tax	\$ 1,036,905	\$ 45,942	\$ 1,082,847	4.4%	1
Transient Occupancy Tax	1,697,440	85,520	1,782,960	5.0%	2
Junior Lifeguard	49,910	(5,000)	44,910	-10.0%	
Moving Violations/Fines	55,248	(10,000)	45,248	-18.1%	
Administrative Citations	27,571	(7,751)	19,820	-28.1%	
Investment-Self Insurance	3,420	(3,420)	-	-100.0%	
Rental Income	43,775	(1,778)	41,997	-4.1%	
Motor Vehicle License Fee	12,485	(10,000)	2,485	-80.1%	
Planning Services	225,000	40,000	265,000	17.8%	
Total General Fund Adjustments		\$ 133,513			
Special Funds:					
Gas Tax Fund	\$ 109,242	\$ 17,054	\$ 126,296	15.6%	
Open Space Fund	409,415	5,312	414,727	1.3%	
Supplemental Law Enforcement	-	100,000	100,000	100.0%	3
Prop 42 Fund	65	(65)	-	-100.0%	
TransNet Fund	181,004	3,000	184,004	1.7%	
Total Special Fund Adjustments		\$ 125,301			
Workers' Compensation Fund	\$ 265,723	\$ (85,145)	\$ 180,578	-32.0%	4
Enterprise Funds:					
Water Fund	\$ 2,756,391	(200,000)	\$ 2,556,391	-7.3%	5
Cleanwater Fund	441,081	(43,684)	397,397	-9.9%	6
Wastewater Fund	3,286,939	(500,000)	2,786,939	-15.2%	7
Total Enterprise Fund Adjustments		\$ (743,684)			
Total Adjustments-All Funds		\$ (570,015)			

Notes (Adjustments greater than \$25,000 and 5%) :

- 1 Sales tax activity is expected to be higher next year with one of the City's large businesses back online and the Fair being held a week longer than the current year.
- 2 The positive trend in TOT activity is expected to continue the next fiscal year. Some hotels have made investments in their property; another will no longer be affected by the construction on 17th Street.
- 3 This reflects the State Citizens' Option for Public Safety funding that the State originally considered not funding at the time of budget preparation.
- 4 Reflects reduced Workers' Compensations rates due to less injuries and positive management of the Workers' Compensation Program.
- 5 Reflects reduced Water sales based on current activity. Offsetting expenditures have already been reduced and do not have a negative impact on retained earnings.
- 6 Adjustment is due to lower than anticipated Clean Water activity.
- 7 Reflects reduced Sewer usage charges based on current activity. Offsetting expenditures have already been reduced and do not have a negative impact on retained earnings.

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CITY OF DEL MAR
FISCAL YEARS 2011-2012 AND 2012-2013
OPERATING AND CAPITAL BUDGET
REVENUE SUMMARIES - MID-TERM BUDGET UPDATE

SOURCE OF FUNDS	ACTUAL 2010-2011	ADOPTED 2011-2012	AMENDED 2011-2012	ADOPTED 2012-2013	MID-TERM 2012-2013	MID-TERM ADJUSTMENTS
GENERAL FUND						
TAXES						
PROPERTY TAX	3,736,027	3,819,050	3,819,050	3,971,812	3,971,812	
VLF IN LIEU OF PROPERTY TAX	410,034	424,369	420,984	441,343	441,343	
SALES AND USE TAX	1,171,224	1,011,615	1,061,615	1,036,905	1,082,847	45,942
SALES TAX IN LIEU OF PROPERTY TAX	380,230	389,718	402,635	399,461	399,461	
TRANSIENT OCCUPANCY TAX	1,704,696	1,648,000	1,748,000	1,697,440	1,782,960	85,520
FRANCHISE TAX	402,677	338,347	338,347	341,730	341,730	
BUSINESS LICENSE TAX	197,639	192,299	200,968	196,145	196,145	
REAL PROPERTY TRANSFER TAX	70,570	51,500	53,436	53,045	53,045	
TOTAL	8,073,097	7,874,897	8,045,035	8,137,881	8,269,343	131,462
LICENSES & PERMITS						
LICENSES & PERMITS	24,108	16,200	21,403	14,580	14,580	
JUNIOR LIFEGUARD	43,709	48,456	43,456	49,910	44,910	(5,000)
PARKING PERMITS	14,120	9,579	10,570	9,866	9,866	
TOTAL	81,937	74,235	75,429	74,356	69,356	(5,000)
FINES & FORFEITURES						
MOVING VIOLATIONS/VEHICLE CODE FINES	64,411	53,639	43,639	55,248	45,248	(10,000)
PENALTIES	4,824	4,562	4,562	4,699	4,699	
PARKING VIOLATIONS	665,716	566,500	566,500	583,495	583,495	
ADMINISTRATIVE CITATIONS	28,250	27,030	20,000	27,571	19,820	(7,751)
RED LIGHT ENFORCEMENT	127,818	107,100	130,000	109,242	109,242	
TOTAL	891,019	758,831	764,701	780,254	762,503	(17,751)
REVENUE FROM USE OF ASSETS						
INV EARN-GENERAL	25,050	19,386	19,386	19,580	19,580	
INV EARN-SIR	-	3,353	-	3,420	(0)	(3,420)
SIDEWALK CAFÉ USER FEE	3,891	3,969	5,205	4,048	4,048	
RENTAL INCOME	78,002	52,375	52,375	43,775	41,997	(1,778)
PARKING METER INCOME	575,168	536,808	536,808	560,413	560,413	
TOTAL	682,112	615,891	613,774	631,235	626,037	(5,198)
REVENUE FROM OTHER AGENCIES						
MOTOR VEHICLE LICENSE FEE	21,199	12,240	2,306	12,485	2,485	(10,000)
PUBLIC SAFETY AUGMENTATION FUND (PSAF)	56,579	43,809	43,809	43,809	43,809	
HOMEOWNER EXEMPT	36,171	20,400	20,400	20,808	20,808	
CONTRACT SOLANA BEACH	21,413	15,600	15,600	15,600	15,600	
ON-TRACK PARIMUTUEL	22,808	15,966	20,794	11,176	11,176	
OFF-TRACK PARIMUTUEL	34,292	24,406	24,406	19,525	19,525	
SOLID WASTE	2,622	3,060	3,854	3,152	3,152	
TOTAL	195,084	135,481	131,169	126,555	116,555	(10,000)
CHARGES - PLANNING SERVICES						
PLANNING SERVICES	247,091	220,000	263,000	225,000	265,000	40,000
ENGINEERING SERVICES	72,549	60,000	42,000	66,000	66,000	-
BUILDING SERVICES	282,921	211,111	211,111	222,222	222,222	
TOTAL	602,561	491,111	516,111	513,222	553,222	40,000
OTHER REVENUE SOURCES						
SALE OF PROPERTY	4,407,079	5,000	5,000	-	-	
ADMINISTRATIVE CHARGE	515,860	531,336	531,336	547,276	547,276	
NUISANCE ALARM REIMBURSEMENT	10,200	3,800	3,800	3,800	3,800	
WORKER'S COMP REIMBURSEMENT	4,703	-	127,516	-	-	
EXPENDITURE REIMBURSEMENT	28,399	40,012	185,588	36,440	36,440	
MISCELLANEOUS	104,583	-	16,986	-	-	
TOTAL	5,070,824	580,148	870,226	587,516	587,516	-
TOTAL GENERAL FUND	15,596,634	10,530,594	11,016,445	10,851,019	10,984,532	133,513

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JUN 04 2012 ITEM 02

**CITY OF DEL MAR
FISCAL YEARS 2011-2012 AND 2012-2013
OPERATING AND CAPITAL BUDGET
REVENUE SUMMARIES - MID-TERM BUDGET UPDATE**

SOURCE OF FUNDS	ACTUAL 2010-2011	ADOPTED 2011-2012	AMENDED 2011-2012	ADOPTED 2012-2013	MID-TERM 2012-2013	MID-TERM ADJUSTMENTS
OPEN SPACE FUND						
CONSTRUCTION TAX	16,038	10,481	5,481	10,796	5,796	(5,000)
PERMITS/PARK AND COMMUNITY CENTER	330,035	308,819	342,819	318,083	328,083	10,000
SURF CAMP PERMITS	27,443	40,750	41,774	41,973	41,973	
SHORES EVENTS PERMITS	0	-	-	-	-	
INVESTMENT EARNINGS	1,072	728	728	750	750	
ON-TRACK PARIMUTUEL	15,205	10,644	13,863	7,450	7,450	
OFF-TRACK PARIMUTUEL	22,862	16,298	16,298	13,038	13,038	
FIELD FEES	2,405	5,000	1,000	5,150	1,000	(4,150)
SHORES PROPERTY CONTRIBUTIONS	0	-	-	-	-	
CONTRIBUTIONS	3,648	3,757	5,375	3,870	3,870	
TREE MITIGATION	2,250	3,000	1,000	3,000	3,000	
MISCELLANEOUS	3,834	5,150	19,433	5,305	9,767	4,462
TOTAL OPEN SPACE FUND	424,792	404,627	447,771	409,415	414,727	5,312
GAS TAX FUND						
INVESTMENT EARNINGS	8	1,020	-	1,040	0	(1,040)
STATE GAS TAX	0	106,080	125,239	108,202	126,296	18,094
MISCELLANEOUS	116,939	-	-	-	-	
TOTAL GAS TAX FUND	116,947	107,100	125,239	109,242	126,296	17,054
LIBRARY FUND						
MISCELLANEOUS	-	-	-	-	-	
TOTAL LIBRARY FUND	-	-	-	-	-	-
SUPPLEMENTAL LAW FUND						
SUPPLEMENTAL LAW GRANT	100,000	-	100,000	-	100,000	100,000
MISCELLANEOUS	-	-	-	-	-	
TOTAL SUPPLEMENTAL LAW	100,000	-	100,000	-	100,000	100,000
REGIONAL COMMUNICATION						
INVESTMENT EARNINGS	62	-	-	-	-	
PROPERTY TAX	44,086	45,000	45,000	45,000	45,000	
TOTAL REGIONAL COMMUNICATION	44,148	45,000	45,000	45,000	45,000	-
GRANTS FUND						
STATE	13,864	-	-	-	-	
FEDERAL	13	-	-	-	-	
LOCAL	20,872	44,372	206,498	19,372	19,372	
TOTAL GRANTS FUND	34,749	44,372	206,498	19,372	19,372	-
HOUSING FUND						
INVESTMENT EARNINGS	3,777	4,210	3,010	4,210	4,210	
HOUSING IN LIEU	141,048	94,032	47,016	94,032	94,032	
TOTAL HOUSING FUND	144,825	98,242	50,026	98,242	98,242	-
WILDFIRE PROTECTION DEBT FUND						
PROPERTY TAX	156,972	180,290	170,767	183,655	183,655	
INVESTMENT EARNINGS	546	1,100	260	1,100	1,100	
WILDFIRE PROTECTION DEBT FUND	157,518	181,390	171,027	184,755	184,755	-

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JUN 04 2012 ITEM 02

**CITY OF DEL MAR
FISCAL YEARS 2011-2012 AND 2012-2013
OPERATING AND CAPITAL BUDGET
REVENUE SUMMARIES - MID-TERM BUDGET UPDATE**

SOURCE OF FUNDS	ACTUAL 2010-2011	ADOPTED 2011-2012	AMENDED 2011-2012	ADOPTED 2012-2013	MID-TERM 2012-2013	MID-TERM ADJUSTMENTS
CAPITAL IMPROVEMENT FUND						
STATE GRANTS	-	344,100	994,100	-	-	
FEDERAL GRANTS	4,194,853	2,672,735	17,545,047	16,835	16,835	
LOCAL GRANTS	21,346	-	574,057	-	-	
INVESTMENT EARNINGS	5,461	8,000	5,780	8,000	8,000	
MISCELLANEOUS	177,548	-	577,500	-	-	
CAPITAL IMPROVEMENT FUND	4,399,208	3,024,835	19,696,484	24,835	24,835	-
PROP 42 FUND						
INVESTMENT EARNINGS	-	65	-	65	-	(65)
STATE GRANT	-	-	-	-	-	
PROP 42 FUND	-	65	-	65	-	(65)
TRANSNET FUND						
INVESTMENT EARNINGS	17	4	266	4	4	
TRANSNET	0	171,000	337,996	181,000	184,000	3,000
TOTAL TRANSNET FUND	17	171,004	338,262	181,004	184,004	3,000
RTCIP FUND						
	43	-	14	-	-	
TOTAL GENERAL GOVERNMENTAL FUNDS	21,018,881	14,607,228	32,196,766	11,922,949	12,181,763	258,814
TOTAL GENERAL GOV FUNDS LESS CAPITAL (FINNELL PLAN)	16,619,613	11,411,324	12,162,006	11,717,045	11,972,924	255,879
WORKERS' COMPENSATION FUND						
CONTRIBUTIONS	168,412	240,723	157,183	240,723	175,578	(65,145)
INVESTMENT EARNINGS	5,791	25,000	4,648	25,000	5,000	(20,000)
TOTAL WORKERS' COMPENSATION	174,203	265,723	161,831	265,723	180,578	(85,145)
WATER UTILITY FUND						
PENALTIES	7,571	9,463	9,463	9,746	9,746	
NON-RATE CHARGES FOR SERVICE	-	21,396	376	21,443	21,443	
INVESTMENT EARNINGS	9,245	5,646	5,646	11,676	11,676	
WATER SALES	1,383,846	1,634,499	1,386,848	1,736,320	1,536,320	(200,000)
READY TO SERVE CHARGE	886,284	888,691	888,691	944,051	944,051	
CURRENT SERVICE FEES	11,599	10,120	10,120	10,142	10,142	
FIRE METERS	-	1,153	1,153	1,153	1,153	
MISCELLANEOUS	44,781	21,224	21,224	21,860	21,860	
TOTAL OPERATING REVENUE	2,343,326	2,592,192	2,323,521	2,756,391	2,556,391	(200,000)
INTEREST ON BOND RESERVES	-	-	-	-	-	
TOTAL WATER FUND	2,343,326	2,592,192	2,323,521	2,756,391	2,556,391	(200,000)
CLEAN WATER PROGRAM						
PENALTIES	1,574	1,500	1,500	1,500	1,500	
ADMINISTRATIVE CITATIONS	1,850	-	800	-	-	
INVESTMENTS	0	-	-	-	-	
SERVICE CHARGE	376,656	413,887	383,232	434,581	390,897	(43,684)
MISCELLANEOUS	-	-	-	-	-	
STATE GRANTS	5,876	5,000	5,284	5,000	5,000	
TOTAL CLEAN WATER PROGRAM	385,956	420,387	390,816	441,081	397,397	(43,684)

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JUN 04 2012 ITEM 02

**CITY OF DEL MAR
FISCAL YEARS 2011-2012 AND 2012-2013
OPERATING AND CAPITAL BUDGET
REVENUE SUMMARIES - MID-TERM BUDGET UPDATE**

SOURCE OF FUNDS	ACTUAL 2010-2011	ADOPTED 2011-2012	AMENDED 2011-2012	ADOPTED 2012-2013	MID-TERM 2012-2013	MID-TERM ADJUSTMENTS
WASTEWATER FUND						
PENALTIES	8,656	10,395	10,395	10,707	10,707	
INVESTMENT EARNINGS	3,596	9,000	9,000	9,000	9,000	
SERVICE CHARGES	1,218,463	1,196,668	1,221,106	1,259,222	1,259,222	
USAGE CHARGES	1,395,334	1,925,619	1,420,000	1,963,696	1,463,696	(500,000)
SEWER INCLUSION FEES	-	6,048	6,046	6,059	6,059	
MISCELLANEOUS	23,872	5,306	5,306	5,465	5,465	
CITY OF SAN DIEGO	-	31,835	31,835	32,790	32,790	
TOTAL OPERATING REVENUE	2,649,921	3,184,869	2,703,688	3,286,939	2,786,939	(500,000)
LOAN PROCEEDS	-	-	1,654,489	-	-	
INTEREST ON BOND RESERVES	45	-	-	-	-	
TOTAL SEWER FUND	2,649,966	3,184,869	4,358,177	3,286,939	2,786,939	(500,000)
TOTAL ENTERPRISE FUNDS	5,379,248	6,197,448	7,072,514	6,484,411	5,740,727	(743,684)
TOTAL ALL FUNDS	26,572,332	21,070,400	39,431,111	18,673,084	18,103,069	(570,015)

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JUN 04 2012 ITEM 02

**CITY OF DEL MAR
MID-TERM FISCAL YEAR 2012-2013 BUDGET
NOTES TO EXPENDITURE ADJUSTMENTS**

	Adopted Budget	Mid-Term Proposed Adjustment	Amended Budget	Percentage Change	Note Number
General Fund:					
City Manager	\$ 588,248	\$ 34,159	\$ 622,407	5.8%	8
Human Resources	95,052	26,359	121,411	27.7%	9
City Clerk	373,125	24,808	397,933	6.6%	
Information Systems	338,521	12,792	351,313	3.8%	
Finance Services	636,737	24,599	661,336	3.9%	
Planning Services	741,399	(13,274)	728,125	-1.8%	
Lifeguard Services	748,423	20,109	768,532	2.7%	
Fire Protection	2,079,839	(95,298)	1,984,541	-4.6%	10
Other G.F. Programs	1,265,142	13,715	1,278,857	1.1%	
Total General Fund Adjustments		\$ 47,967			
Special Funds:					
Library	\$ 10,810	\$ 15,000	\$ 25,810	138.8%	11
Gas Tax	459,537	5,162	464,699	1.1%	
Open Space	687,429	13,149	700,578	1.9%	
Supplemental Law Enforcement	189,687	2,478	192,165	1.3%	
Capital Improvement Fund	583,195	(97,065)	486,130	-16.6%	12
Total Special Fund Adjustments		\$ (61,276)			
Enterprise Funds:					
Water Fund	\$ 3,314,666	\$ 22,956	\$ 3,337,622	0.7%	
Cleanwater Fund	472,499	4,703	477,202	1.0%	
Wastewater Fund	2,692,412	615,913	3,308,325	22.9%	13
Total Enterprise Fund Adjustments		\$ 643,572			
Total Adjustments-All Funds		\$ 630,263			

Notes (Adjustments greater than \$25,000 and 5%) :

- 8 The increase in City Manager reflects additional funding (\$10,000) for an Impact Mitigation Fee Study; an Infrastructure Cost Study for Fairgrounds (\$15,000); and City Manager car allowance (\$6,000) for FY 2012-2013.
- 9 The increase in Human Resources reflects additional funding (\$10,000) for unemployment benefits; purchase of software (\$5,000) to track available grants; and a transfer of \$10,000 from the first year (FY 2011-2012) to the second year (FY 2012-2013) for as needed assistance with Workers' Compensation claims.
- 10 The reduction in Fire Protection reflects a lower than anticipated CalPERS contribution rate (\$32,298) and the savings in lease payments (\$63,000) from the outright purchase of the fire engine.
- 11 The increase of \$15,000 is based on anticipated Library maintenance expenditures for FY 2012-2013.
- 12 Council approved the transfer of \$100,000 from the second year (FY 2012-2013) to the first year (FY 2011-2012) of the budget for the Annual Street and Drainage Project.
- 13 The increase in Wastewater reflects a \$341,775 payment to the City of San Diego for Del Mar's share of costs of the completion of San Diego's Pump Station 65; and a transfer of \$255,653 from the first year (FY 2011-2012) to the second year (FY 2012-2013) of the budget for the purchase of the Sewer Vactor Truck.

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JUN 04 2012 ITEM 02

**CITY OF DEL MAR
FISCAL YEARS 2011-2012 AND 2012-2013
OPERATING AND CAPITAL BUDGET
EXPENDITURE SUMMARIES - MID-TERM BUDGET UPDATE**

DEPARTMENT	ACTUAL 2010-2011	ADOPTED 2011-2012	AMENDED 2011-2012	ADOPTED 2012-2013	MID-TERM 2012-2013	MID-TERM ADJUSTMENTS
GENERAL FUND						
GENERAL GOVERNMENT						
CITY COUNCIL	52,030	88,035	93,835	60,623	60,623	-
LEGAL SERVICES	420,962	306,000	629,602	306,000	306,000	-
CITY MANAGER	580,308	584,441	587,529	588,248	622,406	34,159
HUMAN RESOURCES	74,118	114,378	104,890	95,052	121,411	26,359
CITY CLERK	326,531	374,499	361,116	373,125	397,933	24,808
ELECTIONS	3,042	11,860	16,860	11,860	16,860	5,000
INFORMATION SYSTEMS	319,739	346,473	348,537	338,521	351,313	12,792
FINANCE SERVICES	577,359	633,994	632,266	636,737	661,336	24,599
RISK MANAGEMENT	76,680	88,692	145,692	88,692	88,692	-
PLANNING SERVICES	568,559	789,731	940,563	741,399	728,125	(13,274)
PLANNING COMMISSION	911	1,510	1,510	1,510	1,510	-
DESIGN REVIEW BOARD	2,145	2,620	3,815	2,620	2,620	-
BEACH PRESERVATION	7,553	8,494	8,494	8,494	8,494	-
SAN DIEGUITO LAGOON	49,540	57,378	57,378	57,378	57,378	-
CODE ENFORCEMENT	67,183	75,254	75,974	76,369	78,127	1,759
BUILDING SERVICES	255,301	204,300	204,300	214,300	214,300	-
COMMUNITY SERVICES	240,337	287,954	288,932	292,715	291,022	(1,692)
TOTAL	3,622,298	3,975,613	4,501,293	3,893,643	4,008,150	114,507
PUBLIC SAFETY						
PATROL ENFORCEMENT	1,343,668	1,292,232	1,436,170	1,363,222	1,363,222	-
TRAFFIC ENFORCEMENT	294,316	465,569	321,631	491,175	491,175	-
TRAFFIC SIGNAL ENFORCEMENT	54,000	54,000	54,000	54,000	54,000	-
LIFEGUARD SERVICES	695,666	734,601	739,371	748,423	768,533	20,109
PARKING ENFORCEMENT	499,864	457,175	489,867	448,843	455,226	6,383
FIRE PROTECTION	1,897,402	2,027,560	2,046,624	2,079,839	1,984,541	(95,298)
HAZARDOUS WASTE MANAGEMENT	9,755	10,860	10,860	11,841	11,841	-
SOLID WASTE	5,679	7,000	7,000	7,000	7,000	-
EMERGENCY PREPAREDNESS	466	2,710	6,649	2,710	2,710	-
TOTAL	4,800,816	5,051,706	5,112,172	5,207,054	5,138,248	(68,806)
PUBLIC WORKS						
ENGINEERING SERVICES	127,620	155,000	155,000	155,000	155,000	-
GENERAL PUBLIC WORKS	72,952	76,047	79,627	77,238	78,921	1,683
FLOOD CONTROL	28,665	31,025	28,446	31,456	32,039	582
OTHER FACILITY MAINTENANCE	27,096	24,175	24,175	24,175	24,175	-
TOTAL	256,333	286,247	287,248	287,869	290,135	2,266
NON-DEPARTMENTAL						
COMMUNITY SUPPORT	72,910	73,250	73,250	73,250	73,250	-
CABLE TELEVISION	55,275	78,733	78,733	80,536	80,536	-
CITY MEMBERSHIPS	9,508	12,400	12,400	12,400	12,400	-
CITY HALL - GENERAL	118,803	121,800	121,800	119,800	119,800	-
CITY HALL - ANNEX	1,435	1,200	1,200	1,200	1,200	-
EQUIPMENT REPLACEMENT RESERVE	93,961	200,750	625,901	10,150	10,150	-
TOTAL	351,892	488,133	913,284	297,336	297,336	-
TOTAL GENERAL FUND	9,031,339	9,801,700	10,813,997	9,685,902	9,733,869	47,967

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**CITY OF DEL MAR
FISCAL YEARS 2011-2012 AND 2012-2013
OPERATING AND CAPITAL BUDGET
EXPENDITURE SUMMARIES - MID-TERM BUDGET UPDATE**

DEPARTMENT	ACTUAL 2010-2011	ADOPTED 2011-2012	AMENDED 2011-2012	ADOPTED 2012-2013	MID-TERM 2012-2013	MID-TERM ADJUSTMENTS
LIBRARY FUND						
MAINTENANCE	9,606	10,810	10,810	10,810	25,810	15,000
DEBT SERVICE	-	-	-	-	-	-
TOTAL LIBRARY FUND	9,606	10,810	10,810	10,810	25,810	15,000
GAS TAX FUND						
STREET MAINTENANCE	125,627	153,889	156,779	155,629	158,208	2,578
STREET LIGHTS/SIGNS	131,340	156,175	155,505	157,226	158,828	1,602
STREET LANDSCAPING	135,606	146,081	145,920	146,682	147,663	981
TOTAL GAS TAX FUND	392,573	456,145	458,204	459,537	464,698	5,162
OPEN SPACE FUND						
BEACH SERVICES	287,556	284,351	285,049	286,362	287,132	770
POWERHOUSE OPERATIONS	264,246	251,272	252,464	238,442	241,101	2,659
SHORES PROPERTY	11,947	17,650	17,650	17,650	26,575	8,925
PARK MAINTENANCE	136,301	144,514	168,832	144,975	145,769	795
DEBT SERVICE	3,752,315	-	-	-	-	-
TOTAL OPEN SPACE FUND	4,452,365	697,786	721,995	687,429	700,578	13,149
SUPPLEMENTAL LAW ENFORCEMENT FUND						
LAW ENFORCEMENT	24,264	16,000	16,000	16,000	16,000	-
BEACH AND COMMUNITY PATROL	167,822	172,622	159,949	173,687	176,166	2,478
TOTAL SUPPLEMENTAL LAW ENFORCEMENT FUND	192,086	188,622	175,949	189,687	192,186	2,478
REGIONAL COMMUNICATION FUND						
REGIONAL COMMUNICATION	27,383	25,350	25,350	25,984	25,984	-
REGIONAL COMMUNICATION DEBT SERVICE	12,087	-	-	-	-	-
TOTAL REGIONAL COMMUNICATION FUND	39,470	25,350	25,350	25,984	25,984	-
GRANTS FUND						
	23,563	55,273	217,399	15,446	15,446	-
HOUSING FUND						
HOUSING	93,055	106,341	106,341	106,341	106,341	-
WILDFIRE PROTECTION BOND DEBT FUND						
	177,390	176,040	176,040	174,405	174,405	-
TOTAL GENERAL O&M FUNDS	14,411,447	11,518,067	12,706,085	11,355,541	11,439,297	83,756
CAPITAL IMPROVEMENT FUNDS						
OPEN SPACE CAPITAL IMPROVEMENT FUND	683	6,600	13,008	2,000	2,000	-
GENERAL CAPITAL IMPROVEMENT FUND	4,525,028	3,441,130	21,466,013	403,130	303,130	(100,000)
PROP 42 CAPITAL IMPROVEMENT FUND	-	65	-	65	-	(65)
TRANSNET II CAPITAL IMPROVEMENT FUND	356	171,000	337,644	178,000	181,000	3,000
RTCIP FUND	-	-	-	-	-	-
TOTAL GENERAL CAPITAL IMPROVEMENT FUNDS	4,526,067	3,618,795	21,816,665	583,195	486,130	(97,065)
TOTAL GENERAL GOVERNMENTAL FUNDS	18,937,514	15,136,862	34,522,750	11,938,736	11,925,427	(13,309)

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**CITY OF DEL MAR
FISCAL YEARS 2011-2012 AND 2012-2013
OPERATING AND CAPITAL BUDGET
EXPENDITURE SUMMARIES - MID-TERM BUDGET UPDATE**

DEPARTMENT	ACTUAL 2010-2011	ADOPTED 2011-2012	AMENDED 2011-2012	ADOPTED 2012-2013	MID-TERM 2012-2013	MID-TERM ADJUSTMENTS
WORKERS' COMPENSATION FUND	55,949	182,273	373,103	182,273	182,273	-
WATER FUND						
RISK MANAGEMENT	32,910	43,846	43,846	49,523	49,523	-
GENERAL ADMINISTRATION	932,049	938,239	948,234	942,613	952,546	9,933
WATER CONSERVATION	150	2,071	2,071	2,071	2,071	-
RAW WATER SUPPLY	974,893	1,100,000	1,100,000	1,200,000	1,200,000	-
TREATMENT/DELIVERY	134,612	173,000	173,000	185,000	185,000	-
DISTRIBUTION	321,515	320,872	325,928	335,459	348,482	13,023
BOND DEBT SERVICE	29	-	-	-	-	-
TOTAL WATER FUND O&M	2,396,158	2,578,028	2,593,079	2,714,666	2,737,622	22,956
WATER CAP IMPROVEMENT	323,613	192,500	192,500	600,000	600,000	-
TOTAL WATER FUND	2,719,771	2,770,528	2,785,579	3,314,666	3,337,622	22,956
CLEAN WATER FUND						
ENGINEERING	-	-	-	-	-	-
PLANNING	26,693	44,761	45,181	45,277	46,430	1,152
CODE ENFORCEMENT	23,161	23,068	23,308	23,440	24,026	586
CLEAN WATER MANAGEMENT	196,824	237,975	255,815	241,025	245,103	4,078
PUBLIC WORKS	12,961	19,195	19,764	23,433	23,783	350
FLOOD CONTROL	4,312	4,772	4,621	4,844	4,941	97
STREET MAINTENANCE	77,531	99,718	100,409	100,875	99,072	(1,802)
STREET LANDSCAPING	17,865	19,608	19,451	19,753	19,955	202
PARK MAINTENANCE	10,670	13,825	13,835	13,853	13,892	39
TOTAL CLEAN WATER FUND	370,017	462,922	482,384	472,499	477,202	4,703
WASTEWATER FUND						
RISK MANAGEMENT	43,094	50,846	93,868	56,523	58,523	-
GENERAL ADMINISTRATION	957,531	605,061	1,004,729	609,106	621,333	12,226
SEWER COLLECTION	194,792	479,011	209,809	235,015	494,922	259,907
PUMPING	171,517	180,049	192,529	181,315	183,319	2,004
TRANSPORTATION/TREATMENT	911,589	940,000	905,885	977,600	977,600	-
BOND DEBT SERVICE	514,482	461,003	461,003	462,853	462,853	-
TOTAL SEWER FUND O&M	2,793,005	2,715,970	2,867,823	2,522,412	2,796,550	274,138
SEWER CAPITAL IMPROVEMENT	3,308,005	412,500	1,766,989	170,000	511,775	341,775
TOTAL SEWER FUND	6,101,010	3,128,470	4,634,812	2,692,412	3,308,325	615,913
TOTAL ENTERPRISE FUNDS	9,190,798	6,361,919	7,902,775	6,479,577	7,123,149	643,572
TOTAL EXPENDITURES	28,184,261	21,681,055	42,798,628	18,600,586	19,230,849	630,263

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EXHIBIT B

For City Council Report dated June 4, 2012

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JUN 04 2012 **ITEM** 02

CITY OF DEL MAR
FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
OPERATING AND CAPITAL IMPROVEMENT BUDGET
RESERVE SUMMARIES

RESERVE TITLE	Beg. Balance	Revenue FY 2012	O & M	CIP	In FY 2012	(Out) FY 2012	Projected Ending Balance 06/30/12
	07/01/11 Audited		Expenditures FY 2012	Expenditures FY 2012			
GENERAL FUND							
CONTINGENCY	13.77% \$ 1,802,215	\$ 11,011,240	\$ (10,175,096)	\$ -	\$ 411,932	\$ (1,649,177)	\$ 1,401,114
RESTRICTED:							
SELF-INSURANCE	528,900	-	(13,000)	-	22,000	(231,932)	305,968
DESIGNATED:							
ENCUMBRANCES	-	-	-	-	-	-	-
REVENUE LOSS	500,000	-	-	-	-	-	500,000
SOFTWARE LICENSING	31,960	-	-	-	-	-	31,960
ENVIRONMENTAL TRUST	4,084	-	-	-	-	-	4,084
SIDEWALK CAFÉ	-	5,205	-	-	-	-	5,205
DEPOSITS	60,000	-	-	-	-	-	60,000
UNDERGROUNDING RESERVE	-	-	-	-	-	-	-
PERS RESERVE	250,000	-	-	-	-	-	250,000
LEAVE LIABILITY	155,041	-	-	-	-	-	155,041
EQUIPMENT REPLACEMENT	651,288	-	(625,901)	-	200,000	-	225,387
TOTAL GENERAL FUND	3,983,488	11,016,445	(10,613,997)	-	633,932	(1,881,109)	2,938,759
LIBRARY							
CONTINGENCY	-	-	(10,810)	-	10,810	-	-
GAS TAX FUND							
CONTINGENCY	-	125,239	(458,204)	-	332,965	-	-
ENCUMBRANCES	-	-	-	-	-	-	-
TOTAL GAS TAX FUND	-	125,239	(458,204)	-	332,965	-	-
OPEN SPACE FUND							
CONTINGENCY	6,408	447,771	(721,995)	(13,008)	280,824	-	-
DESIGNATED:							
OPEN SPACE ACQUISITION	133,388	-	-	-	-	-	133,388
ENCUMBRANCES	-	-	-	-	-	-	-
RIVERMOUTH OPENING	1,756	-	-	-	-	-	1,756
TREE RESERVE	48,664	-	-	-	1,000	(20,000)	29,664
TOTAL OPEN SPACE FUND	190,216	447,771	(721,995)	(13,008)	281,824	(20,000)	164,808
SUPPLEMENTAL LAW							
RESTRICTED	-	100,000	(175,949)	-	75,949	-	-
REGIONAL COMMUNICATIONS							
RESTRICTED	6,293	45,000	(25,350)	-	-	-	25,943
GRANTS							
RESTRICTED	11,186	206,496	(217,399)	-	-	-	285
HOUSING							
RESTRICTED	762,583	50,026	(106,341)	-	-	-	706,268
WILDFIRE PROTECTION BOND DEBT							
RESTRICTED	188,349	171,027	(176,040)	-	-	-	183,336
CAPITAL IMPROVEMENT FUND							
CONTINGENCY	1,167,628	19,696,484	-	(21,466,013)	651,901	-	50,000
ENCUMBRANCES	-	-	-	-	-	-	-
RESERVE FOR CAPITAL	824,947	-	-	-	-	(160,000)	664,947
TOTAL CAPITAL IMPROVEMENT FUND	1,992,575	19,696,484	-	(21,466,013)	651,901	(160,000)	714,947

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CITY OF DEL MAR
FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
OPERATING AND CAPITAL IMPROVEMENT BUDGET
RESERVE SUMMARIES

RESERVE TITLE	Beg. Balance 07/01/11 Audited	Revenue FY 2012	O & M Expenditures FY 2012	CIP Expenditures FY 2012	In FY 2012	(Out) FY 2012	Projected Ending Balance 06/30/12
PROP 42 FUND							
RESTRICTED	-	-	-	-	-	-	-
TRANSNET # FUND							
RESTRICTED	897	338,262	-	(337,644)	-	-	1,515
RTCIP FUND							
RESTRICTED	6,865	14	-	-	-	-	6,879
TOTAL GENERAL GOVERNMENT	7,142,452	32,196,766	(12,706,085)	(21,816,665)	1,987,381	(2,061,109)	4,742,740
WORKERS' COMPENSATION FUND							
FUND BALANCE	797,369	161,831	(373,103)	-	-	-	586,097
WATER FUND							
FUND BALANCE	85,338	2,323,521	(2,258,127)	-	-	-	150,732
RESTRICTED:							
BOND SECURITY	232,063	-	-	-	-	-	232,063
CONTRIBUTED CAPITAL	4,028,272	-	-	-	-	-	4,028,272
WILDFIRE PROTECTION	21,604	-	-	-	-	-	21,604
DESIGNATED:							
ENCUMBRANCES	-	-	-	-	-	-	-
SELF-INSURANCE	50,000	-	-	-	-	-	50,000
RATE STABILIZATION	200,000	-	-	-	-	-	200,000
CAPITAL REPLACEMENT	2,457,027	-	-	(192,500)	-	-	2,264,527
OPERATING RESERVE	199,837	-	-	-	-	-	199,837
EQUIPMENT REPLACEMENT	212,286	-	-	-	-	-	212,286
UTILITY PLANT IN SERVICE	6,655,537	-	(334,952)	-	-	-	6,320,585
TOTAL WATER FUND	14,141,964	2,323,521	(2,593,079)	(192,500)	-	-	13,679,906
CLEANWATER FUND							
RETAINED EARNINGS	-	390,816	(464,544)	-	73,728	-	-
ENCUMBRANCES	17,840	-	(17,840)	-	-	-	-
	17,840	390,816	(482,384)	-	73,728	-	-
WASTEWATER FUND							
FUND BALANCE	963,523	2,762,743	(2,489,404)	-	-	(45,000)	1,191,862
RESTRICTED:							
BOND SECURITY	456,552	-	-	-	-	-	456,552
CONTRIBUTED CAPITAL	650,814	-	-	-	-	-	650,814
DESIGNATED:							
ENCUMBRANCES	-	-	-	-	-	-	-
CAPITAL REPLACEMENT	1,384,754	1,595,434	-	(1,766,989)	-	-	1,213,199
OPERATING RESERVE	310,000	-	-	-	10,000	-	320,000
UTILITY PLANT IN SERVICE	5,341,904	-	(378,419)	-	-	-	4,963,485
RATE STABILIZATION	230,000	-	-	-	35,000	-	265,000
TOTAL WASTEWATER FUND	9,337,547	4,358,177	(2,867,823)	(1,766,989)	45,000	(45,000)	9,060,912
TOTAL ENTERPRISE FUNDS	23,497,351	7,072,514	(5,943,286)	(1,959,489)	118,728	(45,000)	22,740,818
TOTAL - ALL FUNDS	31,437,172	39,431,111	(19,022,474)	(23,776,154)	2,106,109	(2,106,109)	28,069,655

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JUN 04 2012 ITEM 02

**CITY OF DEL MAR
THIRD QUARTER FY 2011-2012 REPORT
NOTES TO REVENUE ADJUSTMENTS**

	Current Budget	Proposed Adjustment	Amended Budget	Percent Change	Note Number
General Fund:					
Business License Tax	\$ 192,299	\$ 8,669	\$ 200,968	4.508%	
Real Property Tax	51,500	1,936	53,436	3.759%	
License & Permits	12,200	9,203	21,403	75.434%	
Parking Permits	9,579	991	10,570	10.346%	
Administrative Citations	27,030	(7,030)	20,000	-26.008%	
Inv Earnings-Self Insurance	3,353	(3,353)	-	-100.000%	
Sidewalk User Café Fee	4,497	708	5,205	15.744%	
Planning Services	245,000	18,000	263,000	7.347%	
Engineering Services	60,000	(18,000)	42,000	-30.000%	
Worker's Comp Reimb	86,872	40,644	127,516	46.786%	1
Expenditure Reimb	40,012	145,576	185,588	363.831%	2
Total General Fund Adjustments		\$ 197,344			
Special Funds:					
Gas Tax Fund	\$ 106,080	\$ 18,139	\$ 124,219	17.099%	
Open Space Fund	411,747	36,024	447,771	8.749%	3
Grants Fund	131,056	75,442	206,498	57.565%	4
Housing Fund	51,226	(1,200)	50,026	-2.343%	
Wildfire Protection Fund	181,390	(10,363)	171,027	-5.713%	
Capital Improvement Fund	19,681,204	15,280	19,696,484	0.078%	
Prop 42 Fund	65	(65)	-	-100.000%	
TransNet II Fund	338,000	262	338,262	0.078%	
Regional Transportation Fund	-	14	14	100.000%	
Total Special Fund Adjustments		\$ 133,533			
Workers' Compensation Fund	\$ 265,723	\$ (103,892)	\$ 161,831	-39.1%	5
Enterprise Funds:					
Cleanwater Fund	\$ 421,471	\$ (30,655)	\$ 390,816	-7.3%	6
Total Enterprise Fund Adjustments		\$ (30,655)			
Total Adjustments-All Funds		\$ 196,330			

Notes (Adjustments greater than \$25,000 and 5%) :

- 1 This adjusts the reimbursement amount from the City's insurance for an injured employee.
- 2 Reflects reimbursement from the City's insurance (SANDPIPA) for litigation that exceeded the City's self-insurance retention.
- 3 Reflects increase in parks and community center rental permits.
- 4 Council approved the award of the 2011 Assistance to Firefighters Grant. There is an offsetting expenditure for this grant.
- 5 Reflects reduced Workers' Compensation rates due to less injuries and positive management of the Workers' Compensation Program.
- 6 Adjustment is due to lower than anticipated Clean Water activity.

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CITY OF DEL MAR
FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
COMPARATIVE REVENUE SUMMARY
JULY 1 - MARCH 31, 2012

ACCOUNT NAME	FISCAL YEAR 2009-2010				FISCAL YEAR 2010-2011				FISCAL YEAR 2011-2012						
	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 6/30	ACTUAL AT 3/31	%	ACTUAL AT 6/30	ACTUAL AT 3/31	%	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 3/31	%	3RD QTR PROJECTED	INCREASE/ DECREASE	
GENERAL FUND															
PROPERTY TAXES	3,451,831	3,578,431	3,632,400	1,983,017	55%	3,736,027	2,230,788	60%	3,819,050	3,819,050	2,319,622	61%	3,819,050	-	
PROPERTY TAX IN LIEU OF VLF	371,355	371,355	397,960	198,680	50%	410,034	205,009	50%	424,369	420,984	210,492	50%	420,984	-	
TOTAL	3,823,186	3,949,786	4,029,760	2,181,697	54%	4,146,061	2,436,797	59%	4,243,418	4,240,033	2,530,114	60%	4,240,034	-	
OTHER TAXES	1,016,447	966,447	1,120,657	770,735	69%	1,171,224	747,392	64%	1,011,615	1,061,615	781,971	74%	1,061,615	-	
SALES AND USE TAX	376,545	376,545	247,082	123,541	50%	380,230	190,106	50%	389,718	402,635	201,318	50%	402,635	-	
SALES TAX IN LIEU OF PROPERTY TAX	1,586,343	1,346,343	1,505,531	994,534	86%	1,704,696	1,081,806	63%	1,648,000	1,748,000	1,145,568	66%	1,748,000	-	
TRANSIENT OCCUPANCY TAX	328,429	328,429	342,989	130,263	38%	402,677	143,625	36%	338,347	338,347	142,265	42%	338,347	-	
FRANCHISES	184,831	184,831	188,535	179,289	95%	197,639	183,671	93%	192,299	192,299	200,968	105%	200,968	8,669	
BUSINESS LICENSE TAX	50,000	50,000	109,150	48,896	45%	70,570	31,054	44%	51,500	51,500	53,436	104%	53,436	1,936	
REAL PROPERTY TRANSFER TAX	3,642,696	3,262,696	3,613,944	2,247,258	64%	3,927,036	2,377,654	61%	3,631,478	3,784,386	2,526,626	87%	3,806,001	10,606	
TOTAL	19,840	19,840	20,301	18,471	91%	24,108	21,807	90%	16,200	12,200	21,403	175%	21,403	9,203	
LICENSES & PERMITS	51,500	46,500	46,079	36,587	79%	43,709	37,263	85%	48,456	43,456	35,141	81%	43,456	-	
LICENSES & PERMITS	7,262	7,262	10,395	8,220	79%	14,120	9,700	68%	9,579	9,579	10,570	110%	10,570	991	
PARKING PERMITS	78,601	73,602	76,776	63,278	82%	81,937	68,770	84%	74,236	65,236	67,114	103%	76,429	10,194	
TOTAL	55,100	58,100	46,681	35,146	75%	64,411	49,576	77%	53,639	43,639	32,177	74%	43,639	-	
FINES & FORFEITURES	4,342	4,547	9,025	8,654	96%	4,824	3,248	67%	4,562	4,562	3,610	79%	4,562	-	
MOVING VIOLATIONS/VEHICLE CODE FINES	629,069	629,069	589,038	455,199	77%	665,716	519,112	78%	566,500	566,500	484,227	85%	566,500	-	
PENALTIES	81,000	81,000	121,820	71,706	59%	127,818	84,364	66%	107,100	130,000	85,929	66%	130,000	-	
PARKING VIOLATIONS	7,500	10,000	15,368	11,378	74%	28,250	26,500	94%	27,030	27,030	18,550	69%	20,000	(7,030)	
RED LIGHT ENFORCEMENT	778,011	780,716	781,732	682,083	74%	891,019	682,800	77%	768,831	771,731	624,493	81%	764,701	(7,030)	
ADMINISTRATIVE CITATIONS	89,631	89,631	28,419	10,518	40%	25,050	2,629	10%	19,386	19,386	9,895	51%	19,386	-	
TOTAL	3,222	3,222	2,193	2,022	92%	3,891	3,891	100%	3,969	4,497	5,205	116%	5,205	708	
REVENUE FROM USE OF ASSETS	43,662	43,662	51,024	35,496	70%	78,002	60,738	78%	52,375	536,808	43,464	83%	52,375	-	
INVESTMENT EARNINGS-GENERAL	412,918	430,000	487,068	360,868	74%	575,169	409,535	71%	536,808	536,808	425,186	79%	536,808	-	
INV EARN - SELF INSURANCE	649,433	668,837	666,704	409,005	72%	662,112	476,793	70%	616,419	616,419	483,670	78%	613,774	(2,645)	
SIDEWALK USER CAFÉ FEE															
RENTAL INCOME															
PARKING METERS															
TOTAL															

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CITY OF DEL MAR
 FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
 COMPARATIVE REVENUE SUMMARY
 JULY 1 - MARCH 31, 2012

ACCOUNT NAME	FISCAL YEAR 2009-2010			FISCAL YEAR 2010-2011			FISCAL YEAR 2011-2012							
	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 8/30	ACTUAL AT 3/31	%	ACTUAL AT 8/30	ACTUAL AT 3/31	%	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 3/31	%	3RD QTR PROJECTED	INCREASE/ (DECREASE)
REVENUE FROM OTHER AGENCIES														
MOTOR VEHICLE LICENSE FEE	10,814	10,814	13,516	5,024	37%	21,199	7,229	34%	12,240	2,306	2,306	100%	2,306	-
PUBLIC SAFETY AUGMENTATION FUND (PSAF)	63,809	43,809	53,033	35,718	67%	56,579	37,045	65%	43,809	43,809	41,602	95%	43,809	-
HOMEOWNER EXEMPT	25,000	25,000	34,780	17,390	50%	36,171	18,086	50%	20,400	20,400	18,283	90%	20,400	-
CONTRACT SOLANA BEACH	15,600	15,600	17,175	9,600	58%	21,413	15,038	70%	15,600	15,600	12,375	79%	15,600	-
ON-TRK PARI-MUTUEL	49,005	36,661	36,661	36,661	100%	22,808	22,808	100%	15,966	20,794	20,794	100%	20,794	-
OFF-TRK PARI-MUTUEL	44,508	36,438	41,346	26,127	63%	34,282	21,672	63%	24,406	24,406	20,264	83%	24,406	-
SOLID WASTE	2,884	2,884	2,769	2,769	100%	2,622	2,622	100%	3,080	3,854	3,854	100%	3,854	-
TOTAL	211,620	171,206	199,280	133,289	67%	186,084	124,500	64%	135,481	131,169	119,478	91%	131,169	-
CHGS - CURRENT SERV.														
PLANNING SERVICES	205,826	155,826	182,499	146,350	80%	247,091	168,981	68%	220,000	245,000	185,491	76%	263,000	18,000
ENGINEERING SERVICES	40,000	40,000	50,846	38,206	75%	72,549	60,699	84%	60,000	60,000	37,314	62%	42,000	(18,000)
BUILDING SERVICES	257,500	207,500	211,877	153,558	72%	282,921	207,002	73%	211,111	211,111	151,721	72%	211,111	-
TOTAL	503,326	403,326	445,222	338,114	76%	602,561	436,682	72%	481,111	516,111	374,526	73%	616,111	-
OTHER REVENUE SOURCES														
SALE OF PROPERTY	12,000	12,000	24,370	7,436	31%	4,407,079	4,407,079	100%	5,000	5,000	1,257	25%	5,000	-
ADMINISTRATIVE CHARGE	505,745	505,745	505,745	379,309	75%	515,860	386,895	75%	531,336	531,336	398,502	75%	531,336	-
NUISANCE ALARM REIMB	2,940	2,940	3,800	3,625	95%	10,200	1,845	18%	3,800	3,800	-	0%	3,800	-
MISCELLANEOUS	40,000	40,000	66,155	48,824	74%	104,583	69,030	66%	-	16,986	16,457	97%	16,986	-
WORKER'S COMP REIMBURSEMENT	-	14,848	14,848	14,848	100%	4,703	9,249	197%	-	86,872	100,980	116%	127,516	40,544
EXPENDITURE REIMBURSEMENT	6,937	6,937	112,769	7,441	7%	28,399	16,785	59%	40,012	40,012	1,838	5%	185,588	145,576
TOTAL	667,622	682,470	727,687	481,483	63%	5,070,824	4,890,883	96%	580,148	684,006	619,034	78%	870,226	186,220
GENERAL FUND TOTAL	10,054,383	9,782,238	10,341,104	6,416,207	62%	15,696,634	11,493,879	74%	10,530,694	10,819,100	7,243,955	67%	11,016,445	197,344

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CITY OF DEL MAR
 FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
 COMPARATIVE REVENUE SUMMARY
 JULY 1 - MARCH 31, 2012

ACCOUNT NAME	FISCAL YEAR 2009-2010			FISCAL YEAR 2009-2010			FISCAL YEAR 2010-2011			FISCAL YEAR 2011-2012				
	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 6/30	ACTUAL AT 3/31	%	ACTUAL AT 6/30	ACTUAL AT 3/31	%	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 3/31	%	3RD QTR PROJECTED	INCREASE/DECREASE
OTHER GENERAL GOV'T FUNDS														
LIBRARY FUND														
MISCELLANEOUS CONTRIBUTIONS	-	124	124	124	100%	-	-	0%	-	-	3	0%	-	-
TOTAL LIBRARY FUND	25,000	124	124	124	100%	-	-	0%	-	-	3	0%	-	-
GAS TAX FUND														
INVESTMENT EARNINGS	7,140	7,140	-	-	0%	8	8	100%	1,020	1,020	-	0%	-	(1,020)
STATE GAS TAX	84,517	70,000	86,136	28,069	33%	116,939	84,200	72%	106,080	106,080	101,689	96%	125,239	19,159
TOTAL GAS TAX FUND	91,657	79,211	86,136	28,069	33%	116,947	84,208	72%	107,100	107,100	101,689	96%	126,239	18,139
OPEN SPACE FUND														
INVESTMENT EARNINGS	14,280	14,280	4,168	2,548	61%	1,072	416	39%	728	728	320	44%	728	-
CONSTRUCTION TAX	19,501	13,501	3,852	3,578	93%	16,038	10,176	63%	10,481	5,481	3,133	57%	5,481	-
PERMITS/PARK & COMM CENTER	382,831	332,831	321,645	222,920	69%	330,035	219,405	66%	308,819	308,819	253,571	82%	342,819	34,000
SURF CAMP PERMITS	35,700	35,700	16,576	18,504	100%	27,443	23,813	87%	40,750	40,750	41,774	103%	41,774	1,024
ON-TRK PARI-MUTUEL	32,932	24,441	24,441	24,441	100%	15,205	15,205	100%	10,544	13,863	13,863	100%	13,863	-
OFF-TRK PARI-MUTUEL	29,372	24,292	27,564	17,418	63%	22,862	14,448	63%	16,298	16,298	13,509	83%	16,298	-
FIELD FEES	-	7,020	108,000	7,020	100%	2,405	2,405	100%	5,000	1,000	587	59%	1,000	-
CONTRIBUTIONS	3,000	3,000	375	375	100%	2,250	2,250	100%	3,000	3,000	5,375	123%	5,375	1,000
TREE MITIGATION	-	-	89,712	192	0%	3,834	-	0%	5,150	19,433	4,088	21%	19,433	-
MISCELLANEOUS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL OPEN SPACE FUND	643,063	568,287	605,363	404,956	67%	424,792	291,766	69%	404,827	411,747	336,870	82%	447,771	36,024

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CITY OF DEL MAR
 FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
 COMPARATIVE REVENUE SUMMARY
 JULY 1 - MARCH 31, 2012

ACCOUNT NAME	FISCAL YEAR 2009-2010			FISCAL YEAR 2010-2011			FISCAL YEAR 2011-2012							
	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 8/30	ACTUAL AT 3/31	%	ACTUAL AT 8/30	ACTUAL AT 3/31	%	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 3/31	%	3RD QTR PROJECTED	INCREASE/DECREASE
SUPPLEMENTAL LAW FUND														
MISCELLANEOUS	-	681	691	-	0%	-	-	0%	-	-	-	0%	-	-
SUPPLEMENTAL LAW	100,000	100,000	100,000	50,691	51%	100,000	50,000	50%	-	100,000	50,000	50%	100,000	-
TOTAL SUPPLEMENTAL LAW FUND	100,000	100,681	100,691	50,691	50%	100,000	50,000	50%	-	100,000	50,000	50%	100,000	-
REGIONAL COMMUNICATIONS FUND														
PROPERTY TAX	45,000	45,000	44,086	-	0%	44,086	-	0%	45,000	45,000	-	0%	45,000	-
INVESTMENT EARNINGS	-	-	62	-	0%	62	-	0%	-	-	-	0%	-	-
TOTAL REGIONAL COMMUN. FUND	45,000	45,000	44,827	-	0%	44,148	-	0%	45,000	45,000	-	0%	45,000	-
GRANTS														
FEDERAL GRANTS	-	20,000	-	20,000	0%	13	-	0%	-	-	-	0%	75,442	75,442
STATE GRANTS	15,441	15,441	-	-	0%	13,664	12,546	90%	-	-	-	0%	-	-
LOCAL GRANTS	-	2,500	2,500	2,500	100%	20,872	10,056	48%	44,372	131,056	55,777	43%	131,056	-
TOTAL GRANTS FUND	15,441	37,941	2,500	22,500	900%	34,749	22,602	55%	44,372	131,056	55,777	43%	206,498	76,442
HOUSING FUND														
INV. EARNINGS-HOUSING	24,442	24,442	6,730	3,245	48%	3,777	704	19%	4,210	4,210	1,505	36%	3,010	(1,200)
HOUSING IN LIEU	120,000	120,000	47,016	47,016	100%	141,046	94,032	57%	94,032	47,016	47,016	100%	47,016	-
TOTAL HOUSING FUND	144,442	144,442	53,746	50,261	94%	144,825	94,736	55%	98,242	51,226	48,521	95%	50,026	(1,200)
WILDFIRE PROTECTION														
PROPERTY TAX	182,578	182,578	162,855	100,111	61%	156,972	101,838	65%	180,290	180,290	109,598	61%	170,767	(9,523)
INVESTMENT EARNINGS	2,000	2,000	846	-	0%	546	-	0%	1,100	1,100	129	12%	260	(840)
TOTAL WILDFIRE	184,578	184,578	163,701	100,111	61%	167,518	101,838	55%	181,390	181,390	109,727	60%	171,027	(10,363)
CAPITAL IMPROVEMENT FUND														
INVESTMENT EARNINGS	15,000	15,000	6,605	4,684	71%	5,461	687	13%	8,000	8,000	2,891	36%	5,780	(2,220)
STATE GRANTS	458,800	503,307	77,972	77,972	100%	0	0	0%	344,100	994,100	39,837	4%	994,100	-
FEDERAL GRANTS	3,541,200	3,668,882	264,612	135,171	51%	4,194,853	3,209,573	77%	2,672,735	17,545,047	4,832,870	28%	17,545,047	-
LOCAL GRANTS	-	-	36,340	-	0%	21,346	-	0%	-	574,057	-	0%	574,057	-
MISCELLANEOUS	-	-	9,927	9,927	100%	177,548	177,548	100%	-	560,000	397,500	71%	577,500	17,500
TOTAL CAPITAL IMPROVEMENT FUND	4,015,000	4,166,989	395,456	227,764	55%	4,399,208	3,387,808	77%	3,024,835	19,681,204	5,373,098	27%	19,696,484	15,280

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CITY OF DEL MAR
 FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
 COMPARATIVE REVENUE SUMMARY
 JULY 1 - MARCH 31, 2012

ACCOUNT NAME	FISCAL YEAR 2008-2010		FISCAL YEAR 2009-2010		FISCAL YEAR 2010-2011		FISCAL YEAR 2011-2012							
	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 6/30	ACTUAL AT 3/31	%	ACTUAL AT 6/30	ACTUAL AT 3/31	%	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 3/31	%	3RD QTR PROJECTED	INCREASE/ DECREASE
PROP 42 FUND	32,000	32,000	45,496	3,776	8%	-	-	0%	65	65	-	0%	-	(65)
TRANSNET II	333,600	326,000	312,241	244,481	78%	17	-	0%	171,004	338,000	281,262	83%	338,282	262
RTCP (REGIONAL TRANSPORTATION) FUND	-	-	120	64	53%	43	-	0%	-	-	14	0%	14	14
TOTAL GENERAL GOVT	15,586,064	15,476,471	12,151,194	7,649,043	62%	21,018,881	15,526,837	74%	14,807,228	31,886,888	13,601,016	43%	32,196,766	330,877
INTERNAL SERVICE FUND														
WORKERS COMPENSATION														
CHARGES FOR SERVICES	128,900	128,900	58,573	42,806	73%	168,412	123,464	73%	240,723	240,723	117,183	49%	157,183	(83,540)
INVESTMENT EARNINGS	27,601	27,601	10,635	4,917	48%	5,791	861	15%	25,000	25,000	2,323	9%	4,648	(20,352)
TOTAL WORKERS' COMP	156,501	156,501	69,208	47,723	69%	174,203	124,345	71%	265,723	265,723	119,506	45%	161,831	(103,892)
UTILITY FUNDS AND SUMMARIES														
WATER UTILITY FUND														
PENALTIES	9,007	9,007	9,098	7,635	84%	7,571	1,842	24%	9,463	9,463	7,235	76%	9,463	-
INVESTMENT EARNINGS	7,308	7,308	20,106	9,987	50%	9,245	1,788	19%	5,646	5,646	4,233	75%	5,646	-
WATER SALES	1,659,935	1,659,935	1,394,573	943,476	68%	1,383,846	930,612	67%	1,634,499	1,386,848	1,039,725	75%	1,386,848	-
READY TO SERVICE CHARGE	820,607	820,607	830,839	604,533	73%	885,284	645,072	73%	888,691	888,691	683,631	77%	888,691	-
CURRENT SERVICE FEES	21,240	21,240	11,086	10,571	95%	11,599	8,226	71%	32,869	11,649	11,801	101%	11,649	-
MISCELLANEOUS	20,300	20,300	26,828	20,988	78%	44,781	31,427	70%	21,224	21,224	10,079	47%	21,224	-
TOTAL WATER REVENUE	2,538,397	2,538,397	2,292,630	1,597,190	70%	2,343,326	1,618,977	69%	2,592,192	2,323,621	1,766,704	76%	2,323,621	-

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CITY OF DEL MAR
 FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
 COMPARATIVE REVENUE SUMMARY
 JULY 1 - MARCH 31, 2012

ACCOUNT NAME	FISCAL YEAR 2009-2010			FISCAL YEAR 2010-2011			FISCAL YEAR 2011-2012							
	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 6/30	ACTUAL AT 3/31	%	ACTUAL AT 6/30	ACTUAL AT 3/31	%	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 3/31	%	3RD QTR PROJECTED	INCREASE/DECREASE
CLEANWATER UTILITY FUND														
PENALTIES	1,500	1,500	1,649	1,375	83%	1,574	442	28%	1,500	1,500	1,412	94%	1,500	-
ADMINISTRATIVE CITATIONS	-	-	2,600	2,400	92%	1,850	1,250	68%	-	800	800	100%	800	-
INVESTMENT EARNINGS	2,400	2,400	-	-	0%	-	96	0%	-	-	513	0%	-	-
SERVICE CHARGES	459,579	459,579	379,698	309,331	81%	376,656	304,171	81%	413,887	413,887	312,865	76%	383,232	(30,655)
STATE GRANTS	5,000	5,000	441	-	0%	5,876	5,000	85%	5,000	5,284	5,284	100%	5,284	-
TOTAL CLEANWATER REVENUE	488,479	488,479	384,388	313,106	81%	386,966	310,959	81%	420,387	421,471	320,874	76%	390,816	(30,665)
WASTEWATER UTILITY FUND														
PENALTIES	9,894	9,894	10,157	7,929	78%	8,656	6,688	77%	10,395	10,395	8,628	83%	10,395	-
INVESTMENT EARNINGS	21,706	21,706	6,491	1,484	23%	3,586	-	0%	9,000	9,000	609	7%	9,000	-
BOND INVESTMENT INCOME	-	-	1,781	1,762	99%	45	34	76%	-	-	27	0%	-	-
SERVICE CHARGES	1,237,626	1,237,626	1,108,361	779,130	70%	1,218,463	890,863	73%	1,196,868	1,221,106	936,904	77%	1,221,106	-
USAGE CHARGES	1,536,744	1,536,744	1,465,886	993,123	68%	1,395,334	925,391	66%	1,925,619	1,420,000	1,065,189	75%	1,420,000	-
SEWER INCLUSION FEES	6,000	6,000	-	-	0%	-	-	0%	6,046	6,046	6,074	100%	6,046	-
MISCELLANEOUS	5,075	5,075	159,169	24,199	15%	23,872	17,070	72%	5,306	5,306	-	0%	5,306	-
CITY S.D. REBATE	30,450	30,450	-	-	0%	-	-	0%	31,835	31,835	-	0%	31,835	-
LOAN PROCEEDS	2,500,000	2,500,000	-	-	0%	-	1,504,509	0%	-	1,654,489	1,002,037	61%	1,654,489	-
TOTAL SEWER REVENUE	5,347,496	5,347,496	2,751,846	1,807,827	66%	2,649,966	3,344,666	126%	3,184,889	4,366,177	3,019,468	69%	4,366,177	-
ALL FUNDS SUMMARY														
GENERAL GOVERNMENT	15,688,064	16,476,471	12,151,194	7,549,043	62%	21,018,881	15,626,837	74%	14,607,228	31,866,888	13,601,016	43%	32,196,786	330,877
WORKERS COMPENSATION	168,601	156,501	69,208	47,623	69%	174,203	124,346	71%	266,723	266,723	119,606	45%	181,831	(103,892)
WATER UTILITY	2,538,397	2,538,397	2,292,530	1,697,190	70%	2,343,326	1,618,977	69%	2,592,192	2,323,521	1,756,704	76%	2,323,521	-
CLEANWATER REVENUE	488,479	488,479	384,388	313,106	81%	386,966	310,959	81%	420,387	421,471	320,874	76%	390,816	(30,665)
SEWER UTILITY	5,347,496	5,347,496	2,751,846	1,807,827	66%	2,649,966	3,344,666	126%	3,184,889	4,366,177	3,019,468	69%	4,366,177	-
TOTAL REVENUE	24,096,936	23,987,343	17,649,166	11,314,489	64%	26,572,332	20,925,673	79%	21,070,400	39,234,780	18,817,667	48%	39,431,111	196,330

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**CITY OF DEL MAR
THIRD QUARTER FY 2011-2012 REPORT
NOTES TO EXPENDITURE ADJUSTMENTS**

	Current Budget	Proposed Adjustment	Amended Budget	Percent Change	Note Number
<u>General Fund:</u>					
Legal Services	\$ 311,000	\$ 318,602	\$ 629,602	102.4%	7
Human Resources	114,825	(9,935)	104,890	-8.7%	
Law Enforcement	1,292,232	143,938	1,436,170	11.1%	8
Traffic Enforcement	465,569	(143,938)	321,631	-30.9%	8
City Clerk	377,254	(16,138)	361,116	-4.3%	
Finance Services	637,683	(5,417)	632,266	-0.8%	
Risk Management-General	88,692	57,000	145,692	64.3%	9
Parking Enforcement	459,405	30,462	489,867	6.6%	10
Fire Protection	1,964,560	82,064	2,046,624	4.2%	11
Other G.F. Programs	2,882,193	(932)	2,881,261	0.0%	
Total General Fund Adjustments		\$ 455,706			
<u>Special Funds:</u>					
Gas Tax	458,016	188	458,204	0.0%	
Open Space	721,702	293	721,995	0.0%	
Supplemental Law Enforcement	190,739	(14,790)	175,949	-7.8%	
Grant Fund	116,957	75,442	192,399	64.5%	12
Capital Improvement Fund	21,789,230	27,435	21,816,665	0.1%	
Total Special Fund Adjustments		\$ 88,568			
<u>Workers' Compensation Fund</u>	\$ 263,103	\$ 110,000	\$ 373,103	41.8%	13
<u>Enterprise Funds:</u>					
Water Fund	\$ 2,784,953	\$ 626	\$ 2,785,579	0.0%	
Cleanwater Fund	482,960	(576)	482,384	-0.1%	
Wastewater Fund	4,865,933	(231,121)	4,634,812	-4.7%	14
Total Enterprise Fund Adjustments		\$ (231,071)			
Total Adjustments-All Funds		\$ 423,203			

Notes (Adjustments greater than \$25,000 and 5%) :

- 7 Increase is due to five separate litigated cases. The full amount is funded by the City's Self-Insurance Reserve and a reimbursement from the City's insurance (SANDPIPA).
- 8 This adjustment properly allocates the budget from Traffic Enforcement program to Law Enforcement.
- 9 Increase is due to fees related to litigation. This will be reimbursed by the City's insurance (SANDPIPA).
- 10 Increase is due to the purchase of three new meters on 17th Street (\$6,000) and to repair six Pay and Display meters (\$10,000) that were vandalized. Overtime of \$14,000 is being transferred from the Supplemental Law Enforcement Fund.
- 11 Reflects Overtime due to coverage needed for an injured employee. This is partially offset by reimbursement from the City's Workers' Compensation insurance.
- 12 Increase is due to the 2011 Assistance to Firefighters Grant which is offset with an increase to Grant revenues.
- 13 Increase reflects settlement of a Workers' Compensation case that Council approved.
- 14 The purchase of the vector truck will be processed during FY 2012-2013.

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**CITY OF DEL MAR
FISCAL YEAR 2011-2012 THIRD QUARTER REPORT
COMPARATIVE SUMMARY OF EXPENDITURES
BY FUND AND ACTIVITY
JANUARY 1 - MARCH 31, 2012**

ACCT	ACTIVITY	FISCAL YEAR 2009-2010			FISCAL YEAR 2010-2011			FISCAL YEAR 2011-2012				
		AUDITED	ACTUAL	%	AUDITED	ACTUAL	%	ADOPTED	2ND QTR	ACTUAL	3RD QTR	INCREASE (DECREASE)
		AT 6/30	AT 3/31		AT 6/30	AT 3/31		BUDGET	AMENDED	AT 3/31	PROJECTED	
GENERAL GOVERNMENT FUNDS												
5100	CITY COUNCIL	50,111	30,600	61%	52,029	31,737	61%	88,035	93,835	40,013	93,835	-
5101	LEGAL SERVICES	372,891	155,868	42%	420,962	231,059	55%	306,000	311,000	388,672	629,602	318,602
5110	COMMUNITY SUPPORT	82,910	82,910	100%	72,910	72,910	100%	73,250	73,250	73,250	73,250	-
5125	SOLID WASTE	1,238	503	41%	5,679	2,691	47%	7,000	7,000	2,678	7,000	-
5200	CITY MANAGER	526,637	369,384	70%	580,308	390,517	67%	584,441	588,787	372,441	587,529	(1,258)
5210	HUMAN RESOURCES	42,209	22,056	52%	74,118	51,439	69%	114,379	114,825	82,775	104,890	(9,935)
5211	CABLE TELEVISION	58,528	30,977	53%	55,276	29,456	53%	78,733	78,733	32,209	78,733	-
5212	CITY MEMBERSHIPS	5,196	5,156	100%	9,508	9,508	100%	12,400	12,400	8,738	12,400	-
5220	ENGINEERING SERVICES	145,548	51,713	36%	127,620	76,620	60%	155,000	155,000	87,349	155,000	-
5230	LAW ENFORCEMENT	1,379,424	804,561	58%	1,343,668	783,689	58%	1,292,232	1,292,232	837,495	1,436,170	143,938
5231	TRAFFIC ENFORCEMENT	299,073	174,457	58%	294,316	171,875	58%	465,569	465,569	161,533	321,631	(143,938)
5233	TRAFFIC SIGNAL ENFORCEMENT	54,000	31,500	58%	54,000	38,000	70%	54,000	54,000	37,242	54,000	-
5300	CITY CLERK	320,113	228,370	71%	326,530	230,002	70%	374,499	377,254	250,827	361,116	(16,138)
5310	ELECTIONS	8,026	587	7%	3,042	5,412	178%	11,860	16,860	4,843	16,860	-
5320	INFORMATION SYSTEMS	311,390	235,106	76%	319,739	237,615	74%	346,473	348,228	250,022	348,537	309
5400	FINANCE SERVICES	570,472	383,387	67%	577,360	377,036	65%	633,994	637,683	410,582	632,266	(5,417)
5410	CITY HALL	117,238	79,717	68%	118,803	77,380	65%	121,800	121,800	78,993	121,800	-
5411	RISK MGMT-GENERAL	220,715	70,077	32%	76,680	70,074	91%	88,692	88,692	136,225	145,692	57,000
5415	CITY HALL ANNEX	1,003	701	70%	1,436	1,113	78%	1,200	1,200	735	1,200	-
5530	PLANNING SERVICES	615,675	466,030	76%	568,559	390,115	69%	789,731	939,983	687,065	940,563	580
5531	PLANNING COMMISSION	799	531	66%	911	699	77%	1,510	1,510	748	1,510	-
5532	DESIGN REVIEW BOARD	2,624	1,575	60%	2,145	1,413	66%	2,620	2,620	2,815	3,815	1,195
5533	BEACH PRESERVATION INITIATIVE	8,156	8,156	100%	7,553	7,553	100%	8,494	8,494	8,494	8,494	-
5535	SAN DIEGUITO LAGOON	49,540	49,540	100%	49,540	49,540	100%	57,378	57,378	57,378	57,378	-
5536	CODE ENFORCEMENT	72,396	51,697	71%	67,182	49,006	73%	75,254	75,254	48,425	75,974	115
5538	BUILDING SERVICES	201,440	127,827	63%	255,302	166,365	65%	204,300	204,300	124,042	204,300	-
5630	COMMUNITY SERVICES	249,249	176,118	71%	240,336	160,377	67%	287,954	290,599	214,609	288,932	(1,667)
5631	LIFEGUARD SERVICES	686,283	511,673	75%	695,665	538,418	77%	734,601	739,779	518,805	739,371	(408)
5632	PARKING ENFORCEMENT	441,741	294,127	67%	499,864	381,285	76%	457,175	459,405	355,292	489,867	30,462
5730	FIRE PROTECTION	1,898,047	1,365,652	72%	1,897,402	1,336,020	70%	2,027,560	1,964,560	1,341,606	2,046,624	82,064
5731	HAZARDOUS WASTE	9,740	9,740	100%	9,755	9,755	100%	10,860	10,860	1,008	10,860	-
5735	EMERGENCY PREPAREDNESS	2,105	-	0%	466	271	58%	2,710	6,649	5,032	6,649	-
5840	GENERAL PUBLIC WORKS	70,015	49,908	71%	72,953	51,110	70%	76,047	76,632	54,216	79,491	2,859
5841	FLOOD CONTROL/DRAINAGE	25,741	17,103	66%	28,665	22,108	77%	31,025	31,239	18,796	28,582	(2,657)
5854	OTHER FACILITIES MAINTENANCE	42,349	27,883	66%	27,096	18,803	69%	24,175	24,175	22,709	24,175	-
5890	EQUIPMENT REPLACEMENT	100,015	127,810	128%	93,961	73,612	78%	200,750	245,901	625,901	625,901	-
TOTAL GENERAL FUND		8,952,797	6,043,000	67%	9,031,339	6,142,583	68%	9,801,700	10,358,291	7,343,583	10,813,997	455,706

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CITY OF DEL MAR

FISCAL YEAR 2011-2012 THIRD QUARTER REPORT
 COMPARATIVE SUMMARY OF EXPENDITURES
 BY FUND AND ACTIVITY
 JANUARY 1 - MARCH 31, 2012

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ACCT	ACTIVITY	FISCAL YEAR 2009-2010			FISCAL YEAR 2010-2011			FISCAL YEAR 2011-2012			INCREASE (DECREASE)		
		AUDITED ACTUAL AT 6/30	ACTUAL AT 3/31	%	AUDITED ACTUAL AT 6/30	ACTUAL AT 3/31	%	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 3/31		%	3RD QTR PROJECTED
GENERAL GOVERNMENT FUNDS (CONTD)													
LIBRARY FUND													
5414	GENERAL & ADMIN	16,519	13,912	84%	9,606	8,634	90%	10,810	10,810	8,136	75%	10,810	-
	TOTAL LIBRARY FUND	16,519	13,912	84%	9,606	10,823	113%	10,810	10,810	8,136	75%	10,810	-
GAS TAX													
5845	STREET MAINTENANCE	128,135	92,167	72%	125,627	89,727	71%	153,889	154,851	91,903	59%	156,779	1,928
5846	STREET LIGHTS/SIGNS	153,521	83,246	54%	131,339	88,747	68%	156,175	156,744	75,633	48%	155,505	(1,239)
5847	STREET LANDSCAPING	121,178	90,523	75%	135,607	92,597	68%	146,081	146,421	94,319	64%	145,920	(501)
	TOTAL GAS TAX FUND	402,834	265,936	66%	392,573	271,071	69%	456,145	458,016	261,855	57%	458,204	188
OPEN SPACE FUND													
5634	BEACH SERVICES	275,517	193,612	70%	267,557	205,397	71%	284,351	285,012	227,696	80%	285,049	37
5635	POWERHOUSE OPERATIONS	257,760	176,659	69%	264,247	179,086	68%	251,272	252,234	204,847	81%	252,464	230
5636	SHORES PROPERTY OPERATIONS	3,195	2,212	69%	3,308	2,548	77%	3,000	3,000	3,200	107%	3,000	-
5848	PARK MAINTENANCE	126,737	89,793	71%	136,300	103,418	75%	144,513	166,806	101,211	61%	166,832	26
5849	SHORES PROPERTY	7,340	5,953	81%	8,638	7,241	84%	14,650	14,650	4,616	32%	14,650	-
5890	NON-DEPARTMENTAL		0	0%	235,975	-	-	-	-	-	0%	-	-
5900	DEBT SERVICE	281,908	217,018	77%	3,516,340	3,516,340	100%	-	-	-	0%	-	-
	TOTAL OPEN SPACE FUND	982,187	685,247	72%	4,452,355	4,014,030	90%	697,766	721,702	541,570	75%	721,995	283
SUPPLEMENTAL LAW FUND													
5230	LAW ENFORCEMENT	27,506	14,359	52%	24,264	12,179	50%	16,000	16,000	12,941	81%	16,000	-
5633	BEACH AND COMMUNITY PATROL	153,446	93,842	61%	167,822	104,631	62%	172,622	174,739	116,156	66%	159,949	(14,790)
	TOTAL SUPPLEMENTAL LAW FUND	180,952	108,201	60%	192,086	116,710	61%	188,622	190,739	129,097	68%	175,949	(14,790)
REGIONAL COMMUNICATIONS FUND													
5740	REGIONAL COMMUNICATIONS	27,768	-	0%	27,383	-	0%	25,350	25,350	-	0%	25,350	-
5900	DEBT SERVICE	12,083	-	0%	12,087	-	0%	-	-	-	0%	-	-
	TOTAL REGIONAL COMM FUND	39,851	-	0%	39,470	-	0%	25,350	25,350	-	0%	25,350	-
GRANTS FUND													
5320	INFORMATION SYSTEMS			0%	0	0	0%	25,000	25,000	24,916	100%	25,000	-
5530	PLANNING SERVICES			0%	-	-	0%	-	-	3,961	0%	-	-
5730	FIRE PROTECTION	2,500	-	0%	23,563	6,803	29%	30,273	116,957	12,699	11%	192,399	75,442
5781	STATE HOMELAND SECURITY			0%	-	13,828	0%	-	-	38,289	0%	-	-
	TOTAL GRANTS FUND	2,500	-	0%	23,563	20,631	88%	55,273	141,957	79,865	56%	217,399	75,442

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CITY OF DEL MAR
 FISCAL YEAR 2011-2012 THIRD QUARTER REPORT
 COMPARATIVE SUMMARY OF EXPENDITURES
 BY FUND AND ACTIVITY
 JANUARY 1 - MARCH 31, 2012

ACCT	ACTIVITY	FISCAL YEAR 2008-2010		FISCAL YEAR 2010-2011		FISCAL YEAR 2011-2012				INCREASE (DECREASE)	
		ACTUAL AT 6/30	ACTUAL AT 3/31	ACTUAL AT 6/30	ACTUAL AT 3/31	ADOPTED BUDGET	2ND QTR AMENDED	ACTUAL AT 3/31	%		3RD QTR PROJECTED
GENERAL GOVERNMENT FUNDS (CONTD)											
<u>HOUSING FUND</u>											
5540	RENTAL HOUSING	101,453	71,952	93,055	74,509	106,341	106,341	71,580	67%	106,341	-
	TOTAL HOUSING FUND	101,453	71,952	93,055	74,509	106,341	106,341	71,580	67%	106,341	-
<u>WILDFIRE PROTECTION DEBT FUND</u>											
5900	BOND DEBT SERVICE	183,627	182,994	177,390	176,700	176,040	176,040	175,416	100%	176,040	-
	TOTAL WILDFIRE PROTECTION FUND	183,627	182,994	177,390	176,700	176,040	176,040	175,416	100%	176,040	-
	TOTAL GENL GOVT O&M	1,032,780	7,371,342	1,211,447	10,827,659	11,718,088	12,188,236	7,811,882	71%	12,706,086	516,839
<u>CAPITAL IMPROVEMENTS</u>											
	GENERAL CIP	664,880	457,078	4,525,028	1,288,756	3,441,130	21,438,513	5,909,556	28%	21,466,013	27,500
	TRANSNET II	311,726	54,423	356	356	171,000	337,644	244,749	72%	337,644	-
	OPEN SPACE CIP	9,853	5,600	683	-	6,600	13,008	5,366	41%	13,008	-
	PROP 42	45,495	3,657	-	-	65	65	-	0%	-	(65)
	RTCIP	7,447	-	-	-	-	-	-	0%	-	-
	TOTAL CAPITAL IMPROVEMENT FUNDS	1,032,780	520,758	4,525,027	1,289,112	3,617,795	21,789,230	6,159,671	26%	21,789,230	27,435
	TOTAL GENERAL GOVT	11,802,191	7,892,000	10,937,514	12,116,771	15,135,883	33,977,476	13,770,753	43%	34,922,760	544,274
<u>INTERNAL SERVICE FUND</u>											
5420	WORKERS' COMPENSATION	310,679	115,363	55,949	110,681	182,273	263,103	308,177	117%	373,103	110,000
	TOTAL WORKER'S COMPENSATION FUND	310,679	115,363	55,949	110,681	182,273	263,103	308,177	117%	373,103	110,000
<u>ENTERPRISE FUNDS</u>											
<u>WATER FUND</u>											
5411	RISK MGMT-WATER	30,656	30,656	32,910	426,683	43,846	43,846	37,708	86%	43,846	-
5840	PW/GENERAL ADMINISTRATION	909,603	421,571	932,049	50	938,239	940,357	449,906	48%	949,898	9,541
5843	CONSERVATION	180	180	150	50	2,071	2,071	-	0%	2,071	-
5850	RAW WATER SUPPLY	897,506	537,902	974,893	559,386	1,100,000	1,100,000	647,440	59%	1,100,000	-
5851	TREATMENT/DELIVERY	173,970	76,652	134,612	81,991	173,000	173,000	83,601	48%	173,000	-
5852	DISTRIBUTION	311,746	207,215	321,515	237,719	320,872	333,179	243,614	73%	324,264	(8,915)
	SUBTOTAL OPERATING BEFORE DEBT	2,323,011	1,274,116	2,386,125	1,305,829	2,578,022	2,592,463	1,462,269	56%	2,592,463	626
5900	BOND DEBT SERVICE	113	-	29	-	-	-	-	0%	-	-
	TOTAL WATER O & M	2,323,714	1,274,116	2,386,154	1,305,829	2,578,022	2,592,463	1,462,269	56%	2,592,463	627
	WATER CAPITAL IMP	134,341	54,227	323,613	183,815	192,500	192,500	2,858	1%	192,500	-
	TOTAL WATER FUND	2,458,055	1,328,343	2,709,767	1,489,644	2,770,522	2,784,963	1,465,127	53%	2,784,963	927

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CITY OF DEL MAR
FISCAL YEAR 2011-2012 THIRD QUARTER FINANCIAL REPORT
CAPITAL IMPROVEMENTS
JANUARY 1-MARCH 31, 2012

FUND/ACTIVITY	FUNDING SOURCE	BUDGET 2011-2012	AMENDED 2QTR 2011-2012	ACTUAL AT 03/31	REVISED 3QTR 2011-2012	INCREASE/ (DECREASE)
GENERAL CIP FUND						
ANNUAL STREET RESURFACING	GENERAL FUND	152,000	354,112	38,153	354,112	-
WEED ABATEMENT FOR CITY PROPERTIES	GENERAL FUND	15,000	15,000	6,556	15,000	-
PUBLIC FACILITIES PLAN	GENERAL FUND	-	226,883	-	226,883	-
EOC EMERGENCY GENERATOR	GENERAL FUND	-	-	-	-	-
BEACH SAFETY CENTER	GENERAL FUND	200,000	2,296,663	1,276,255	2,324,163	27,500
TORREY PINES BRIDGE	HBRR/CALTRANS	3,000,000	17,675,742	4,492,718	17,675,742	-
FACILITY CAPITAL NEEDS	GENERAL FUND	50,000	50,000	-	50,000	-
SAN DIEGUITO ROAD DRAINAGE IMPROVEMENT	DEH VECTOR GRANT	-	92,842	11,517	92,842	-
COURT ST. TO 28TH ST. DRAINAGE DITCH IMP	DEH VECTOR GRANT	-	481,215	68,229	481,215	-
SHORES ADMIN ENVIRONMENTAL ASSESSMENT	GENERAL FUND	4,000	4,000	-	4,000	-
CDBG PROJECT - SIDEWALK	GENERAL FUND	20,130	36,965	-	36,965	-
CDM BRIDGE OVER SAN DIEGUITO	GENERAL FUND	-	8,521	1,800	8,521	-
CDM BRIDGE OVER SAN DIEGUITO - FEDERAL	HBRR/CALTRANS	-	196,570	14,329	196,570	-
TOTAL GENERAL CIP FUND		3,441,130	21,438,513	5,909,556	21,466,013	27,500
TRANSNET II ANNUAL						
ANNUAL STREET RESURFACING & DRAINAGE	TRANSNET II	145,000	311,644	242,891	311,644	-
LOCAL MATCH TO BRIDGE RETROFIT PROJECT	TRANSNET II	26,000	26,000	1,858	26,000	-
TOTAL TRANSNET II CIP		171,000	337,644	244,749	337,644	-
OPEN SPACE FUND						
PARK & OPEN SPACE IRRIGATION SYSTEM	OPEN SPACE	6,600	9,691	5,366	9,691	-
SEA GROVE PARK	OPEN SPACE	-	3,317	-	3,317	-
TOTAL OPEN SPACE CIP		6,600	13,008	5,366	13,008	-
PROP 42 FUND						
STREET & DRAINAGE	GFUND/CALTRANS	65	65	-	-	(65)
TOTAL PROP 42 FUND		65	65	-	-	(65)
WATER FUND						
BI ANNUAL WATER IMPROVEMENT	WATER FUND	30,000	30,000	2,858	30,000	-
ZUNI ROOF REPLACEMENT	WATER FUND	150,000	150,000	-	150,000	-
PUBLIC WORKS ROOF	WATER FUND	12,500	12,500	-	12,500	-
TOTAL WATER CIP		192,500	192,500	2,858	192,500	-
WASTEWATER FUND						
PUBLIC WORKS ROOF	WASTEWATER	12,500	12,500	-	12,500	-
BI-ANNUAL WASTEWATER IMPROV	WASTEWATER	30,000	30,000	1,910	30,000	-
TRI-ANNUAL HERBICIDE PROGRAM	WASTEWATER	45,000	45,000	40,484	45,000	-
21ST STREET PUMP STATION	WASTEWATER	300,000	1,654,489	1,250,258	1,654,489	-
TELEMETRY SYSTEM	WASTEWATER	25,000	25,000	948	25,000	-
TOTAL WASTEWATER CIP		412,500	1,766,989	1,293,600	1,766,989	-
TOTAL CIP		4,223,795	23,748,719	7,456,128	23,776,154	27,435

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CITY OF DEL MAR
TREASURER'S REPORT
MARCH 31, 2012

S&P RATING	TYPE	INSTITUTION	ACCT #	CUSIP NO.	MATURITY DATE	QUARTERLY YIELD/ COUPON RATE	BOOK VALUE	PAR VALUE	MARKET VALUE
	General Account	UNION BANK	2740012145	N/A	N/A	N/A	(970,830)	(970,830)	(970,830)
	Workers Comp	UNION BANK	2740020805	N/A	N/A	N/A	32,941	32,941	32,941
	MM	LAIF - GENERAL	98-37-244	N/A	N/A	0.390%	7,429,971	7,429,971	7,438,970
AAA	MM	SAN DIEGO COUNTY	44076	N/A	N/A	0.510%	3,011,034	3,011,034	3,018,692
	MM	FIDELITY MONEY MARKET	6736303800	N/A	N/A	0.220%	2,344	2,344	2,344
							9,505,460	9,505,460	9,522,117
AA+	FNMA	MULTI-STEP COUPON BOND	6736303800	3136FTVR7	12/28/2016	1.000%	250,000	250,000	253,947
AA+	GECC	MEDIUM TERM NOTE	6736303800	36962G4Q4	09/16/2013	1.875%	252,500	250,000	274,783
AA+	GECC	MEDIUM TERM NOTE	6736303800	36962G4C5	05/13/2014	5.900%	274,250	250,000	250,215
							776,750	750,000	778,945
							10,282,210	10,255,460	10,301,062
TYPE OF INVESTMENT	INVESTMENT DESCRIPTION	PRINCIPAL BALANCE JAN 1, 2012	THIRD QUARTER PURCHASES	THIRD QUARTER MATURED	NET ACTIVITY JAN - MAR	PRINCIPAL BALANCE MAR 31, 2012	TOTAL PERCENTAGE BY TYPE		
Cash on Hand		344,799	-	-	(1,315,629)	(970,830)	-9.44%		
Workers Comp		21,728	-	-	11,213	32,941	0.32%		
LAIF	Local Agency Investment Fund	8,772,261	-	-	(1,342,290)	7,429,971	72.26%		
SD Invest Pool	San Diego Co. Investment Pool	3,008,848	-	-	4,186	3,011,034	29.29%		
MM	Fidelity Money Market Fund	-	-	-	2,344	2,344	0.02%		
FNMA	Government Obligations	250,000	-	-	-	250,000	2.43%		
GECC	Corporate Obligations	-	526,750	-	-	526,750	5.12%		
	Total	12,395,636	526,750	-	(2,640,176)	10,282,210	100.00%		

*NOTE: Last check run in the amount of \$1,169,984.22 was issued on March 30, 2012. Additional funds were not transferred to take advantage of the weekend float.

This investment report reflects the City of Del Mar's pooled investments which conform to the City of Del Mar's Investment Policy approved by the City Council on June 6, 2011. This program provides sufficient estimated revenues and cash flow liquidity to meet estimated expenses for the next six months. The Local Agency Investment Fund information is a synopsis. The complete reports are available from the Treasurer.

Prepared by: *Monica Molina*
Monica Molina, Senior Accountant

Reviewed by: *Jeresa S. McBroom*
Jeresa S. McBroom, Director of Finance/Treasurer

Date: 5-30-12

Date: 5/30/12

ATTACHMENT C

For City Council Report dated June 4, 2012

JUN 04 2012 **ITEM** 02

48

RESOLUTION 2012 - _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF DEL MAR, CALIFORNIA, AMENDING THE FISCAL YEAR 2012-2013 COMPENSATION PLAN FOR THE MANAGEMENT AND PROFESSIONAL, AND GENERAL EMPLOYEES.

WHEREAS, on June 6, 2011, the City Council of the City of Del Mar passed Resolution 2011-46 adopting the compensation plans for Management and Professional, and General employees for inclusion in the Fiscal Years 2011-2012 and 2012-2013 Operating and Capital Budget;

WHEREAS, on January 9, 2012, the City Council of the City of Del Mar passed Resolution 2012-03, amending the compensation plans for Management and Professional, and General employees;

WHEREAS, effective January 1, 2013, the compensation plans for Management and Professional employees will include a two percent increase;

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Del Mar, California, that the above recitals are true and correct.

BE IT FURTHER RESOLVED, that the Fiscal Year 2012-2013 Compensation Plan for the Management and Professional and General Employees is amended as shown in Exhibit "A."

PASSED, APPROVED AND ADOPTED by the City Council of the City of Del Mar, California, at a Regular Meeting held on the 4th day of June 2012.

CARL HILLIARD, Mayor
City of Del Mar

APPROVED AS TO FORM:

LESLIE E. DEVANEY, City Attorney
City of Del Mar

49

JUN 04 2012 ITEM 02

ATTEST AND CERTIFICATION:

STATE OF CALIFORNIA
COUNTY OF SAN DIEGO
CITY OF DEL MAR

I, Mercedes Martin, City Clerk of the City of Del Mar, California, DO HEREBY CERTIFY that the foregoing is a true and correct copy of Resolution 2012-_____, adopted by the City Council of the City of Del Mar, California, at a Regular Meeting held the 4th day of June 2012, by the following vote:

AYES:
NOES:
ABSENT:
ABSTAIN:

MERCEDES MARTIN, City Clerk
City of Del Mar

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EXHIBIT A

For City Council Report dated May 21, 2012

JUN 04 2012 **ITEM** 02

51

**CITY OF DEL MAR
MANAGEMENT AND PROFESSIONAL COMPENSATION PLAN
FISCAL YEAR 2012-2013**

EFFECTIVE JANUARY 1, 2012

<u>POSITION</u>	<u>RANGE</u>	<u>ANNUAL SALARY</u>
Assistant City Manager	M900	121,799.83 - 151,374.56
City Clerk/Information Systems Director	M850	99,561.38 - 130,633.15
Director of Finance/Treasurer	M850	99,561.38 - 130,633.15
Planning/Community Development Director	M850	99,561.38 - 130,633.15
Public Works Director	M850	99,561.38 - 130,633.15
Chief Lifeguard & Community Services Director	M850	99,561.38 - 130,633.15
Principal Planner	M800	86,575.83 - 113,595.02
Accounting Manager/City Treasurer	M800	86,575.83 - 113,595.02
Deputy Public Works Director	M800	86,575.83 - 113,595.02
Clean Water Manager	M800	86,575.83 - 113,595.02
Deputy Chief Lifeguard & Deputy Community Services Director	M800	86,575.83 - 113,595.02
Finance Officer	M780	79,199.11 - 103,916.10
Assistant to the City Manager*	M750	69,527.50 - 91,226.10
Computer Operations Manager	P274	71,697.81 - 87,149.14
Senior Planner	P274	71,697.81 - 87,149.14
Senior Accountant	P274	71,697.81 - 87,149.14
Maintenance Superintendent	P269	68,218.01 - 82,919.42
Associate Planner	P259	61,756.88 - 75,065.88
Park Ranger**	P259	63,278.07 - 76,914.88
Parking Enforcement Lieutenant	P254	58,759.55 - 71,422.61
Lifeguard Lieutenant**	P254	60,206.91 - 73,181.88
Facilities Specialist	P249	55,907.69 - 67,956.14
Assistant Planner II	P244	53,194.26 - 64,657.95
Executive Assistant to City Manager & City Council*	P240	51,118.63 - 62,135.01
Assistant Management Analyst***	P233	47,679.27 - 57,954.45
Assistant Planner I	P229	45,818.84 - 55,693.08

*Confidential/At-Will

**These positions received a 4.0% increase. Employees are contributing an additional 2.5% of employee contribution which were previously paid by City.

***Confidential

Monthly Mileage Allowance for Department Heads and Managers Required to Use Their Personal Vehicle for City Business is \$400/month

Monthly Cell Phone Allowance for Employees Required to Carry a Phone:

Assistant City Manager	\$90
Department Heads, Managers	\$50
Designated Community Services Staff	\$40
Code Enforcement Officer	\$40
Lifeguard Lieutenant	\$40
Parking Enforcement Lieutenant	\$40
Lifeguard/Community Services Specialist	\$40
Designated Lifeguards	\$30

Annual Management Leave:

Assistant City Manager	104 hours
City Clerk	104 hours
Director of Finance/Treasurer	104 hours
Accounting Manager	104 hours
Planning Director	104 hours
Principal Planner	104 hours
Public Works Director	104 hours
Chief Lifeguard & Community Services Director	104 hours
Clean Water Manager	104 hours
Deputy Public Works Director	104 hours
Deputy Chief Lifeguard & Deputy Community Services Director	104 hours
Assistant to the City Manager	104 hours

JUN 04 2012 ITEM 02

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**CITY OF DEL MAR
MANAGEMENT AND PROFESSIONAL COMPENSATION PLAN
FISCAL YEAR 2012-2013**

POSITION	EFFECTIVE JANUARY 1, 2013	
	RANGE	ANNUAL SALARY
Assistant City Manager	M900	124,235.83 - 154,402.05
City Clerk/Information Systems Director	M850	101,552.61 - 133,245.84
Director of Finance/Treasurer	M850	101,552.61 - 133,245.84
Planning/Community Development Director	M850	101,552.61 - 133,245.84
Public Works Director	M850	101,552.61 - 133,245.84
Chief Lifeguard & Community Services Director	M850	101,552.61 - 133,245.84
Principal Planner	M800	88,307.35 - 115,866.89
Accounting Manager/City Treasurer	M800	88,307.35 - 115,866.89
Deputy Public Works Director	M800	88,307.35 - 115,866.89
Clean Water Manager	M800	88,307.35 - 115,866.89
Deputy Chief Lifeguard & Deputy Community Services Director	M800	88,307.35 - 115,866.89
Finance Officer	M780	60,783.09 - 105,994.43
Assistant to the City Manager*	M750	70,918.05 - 93,050.63
Computer Operations Manager	P274	73,131.82 - 88,892.18
Senior Planner	P274	73,131.82 - 88,892.18
Senior Accountant	P274	73,131.82 - 88,892.18
Maintenance Superintendent	P269	69,582.42 - 84,577.87
Associate Planner	P259	82,992.07 - 76,567.25
Park Ranger**	P259	66,125.58 - 80,376.05
Parking Enforcement Lieutenant	P254	59,934.80 - 72,851.13
Lifeguard Lieutenant**	P254	62,916.22 - 78,475.06
Facilities Specialist	P249	57,025.91 - 69,315.35
Assistant Planner II	P244	54,258.20 - 65,951.18
Executive Assistant to City Manager & City Council*	P240	52,141.07 - 63,377.80
Assistant Management Analyst***	P233	48,632.91 - 59,113.61
Assistant Planner I	P229	46,735.27 - 56,807.01

*Confidential/At-Will

**These positions received a 4.5% increase. Employees are contributing an additional 2.5% of employee contribution which were previously paid by City.

***Confidential

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Department Heads, Managers	\$50
Designated Community Services Staff	\$40
Code Enforcement Officer	\$40
Lifeguard Lieutenant	\$40
Parking Enforcement Lieutenant	\$40
Lifeguard/Community Services Specialist	\$40
Designated Lifeguards	\$30

Annual Management Leave:

Assistant City Manager	104 hours
City Clerk	104 hours
Director of Finance/Treasurer	104 hours
Accounting Manager	104 hours
Planning Director	104 hours
Principal Planner	104 hours
Public Works Director	104 hours
Chief Lifeguard & Community Services Director	104 hours
Clean Water Manager	104 hours
Deputy Public Works Director	104 hours
Deputy Chief Lifeguard & Deputy Community Services Director	104 hours
Assistant to the City Manager	104 hours

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JUN 04 2012 ITEM 02

CITY OF DEL MAR
SALARY SCHEDULE
MANAGEMENT EMPLOYEES
EFFECTIVE JANUARY 1, 2012

SA

Salary Increase 1.5%

RANGE	STEP A			STEP B			STEP C			STEP D			STEP E																			
	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly
M 760	33,427	2,674.13	5,793.96	69,527.50	34,262	2,740.99	5,938.81	71,266.69	35,119	2,809.51	6,087.28	73,047.33	35,997	2,879.75	6,239.46	74,875.51	36,897	2,951.74	6,395.45	76,745.35												
M 780	36,076	3,046.12	6,599.93	78,199.11	38,026	3,123.27	6,764.92	81,179.09	40,004	3,200.33	6,934.05	83,208.57	41,004	3,280.34	7,107.40	85,288.78	42,029	3,362.35	7,285.08	87,421.00												
M 800	41,623	3,329.84	7,214.65	86,575.83	42,664	3,413.09	7,395.02	88,740.23	43,730	3,498.41	7,579.90	90,968.74	44,823	3,585.87	7,769.39	93,232.71	45,944	3,675.52	7,963.63	95,563.53												
M 860	47,866	3,829.28	8,296.78	99,561.38	49,063	3,925.02	8,504.20	102,050.41	50,289	4,023.14	8,716.81	104,601.67	51,546	4,123.72	8,934.73	107,216.71	52,835	4,226.81	9,158.09	109,897.13												

RANGE	STEP F			STEP G			STEP H			STEP I			STEP J																
	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly
M 760	37,819	3,025.54	6,555.33	78,663.98	38,765	3,101.18	6,719.22	80,630.58	39,734	3,178.71	6,867.20	82,646.34	40,727	3,256.17	7,059.38	84,712.50	41,745	3,339.63	7,235.88	86,830.31									
M 780	43,080	3,448.41	7,467.21	89,606.53	44,157	3,532.57	7,653.89	91,648.69	45,261	3,620.88	7,845.24	94,142.86	46,393	3,711.40	8,041.37	96,496.43	47,552	3,804.19	8,242.40	98,908.84									
M 800	47,093	3,767.41	8,162.72	97,952.62	48,270	3,861.59	8,366.79	100,401.44	49,477	3,958.13	8,575.96	102,911.48	50,714	4,057.09	8,790.36	105,484.27	51,981	4,158.51	9,010.12	108,121.39									
M 860	54,156	4,332.48	9,387.05	112,644.56	55,510	4,440.80	9,621.72	115,460.67	56,898	4,551.62	9,862.27	118,347.19	58,320	4,665.61	10,108.82	121,305.87	59,778	4,782.25	10,361.54	124,336.52									

RANGE	STEP K			ANNUAL SALARY RANGE						
	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly				
M 760	42,769	3,423.12	7,416.76	89,001.07	43,859	3,508.70	7,602.18	91,226.10	69,527.50 -	91,226.10
M 780	48,741	3,699.29	8,448.46	101,381.56	49,960	3,996.77	8,659.68	103,916.10	79,189.11 -	103,916.10
M 800	53,261	4,262.46	9,235.37	110,824.41	54,613	4,369.04	9,486.25	113,595.02	86,575.83 -	113,595.02
M 860	61,273	4,901.81	10,620.68	127,445.98	62,804	5,024.35	10,886.10	130,633.15	99,561.38 -	130,633.15

*RANGE 800
*This range has no steps
121,769.83 - 151,374.56

JUNO 4 2012 ITEM 02

CITY OF DEL MAR
SALARY SCHEDULE
MANAGEMENT EMPLOYEES
EFFECTIVE JANUARY 1, 2013

SS

Salary Increase 2.0%

RANGE	STEP A			STEP B			STEP C			STEP D			STEP E																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					
	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																	
M 760	34,095	2,727.62	5,909.84	34,946	2,795.81	6,087.58	35,821	2,865.70	6,209.02	36,717	2,937.35	6,364.25	37,635	3,010.76	6,523.36	38,588	3,107.04	6,731.92	39,517	3,481.35	7,542.92	40,504	3,264.34	7,072.73	41,524	3,345.94	7,249.55	42,577	3,657.59	7,924.78	43,663	3,998.44	7,356.85	44,823	3,905.87	8,462.72	46,044	4,003.52	8,674.29	47,291	4,091.43	9,091.43	48,623	4,135.21	9,311.43	49,946	4,272.21	9,694.43	51,311	4,446.21	10,111.43	52,746	4,611.43	10,611.43	54,246	4,801.43	11,111.43	56,823	5,001.43	11,811.43	59,446	5,211.43	12,411.43	62,123	5,446.21	13,111.43	65,046	5,701.43	14,011.43	68,123	6,001.43	14,811.43	71,311	6,311.43	15,611.43	74,646	6,646.21	16,511.43	78,123	7,001.43	17,411.43	82,123	7,411.43	18,311.43	86,123	7,811.43	19,211.43	90,123	8,211.43	20,111.43	94,123	8,611.43	21,011.43	98,123	9,011.43	21,911.43	102,123	9,411.43	22,811.43	106,123	9,811.43	23,711.43	110,123	10,211.43	24,611.43	114,123	10,611.43	25,511.43	118,123	11,011.43	26,411.43	122,123	11,411.43	27,311.43	126,123	11,811.43	28,211.43	130,123	12,211.43	29,111.43	134,123	12,611.43	30,011.43	138,123	13,011.43	30,911.43	142,123	13,411.43	31,811.43	146,123	13,811.43	32,711.43	150,123	14,211.43	33,611.43	154,123	14,611.43	34,511.43	158,123	15,011.43	35,411.43	162,123	15,411.43	36,311.43	166,123	15,811.43	37,211.43	170,123	16,211.43	38,111.43	174,123	16,611.43	39,011.43	178,123	17,011.43	40,000.00	182,123	17,411.43	40,900.00	186,123	17,811.43	41,800.00	190,123	18,211.43	42,700.00	194,123	18,611.43	43,600.00	198,123	19,011.43	44,500.00	202,123	19,411.43	45,400.00	206,123	19,811.43	46,300.00	210,123	20,211.43	47,200.00	214,123	20,611.43	48,100.00	218,123	21,011.43	49,000.00	222,123	21,411.43	49,900.00	226,123	21,811.43	50,800.00	230,123	22,211.43	51,700.00	234,123	22,611.43	52,600.00	238,123	23,011.43	53,500.00	242,123	23,411.43	54,400.00	246,123	23,811.43	55,300.00	250,123	24,211.43	56,200.00	254,123	24,611.43	57,100.00	258,123	25,011.43	58,000.00	262,123	25,411.43	58,900.00	266,123	25,811.43	59,800.00	270,123	26,211.43	60,700.00	274,123	26,611.43	61,600.00	278,123	27,011.43	62,500.00	282,123	27,411.43	63,400.00	286,123	27,811.43	64,300.00	290,123	28,211.43	65,200.00	294,123	28,611.43	66,100.00	298,123	29,011.43	67,000.00	302,123	29,411.43	67,900.00	306,123	29,811.43	68,800.00	310,123	30,211.43	69,700.00	314,123	30,611.43	70,600.00	318,123	31,011.43	71,500.00	322,123	31,411.43	72,400.00	326,123	31,811.43	73,300.00	330,123	32,211.43	74,200.00	334,123	32,611.43	75,100.00	338,123	33,011.43	76,000.00	342,123	33,411.43	76,900.00	346,123	33,811.43	77,800.00	350,123	34,211.43	78,700.00	354,123	34,611.43	79,600.00	358,123	35,011.43	80,500.00	362,123	35,411.43	81,400.00	366,123	35,811.43	82,300.00	370,123	36,211.43	83,200.00	374,123	36,611.43	84,100.00	378,123	37,011.43	85,000.00	382,123	37,411.43	85,900.00	386,123	37,811.43	86,800.00	390,123	38,211.43	87,700.00	394,123	38,611.43	88,600.00	398,123	39,011.43	89,500.00	402,123	39,411.43	90,400.00	406,123	39,811.43	91,300.00	410,123	40,211.43	92,200.00	414,123	40,611.43	93,100.00	418,123	41,011.43	94,000.00	422,123	41,411.43	94,900.00	426,123	41,811.43	95,800.00	430,123	42,211.43	96,700.00	434,123	42,611.43	97,600.00	438,123	43,011.43	98,500.00	442,123	43,411.43	99,400.00	446,123	43,811.43	100,300.00	450,123	44,211.43	101,200.00	454,123	44,611.43	102,100.00	458,123	45,011.43	103,000.00	462,123	45,411.43	103,900.00	466,123	45,811.43	104,800.00	470,123	46,211.43	105,700.00	474,123	46,611.43	106,600.00	478,123	47,011.43	107,500.00	482,123	47,411.43	108,400.00	486,123	47,811.43	109,300.00	490,123	48,211.43	110,200.00	494,123	48,611.43	111,100.00	498,123	49,011.43	112,000.00	502,123	49,411.43	112,900.00	506,123	49,811.43	113,800.00	510,123	50,211.43	114,700.00	514,123	50,611.43	115,600.00	518,123	51,011.43	116,500.00	522,123	51,411.43	117,400.00	526,123	51,811.43	118,300.00	530,123	52,211.43	119,200.00	534,123	52,611.43	120,100.00	538,123	53,011.43	121,000.00	542,123	53,411.43	121,900.00	546,123	53,811.43	122,800.00	550,123	54,211.43	123,700.00	554,123	54,611.43	124,600.00	558,123	55,011.43	125,500.00	562,123	55,411.43	126,400.00	566,123	55,811.43	127,300.00	570,123	56,211.43	128,200.00	574,123	56,611.43	129,100.00	578,123	57,011.43	130,000.00	582,123	57,411.43	130,900.00	586,123	57,811.43	131,800.00	590,123	58,211.43	132,700.00	594,123	58,611.43	133,600.00	598,123	59,011.43	134,500.00	602,123	59,411.43	135,400.00	606,123	59,811.43	136,300.00	610,123	60,211.43	137,200.00	614,123	60,611.43	138,100.00	618,123	61,011.43	139,000.00	622,123	61,411.43	139,900.00	626,123	61,811.43	140,800.00	630,123	62,211.43	141,700.00	634,123	62,611.43	142,600.00	638,123	63,011.43	143,500.00	642,123	63,411.43	144,400.00	646,123	63,811.43	145,300.00	650,123	64,211.43	146,200.00	654,123	64,611.43	147,100.00	658,123	65,011.43	148,000.00	662,123	65,411.43	148,900.00	666,123	65,811.43	149,800.00	670,123	66,211.43	150,700.00	674,123	66,611.43	151,600.00	678,123	67,011.43	152,500.00	682,123	67,411.43	153,400.00	686,123	67,811.43	154,300.00	690,123	68,211.43	155,200.00	694,123	68,611.43	156,100.00	698,123	69,011.43	157,000.00	702,123	69,411.43	157,900.00	706,123	69,811.43	158,800.00	710,123	70,211.43	159,700.00	714,123	70,611.43	160,600.00	718,123	71,011.43	161,500.00	722,123	71,411.43	162,400.00	726,123	71,811.43	163,300.00	730,123	72,211.43	164,200.00	734,123	72,611.43	165,100.00	738,123	73,011.43	166,000.00	742,123	73,411.43	166,900.00	746,123	73,811.43	167,800.00	750,123	74,211.43	168,700.00	754,123	74,611.43	169,600.00	758,123	75,011.43	170,500.00	762,123	75,411.43	171,400.00	766,123	75,811.43	172,300.00	770,123	76,211.43	173,200.00	774,123	76,611.43	174,100.00	778,123	77,011.43	175,000.00	782,123	77,411.43	175,900.00	786,123	77,811.43	176,800.00	790,123	78,211.43	177,700.00	794,123	78,611.43	178,600.00	798,123	79,011.43	179,500.00	802,123	79,411.43	180,400.00	806,123	79,811.43	181,300.00	810,123	80,211.43	182,200.00	814,123	80,611.43	183,100.00	818,123	81,011.43	184,000.00	822,123	81,411.43	184,900.00	826,123	81,811.43	185,800.00	830,123	82,211.43	186,700.00	834,123	82,611.43	187,600.00	838,123	83,011.43	188,500.00	842,123	83,411.43	189,400.00	846,123	83,811.43	190,300.00	850,123	84,211.43	191,200.00	854,123	84,611.43	192,100.00	858,123	85,011.43	193,000.00	862,123	85,411.43	193,900.00	866,123	85,811.43	194,800.00	870,123	86,211.43	195,700.00	874,123	86,611.43	196,600.00	878,123	87,011.43	197,500.00	882,123	87,411.43	198,400.00	886,123	87,811.43	199,300.00	890,123	88,211.43	200,200.00	894,123	88,611.43	201,100.00	898,123	89,011.43	202,000.00	902,123	89,411.43	202,900.00	906,123	89,811.43	203,800.00	910,123	90,211.43	204,700.00	914,123	90,611.43	205,600.00	918,123	91,011.43	206,500.00	922,123	91,411.43	207,400.00	926,123	91,811.43	208,300.00	930,123	92,211.43	209,200.00	934,123	92,611.43	210,100.00	938,123	93,011.43	211,000.00	942,123	93,411.43	211,900.00	946,123	93,811.43	212,800.00	950,123	94,211.43	213,700.00	954,123	94,611.43	214,600.00	958,123	95,011.43	215,500.00	962,123	95,411.43	216,400.00	966,123	95,811.43	217,300.00	970,123	96,211.43	218,200.00	974,123	96,611.43	219,100.00	978,123	97,011.43	220,000.00	982,123	97,411.43	220,900.00	986,123	97,811.43	221,800.00	990,123	98,211.43	222,700.00	994,123	98,611.43	223,600.00	998,123	99,011.43	224,500.00	1,002,123	99,411.43	225,400.00	1,006,123	99,811.43	226,300.00	1,010,123	100,211.43	227,200.00	1,014,123	100,611.43	228,100.00	1,018,123	101,011.43	229,000.00	1,022,123	101,411.43	229,900.00	1,026,123	101,811.43	230,800.00	1,030,123	102,211.43	231,700.00	1,034,123	102,611.43	232,600.00	1,038,123	103,011.43	233,500.00	1,042,123	103,411.43	234,400.00	1,046,123	103,811.43	235,300.00	1,050,123	104,211.43	236,200.00	1,054,123	104,611.43	237,100.00	1,058,123	105,011.43	238,000.00	1,062,123	

CITY OF DELMAR
SCHEDULE OF SALARIES FOR MANAGEMENT & PROFESSIONAL EMPLOYEES
EFFECTIVE JULY 1, 2012

Salary Increase 1.5%

RANGE	STEP A			STEP B			STEP C			STEP D			STEP E			ANNUAL RANGE		
	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly
M 200	16,507	1,325.54	3,834.01	17,332	1,386.57	3,900.21	18,180	1,452.59	4,014.84	19,109	1,528.69	4,132.16	20,064	1,605.12	4,277.77	21,134	1,692.84	4,432.04
M 201	16,652	1,341.44	3,888.68	17,485	1,402.45	3,954.91	18,329	1,478.62	4,069.46	19,258	1,554.86	4,181.47	20,219	1,637.49	4,347.94	21,304	1,725.64	4,517.52
M 202	16,797	1,357.35	3,943.35	17,630	1,418.36	4,009.26	18,470	1,494.53	4,125.01	19,399	1,580.76	4,243.21	20,380	1,656.36	4,403.23	21,485	1,751.81	4,572.99
M 203	16,942	1,373.26	3,998.06	17,771	1,434.27	4,064.07	18,611	1,510.41	4,180.76	19,530	1,626.52	4,308.96	20,521	1,712.15	4,479.01	21,626	1,767.68	4,628.74
M 204	17,087	1,389.17	4,052.77	17,912	1,450.18	4,118.91	18,752	1,526.30	4,236.55	19,671	1,662.67	4,374.65	20,662	1,763.88	4,554.76	21,767	1,783.55	4,684.49
M 205	17,232	1,405.08	4,107.48	18,053	1,466.09	4,173.62	18,893	1,542.19	4,281.24	19,810	1,705.04	4,440.35	20,753	1,805.11	4,630.47	21,908	1,799.42	4,740.22
M 206	17,377	1,420.99	4,162.19	18,194	1,482.00	4,228.33	19,034	1,558.08	4,327.83	19,927	1,720.89	4,495.06	20,846	1,820.98	4,685.18	22,049	1,815.29	4,795.95
M 207	17,522	1,436.90	4,216.90	18,335	1,497.91	4,283.02	19,175	1,573.97	4,375.32	20,040	1,736.74	4,549.77	20,939	1,836.85	4,740.89	22,190	1,831.16	4,851.70
M 208	17,667	1,452.81	4,271.61	18,476	1,513.82	4,337.71	19,316	1,589.86	4,422.81	20,155	1,752.59	4,605.48	21,038	1,852.72	4,795.60	22,331	1,847.03	4,907.41
M 209	17,812	1,468.72	4,326.32	18,617	1,529.73	4,392.40	19,457	1,605.75	4,477.10	20,270	1,768.44	4,663.19	21,139	1,868.59	4,850.31	22,472	1,862.90	4,963.12
M 210	17,957	1,484.63	4,381.03	18,758	1,545.64	4,447.09	19,598	1,621.62	4,521.79	20,385	1,784.29	4,720.88	21,240	1,884.46	4,905.02	22,613	1,878.77	5,018.83
M 211	18,102	1,500.54	4,435.74	18,899	1,561.55	4,501.78	19,739	1,637.51	4,576.47	20,500	1,800.14	4,775.57	21,341	1,900.33	4,959.73	22,754	1,894.64	5,074.54
M 212	18,247	1,516.45	4,490.45	19,040	1,577.46	4,556.47	19,880	1,653.40	4,631.16	20,621	1,816.01	4,830.26	21,442	1,916.20	5,014.44	22,895	1,910.51	5,130.25
M 213	18,392	1,532.36	4,545.16	19,181	1,593.37	4,611.16	20,021	1,669.29	4,685.85	20,742	1,831.88	4,884.95	21,543	1,932.07	5,069.15	23,036	1,926.38	5,185.96
M 214	18,537	1,548.27	4,599.87	19,322	1,609.28	4,665.85	20,162	1,685.18	4,740.54	20,883	1,847.75	4,939.64	21,644	1,947.94	5,123.86	23,177	1,942.25	5,241.67
M 215	18,682	1,564.18	4,654.58	19,463	1,625.19	4,720.54	20,303	1,701.07	4,795.23	21,024	1,863.62	5,004.33	21,745	1,963.81	5,178.57	23,318	1,958.12	5,297.38
M 216	18,827	1,580.09	4,709.29	19,604	1,641.10	4,775.23	20,444	1,716.96	4,849.92	21,165	1,879.49	5,059.02	21,846	1,979.68	5,233.28	23,459	1,973.99	5,353.09
M 217	18,972	1,596.00	4,764.00	19,745	1,657.01	4,829.92	20,585	1,732.85	4,904.61	21,306	1,895.36	5,113.71	21,947	1,995.55	5,287.97	23,600	1,989.86	5,408.80
M 218	19,117	1,611.91	4,818.71	19,886	1,672.92	4,884.61	20,726	1,748.74	4,959.30	21,447	1,911.23	5,168.40	22,048	2,011.42	5,342.66	23,741	2,005.73	5,464.51
M 219	19,262	1,627.82	4,873.42	20,027	1,688.83	4,939.30	20,867	1,764.63	5,014.00	21,588	1,927.10	5,223.09	22,149	2,027.29	5,397.35	23,882	2,021.60	5,520.22
M 220	19,407	1,643.73	4,928.13	20,168	1,704.74	4,994.00	21,008	1,780.52	5,068.69	21,729	1,942.97	5,277.78	22,250	2,043.16	5,452.04	24,023	2,037.47	5,575.93
M 221	19,552	1,659.64	4,982.84	20,309	1,720.65	5,048.69	21,149	1,796.41	5,123.38	21,870	1,958.84	5,332.47	22,351	2,059.03	5,506.73	24,164	2,053.34	5,631.64
M 222	19,697	1,675.55	5,037.55	20,450	1,736.56	5,103.38	21,290	1,812.30	5,178.07	21,991	1,974.71	5,387.16	22,452	2,074.90	5,561.42	24,305	2,069.21	5,687.35
M 223	19,842	1,691.46	5,092.26	20,591	1,752.47	5,158.07	21,431	1,828.19	5,232.76	22,132	1,990.58	5,441.85	22,553	2,090.77	5,616.11	24,446	2,085.08	5,743.06
M 224	19,987	1,707.37	5,146.97	20,732	1,768.38	5,212.76	21,572	1,844.08	5,287.45	22,273	2,006.45	5,496.54	22,654	2,106.64	5,670.80	24,587	2,100.95	5,798.77
M 225	20,132	1,723.28	5,201.68	20,873	1,784.29	5,267.45	21,713	1,859.97	5,342.14	22,414	2,022.32	5,551.23	22,755	2,122.51	5,725.49	24,728	2,116.82	5,854.48
M 226	20,277	1,739.19	5,256.39	21,014	1,800.20	5,322.14	21,854	1,875.86	5,396.83	22,555	2,038.19	5,605.92	22,856	2,138.38	5,780.18	24,869	2,132.69	5,910.19
M 227	20,422	1,755.10	5,311.10	21,155	1,816.11	5,376.84	21,995	1,891.75	5,451.52	22,696	2,054.06	5,660.61	22,957	2,154.25	5,834.87	25,010	2,148.56	5,965.90
M 228	20,567	1,771.01	5,365.81	21,296	1,832.02	5,431.54	22,136	1,907.64	5,506.21	22,837	2,069.93	5,715.30	23,058	2,170.12	5,889.56	25,151	2,164.43	6,021.61
M 229	20,712	1,786.92	5,420.52	21,437	1,847.93	5,486.25	22,277	1,923.53	5,560.90	22,978	2,085.80	5,770.00	23,159	2,185.99	5,944.25	25,292	2,180.30	6,077.32
M 230	20,857	1,802.83	5,475.23	21,578	1,863.84	5,541.06	22,418	1,939.42	5,615.60	23,119	2,101.67	5,824.69	23,260	2,201.86	5,998.94	25,433	2,196.17	6,133.03
M 231	21,002	1,818.74	5,529.94	21,719	1,879.75	5,595.76	22,559	1,955.31	5,670.29	23,260	2,117.54	5,879.38	23,361	2,217.73	6,053.63	25,574	2,212.04	6,188.74
M 232	21,147	1,834.65	5,584.65	21,860	1,895.66	5,650.47	22,700	1,971.20	5,724.98	23,401	2,133.41	5,934.07	23,462	2,233.60	6,108.32	25,715	2,227.91	6,244.45
M 233	21,292	1,850.56	5,639.36	22,001	1,911.57	5,705.18	22,841	1,987.09	5,779.67	23,542	2,149.28	5,988.76	23,563	2,249.47	6,163.01	25,856	2,243.78	6,300.16
M 234	21,437	1,866.47	5,694.07	22,142	1,927.48	5,759.89	22,982	2,002.98	5,834.36	23,683	2,165.15	6,043.45	23,664	2,265.34	6,217.70	26,000	2,259.65	6,355.87
M 235	21,582	1,882.38	5,748.78	22,283	1,943.39	5,814.60	23,123	2,018.87	5,889.05	23,824	2,181.04	6,098.14	23,765	2,281.21	6,272.39	26,141	2,275.52	6,411.58
M 236	21,727	1,898.29	5,803.49	22,424	1,959.30	5,869.31	23,264	2,034.76	5,943.74	23,965	2,196.93	6,152.83	23,906	2,297.08	6,327.08	26,282	2,291.39	6,467.29
M 237	21,872	1,914.20	5,858.20	22,565	1,975.21	5,924.02	23,405	2,050.65	6,008.43	24,106	2,212.82	6,207.52	24,047	2,312.95	6,381.77	26,423	2,307.26	6,522.99
M 238	22,017	1,930.11	5,912.91	22,706	1,991.12	5,978.73	23,546	2,066.54	6,063.12	24,247	2,228.71	6,262.21	24,188	2,328.82	6,436.51	26,564	2,323.13	6,578.70
M 239	22,162	1,946.02	5,967.62	22,847	2,007.03	6,033.44	23,687	2,082.43	6,117.81	24,388	2,244.60	6,316.90	24,329	2,344.69	6,491.24	26,705	2,338.99	6,634.41
M 240	22,307	1,961.93	6,022.33	22,988	2,022.94	6,088.15	23,828	2,098.32	6,172.50	24,529	2,260.49	6,371.59	24,470	2,360.56	6,545.97	26,846	2,354.86	6,690.12
M 241	22,452	1,977.84	6,077.04	23,129	2,038.85	6,142.86	23,969	2,114.21	6,227.19	24,670	2,276.38	6,426.28	24,611	2,376.43	6,600.70	26,987	2,370.73	6,745.83
M 242	22,597	1,993.75	6,131.75	23,270	2,054.76	6,197.57	24,110	2,130.10	6,281.88	24,811	2,292.27	6,480.97	24,752	2,392.30	6,655.43	27,128	2,386.60	6,801.54
M 243	22,742	2,009.66	6,186.46	23,411	2,070.67	6,252.28	24,251	2,145.99	6,336.57	24,952	2,308.16	6,535.66	24,893	2,408.13	6,710.18	27,269	2,402.47	6,857.25
M 244	22,887	2,025.57	6,241.17	23,552	2,086.58	6,306.99	24,392	2,161.88	6,391.26	25,093	2,324.05	6,590.35	25,034	2,423.96	6,764.91	27,410	2,418.34	6,912.96
M 245	23,032	2,041.48	6,295.88	23,693	2,102.49	6,362.70	24,533	2,177.77	6,445.95	25,234	2,339.94	6,645.04	25,175	2,439.79	6,819.64	27,551	2,434.21	6,968.67
M 246	23,177	2,057.39	6,350.59	23,834	2,118.40	6,417.41	24,674	2,193.66	6,500.64	25,375	2,355.83	6,699.73	25,316	2,455.62	6,874.38	27,692	2,450.08	7,024.38
M 247	23,322	2,073.30	6,405.30	23,975	2,134.31	6,472.92	24,815	2,209.55	6,555.33	25,516	2,371.72	6,754.42	25,457	2,471.45	6,929.11	27,833	2,465.95	7,080.09
M 248	23,467	2,089.21	6,459.99	24,116	2,150.22	6,528.43	24,956	2,225.44	6,610.02	25,657	2,387.61	6,809.11	25,598	2,487.28	6,983.84	27,974	2,481.82	7,135.80
M 249	23,612	2,105.12	6,514.70	24,257	2,166.13	6,583.94	25,097	2,241.33	6,664.53	25,798	2,403.50	6,863.80	25,739	2,503.11	7,038.57	28,115	2,497.69	7,191.51
M 250	23,757	2,121.03	6,569.41	24,398	2,182.04	6,638.45	25,238	2,257.22	6,719.04	25,939	2,419.39	6,918.49	25,880	2,518.94				

CITY OF DEL MAR
CITY CLERK SCHEDULE FOR MANAGEMENT & PROFESSIONAL EMPLOYEES
EFFECTIVE JULY 1, 2012

Salary increase 1.6%

RANGE	STEP A				STEP B				STEP C				STEP D				STEP E				ANNUAL RANGE	
	Hourly	Bi-weekly	Monthly	Annually	Hourly	Bi-weekly	Monthly	Annually	Hourly	Bi-weekly	Monthly	Annually	Hourly	Bi-weekly	Monthly	Annually	Hourly	Bi-weekly	Monthly	Annually	Hourly	Annually
M 284	42,060	3,364.61	7,280.41	87,484.96	44,163	3,532.05	7,624.93	91,559.21	46,271	3,709.70	8,037.68	96,452.17	48,360	3,887.44	8,429.57	101,274.78	51,124	4,069.94	8,981.54	106,938.52	51,124	87,484.96
M 285	43,061	3,434.41	7,436.35	89,243.41	45,051	3,601.98	7,808.88	93,572.86	47,176	3,786.11	8,281.23	98,470.97	49,100	3,966.86	8,562.58	103,498.84	53,024	4,254.15	9,262.68	109,463.81	53,024	89,243.41
M 286	43,965	3,504.21	7,592.29	91,002.81	46,000	3,671.91	7,984.81	95,589.06	48,124	3,851.04	8,457.47	100,507.02	50,150	4,030.99	8,738.63	105,536.91	54,074	4,319.13	9,417.60	110,513.71	54,074	91,002.81
M 287	44,870	3,574.01	7,748.23	92,762.21	47,000	3,741.84	8,160.74	97,605.21	49,150	3,915.17	8,613.40	102,552.17	51,200	4,100.07	8,904.65	107,581.06	55,124	4,384.16	9,482.73	111,564.61	55,124	92,762.21
M 288	45,775	3,643.81	7,904.17	94,521.61	48,000	3,810.77	8,336.67	99,621.36	50,200	3,979.30	8,779.58	104,607.32	52,250	4,069.15	9,079.78	109,627.21	56,174	4,449.19	9,547.86	112,615.51	56,174	94,521.61
M 289	46,680	3,713.61	8,060.11	96,281.01	49,000	3,880.70	8,512.60	101,637.51	51,250	4,048.08	8,954.69	106,672.36	53,300	4,118.12	9,254.81	111,672.26	57,224	4,514.22	9,612.99	113,666.41	57,224	96,281.01
M 290	47,585	3,783.41	8,216.05	98,040.41	50,000	3,949.63	8,688.53	103,653.66	52,300	4,127.05	9,129.80	112,727.41	54,350	4,187.02	9,430.92	113,722.51	58,274	4,579.25	9,678.12	114,717.31	58,274	98,040.41
M 291	48,490	3,853.21	8,371.99	99,800.81	51,000	4,018.56	8,866.46	105,669.81	53,350	4,196.95	9,304.91	114,782.56	55,400	4,266.90	9,586.03	115,777.66	59,324	4,644.28	9,743.25	115,768.21	59,324	99,800.81
M 292	49,395	3,923.01	8,527.93	101,560.21	52,000	4,087.49	9,044.39	107,685.96	54,400	4,335.88	9,480.02	116,832.81	56,450	4,415.81	9,761.14	117,832.96	60,374	4,710.31	9,808.38	118,883.11	60,374	101,560.21
M 293	50,300	4,000.00	8,683.87	103,320.61	53,000	4,156.42	9,222.32	109,702.11	55,450	4,404.77	9,656.13	118,883.06	57,500	4,484.69	9,937.25	120,888.31	61,424	4,779.34	10,073.51	120,938.46	61,424	103,320.61
M 294	51,205	4,076.99	8,839.81	105,081.01	54,000	4,225.35	9,400.25	111,718.26	56,500	4,473.72	9,832.26	120,938.56	58,550	4,553.60	10,112.36	122,943.71	62,474	4,848.37	10,348.66	123,993.81	62,474	105,081.01
M 295	52,110	4,152.98	8,995.75	106,841.41	55,000	4,294.28	9,578.18	113,734.41	57,550	4,542.65	10,008.37	122,993.91	59,600	4,622.52	10,187.47	124,999.06	63,524	4,917.40	10,423.80	125,044.16	63,524	106,841.41
M 296	53,015	4,228.97	9,151.69	108,601.81	56,000	4,363.21	9,756.11	115,750.56	58,600	4,611.52	10,184.48	125,044.16	60,650	4,691.36	10,266.58	127,054.51	64,574	4,986.43	10,598.93	127,099.51	64,574	108,601.81
M 297	53,920	4,304.96	9,307.63	110,362.21	57,000	4,432.14	9,934.04	117,766.71	59,650	4,680.39	10,362.59	127,099.76	61,700	4,759.22	10,445.69	129,109.96	65,624	5,055.46	10,774.06	129,154.91	65,624	110,362.21
M 298	54,825	4,380.95	9,463.57	112,122.61	58,000	4,501.07	10,111.97	119,782.86	60,700	4,758.26	10,540.70	129,155.11	62,750	4,828.10	10,623.80	131,165.41	66,674	5,124.49	10,949.19	131,210.31	66,674	112,122.61
M 299	55,730	4,456.94	9,619.51	113,883.01	59,000	4,570.00	10,289.90	121,798.01	61,750	4,847.13	10,718.81	131,210.56	63,800	4,916.97	10,802.91	133,220.86	67,724	5,193.52	11,124.32	133,265.76	67,724	113,883.01
M 300	56,635	4,532.93	9,775.45	115,643.41	60,000	4,638.93	10,467.83	123,814.16	62,800	4,935.00	10,997.92	133,266.01	64,850	5,004.86	11,078.02	135,276.31	68,774	5,262.55	11,299.45	135,321.21	68,774	115,643.41
M 301	57,540	4,608.92	9,931.39	117,403.81	61,000	4,707.86	10,645.76	125,830.31	63,850	5,012.83	11,267.13	135,321.46	65,900	5,091.70	11,357.24	137,331.76	69,824	5,331.58	11,474.58	137,376.66	69,824	117,403.81
M 302	58,445	4,684.91	10,087.33	119,164.21	62,000	4,776.79	10,823.69	127,846.46	64,900	5,100.70	11,546.24	137,376.91	66,950	5,179.63	11,636.35	139,387.21	70,874	5,400.61	11,649.71	139,432.11	70,874	119,164.21
M 303	59,350	4,760.90	10,243.27	120,924.61	63,000	4,845.72	11,001.62	129,862.61	65,950	5,188.57	11,825.35	139,432.46	68,000	5,267.50	11,925.46	141,437.66	71,924	5,489.54	11,824.84	141,482.56	71,924	120,924.61
M 304	60,255	4,836.89	10,399.21	122,685.01	64,000	4,914.65	11,179.55	131,878.76	67,000	5,276.43	12,104.46	141,482.91	69,050	5,355.37	12,204.57	143,493.11	72,974	5,568.47	12,023.97	143,538.01	72,974	122,685.01
M 305	61,160	4,912.88	10,555.15	124,445.41	65,000	5,000.00	11,357.48	133,894.91	68,050	5,365.30	12,383.57	143,538.26	70,100	5,453.17	12,483.68	145,548.61	74,024	5,657.40	12,203.10	145,593.51	74,024	124,445.41
M 306	62,065	4,988.87	10,711.09	126,205.81	66,000	5,078.93	11,535.41	135,911.06	69,100	5,454.22	12,662.68	145,593.86	71,150	5,542.00	12,583.79	147,604.11	75,074	5,746.33	12,423.21	147,649.01	75,074	126,205.81
M 307	62,970	5,064.86	10,867.03	127,966.21	67,000	5,157.86	11,713.34	137,927.21	70,150	5,553.15	12,861.79	147,649.31	72,200	5,630.97	12,682.90	149,652.66	76,124	5,834.24	12,603.32	149,697.56	76,124	127,966.21
M 308	63,875	5,140.85	11,022.97	129,726.61	68,000	5,236.79	11,891.27	139,943.36	71,200	5,642.08	13,080.90	149,697.81	73,250	5,719.88	12,804.01	151,703.11	77,174	5,923.15	12,724.43	151,748.01	77,174	129,726.61
M 309	64,780	5,216.84	11,178.91	131,487.01	69,000	5,315.72	12,069.20	141,959.46	72,250	5,737.81	13,260.01	151,748.31	74,300	5,806.77	13,027.12	153,758.66	78,224	6,012.02	12,845.54	153,803.56	78,224	131,487.01
M 310	65,685	5,292.83	11,334.85	133,247.41	70,000	5,394.65	12,247.13	143,975.61	73,300	5,825.74	13,439.12	153,803.81	75,350	5,895.69	13,205.23	155,808.11	79,274	6,090.91	13,021.65	155,853.01	79,274	133,247.41
M 311	66,590	5,368.82	11,490.79	135,007.81	71,000	5,473.58	12,435.06	145,991.76	74,350	5,914.67	13,618.23	155,853.31	76,400	5,984.62	13,383.34	157,858.61	80,324	6,169.78	13,197.76	157,903.51	80,324	135,007.81
M 312	67,495	5,444.81	11,646.73	136,768.21	72,000	5,552.51	12,622.99	147,007.91	75,400	5,993.60	13,801.34	157,903.81	77,450	6,073.55	13,561.45	159,909.11	81,374	6,248.71	13,377.87	159,954.01	81,374	136,768.21
M 313	68,400	5,520.80	11,802.67	138,528.61	73,000	5,631.44	12,810.92	148,024.06	76,450	6,082.54	14,000.45	159,954.31	78,500	6,162.49	13,741.56	161,964.61	82,424	6,337.72	13,557.90	161,999.51	82,424	138,528.61
M 314	69,305	5,596.79	11,958.61	140,289.01	74,000	5,710.37	13,000.85	149,040.21	77,500	6,171.43	14,200.56	161,999.81	79,550	6,243.46	13,932.67	164,005.16	83,474	6,426.73	13,748.01	164,050.01	83,474	140,289.01
M 315	70,210	5,672.78	12,114.55	142,049.41	75,000	5,789.30	13,190.78	150,056.36	78,550	6,260.36	14,400.67	164,050.31	80,600	6,355.40	14,132.78	166,055.66	84,524	6,515.74	13,938.12	166,100.51	84,524	142,049.41
M 316	71,115	5,758.77	12,270.49	143,809.81	76,000	5,868.23	13,380.71	151,072.51	79,600	6,339.29	14,600.78	166,100.81	81,650	6,444.34	14,322.89	168,106.16	85,574	6,604.75	14,128.23	168,151.01	85,574	143,809.81
M 317	72,020	5,844.76	12,426.43	145,570.21	77,000	5,947.16	13,570.64	152,088.66	80,650	6,428.22	14,800.89	168,151.31	82,700	6,523.28	14,512.99	170,156.66	86,624	6,690.16	14,318.34	170,201.51	86,624	145,570.21
M 318	72,925	5,930.75	12,582.37	147,330.61	78,000	6,026.09	13,760.57	153,104.81	81,700	6,507.15	15,001.00	170,201.81	83,750	6,602.21	14,703.10	172,207.11	87,674	6,775.57	14,508.45	172,252.01	87,674	147,330.61
M 319	73,830	6,016.74	12,738.31	149,091.01	79,000	6,105.02	13,950.50	154,120.96	82,750	6,586.08	15,201.11	172,252.31	84,800	6,685.13	14,893.21	174,257.61	88,724	6,854.99	14,703.56	174,302.51	88,724	149,091.01
M 320	74,735	6,102.73	12,894.25	150,851.41	80,000	6,183.95	14,140.43	155,137.11	83,800	6,665.01	15,401.22	174,302.81	85,850	6,764.06	15,083.32	176,308.11	89,774	6,933.90	14,898.67	176,353.01	89,774	150,851.41
M 321	75,640	6,188.72	13,050.19	152,611.81	81,000	6,262.88	14,330.36	156,153.26	84,850	6,743.94	15,601.33	176,353.31	86,900	6,843.99	15,273.43	178,358.61	90,824	7,012.81	15,093.78	178,403.51	90,824	152,611.81
M 322	76,545	6,274.71	13,206.13	154,372.21	82,000	6,341.81	14,520.29	157,169.41	85,900	6,822.87	15,801.44	178,403.81	87,950	6,923.94	15,463.54	180,409.11	91,874	7,091.72	15,283.89	180,454.01	91,874	154,372.21
M 323	77,450	6,360.70	13,362.07	156,132.61	83,000	6,420.74	14,710.22	158,185.56	86,950	6,901.80												

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CITY OF DEL MAR
SALARY SCHEDULE FOR MANAGEMENT & PROFESSIONAL EMPLOYEES
EFFECTIVE JANUARY 1, 2013

Salary increases 2.0%

Table with 17 columns: R, M, ANNUAL SALARY RANGE, STEP A, STEP B, STEP C, STEP D, STEP E, ANNUAL SALARY RANGE. Rows 200-293.

Salary increases 2.0%

RANGE	STEP A					STEP B					STEP C					STEP D					STEP E					ANNUAL SALARY RANGE																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																															
	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																													
M 284	42,901	3,432.10	7,458.23	88,234.71	43,046	3,603.71	7,808.04	93,596.45	47,299	3,783.90	8,198.44	98,361.27	45,684	3,975.09	8,693.36	103,900.33	52,147	4,171.74	9,003.78	109,466.35	52,686	4,212.46	9,124.17	110,550.00	53,231	4,250.15	9,246.55	111,751.86	53,779	4,328.55	9,407.81	113,186.99	54,329	4,407.44	9,580.44	114,779.24	54,888	4,487.44	9,764.44	116,424.88	55,448	4,568.44	9,950.44	118,139.24	56,031	4,649.44	10,136.44	119,914.88	56,629	4,731.44	10,324.44	121,759.24	57,239	4,815.44	10,515.44	123,624.88	57,864	4,891.44	10,700.44	125,540.88	58,506	4,969.44	10,883.44	127,498.88	59,166	5,049.44	11,065.44	129,409.88	59,845	5,131.44	11,247.44	131,364.88	60,544	5,215.44	11,424.44	133,364.88	61,244	5,293.44	11,606.44	135,400.88	61,966	5,373.44	11,789.44	137,474.88	62,711	5,455.44	11,973.44	139,688.88	63,491	5,539.44	12,157.44	141,992.88	64,291	5,625.44	12,343.44	144,324.88	65,111	5,713.44	12,531.44	146,684.88	65,951	5,803.44	12,721.44	149,076.88	66,811	5,895.44	12,913.44	151,500.88	67,691	5,989.44	13,107.44	153,956.88	68,591	6,085.44	13,303.44	156,444.88	69,511	6,183.44	13,501.44	158,964.88	70,451	6,283.44	13,701.44	161,516.88	71,411	6,385.44	13,903.44	164,110.88	72,391	6,489.44	14,107.44	166,746.88	73,391	6,595.44	14,313.44	169,414.88	74,411	6,703.44	14,521.44	172,116.88	75,451	6,813.44	14,731.44	174,854.88	76,511	6,925.44	14,943.44	177,638.88	77,591	7,039.44	15,157.44	180,464.88	78,691	7,157.44	15,373.44	183,334.88	79,811	7,277.44	15,591.44	186,246.88	80,951	7,400.44	15,811.44	189,196.88	82,111	7,525.44	16,033.44	192,186.88	83,291	7,653.44	16,257.44	195,216.88	84,491	7,788.44	16,483.44	198,286.88	85,711	7,925.44	16,711.44	201,396.88	86,951	8,065.44	16,941.44	204,546.88	88,211	8,205.44	17,171.44	207,736.88	89,491	8,347.44	17,403.44	210,966.88	90,791	8,491.44	17,637.44	214,236.88	92,111	8,637.44	17,873.44	217,546.88	93,451	8,785.44	18,111.44	220,896.88	94,811	8,935.44	18,351.44	224,286.88	96,191	9,087.44	18,593.44	227,716.88	97,591	9,241.44	18,837.44	231,186.88	99,011	9,397.44	19,083.44	234,716.88	100,451	9,555.44	19,331.44	238,286.88	101,911	9,715.44	19,579.44	241,896.88	103,391	9,875.44	19,829.44	245,566.88	104,891	10,037.44	20,081.44	249,286.88	106,411	10,201.44	20,335.44	253,046.88	107,951	10,367.44	20,591.44	256,576.88	109,511	10,535.44	20,849.44	260,156.88	111,091	10,705.44	21,109.44	263,846.88	112,691	10,877.44	21,371.44	267,566.88	114,311	11,051.44	21,635.44	271,326.88	115,951	11,227.44	21,893.44	275,046.88	117,611	11,405.44	22,153.44	278,806.88	119,291	11,587.44	22,413.44	282,606.88	120,991	11,771.44	22,675.44	286,446.88	122,711	11,957.44	22,939.44	290,326.88	124,451	12,155.44	23,207.44	294,246.88	126,031	12,345.44	23,477.44	298,206.88	127,631	12,537.44	23,749.44	302,206.88	129,251	12,731.44	24,023.44	306,246.88	130,891	12,927.44	24,291.44	310,326.88	132,551	13,125.44	24,561.44	314,446.88	134,231	13,315.44	24,833.44	318,606.88	135,931	13,507.44	25,107.44	322,806.88	137,651	13,701.44	25,383.44	327,206.88	139,391	13,897.44	25,661.44	331,646.88	141,151	14,095.44	25,941.44	336,126.88	142,931	14,295.44	26,223.44	340,646.88	144,731	14,497.44	26,507.44	345,206.88	146,551	14,701.44	26,793.44	349,826.88	148,391	14,907.44	27,081.44	354,486.88	150,251	15,115.44	27,371.44	359,306.88	152,131	15,325.44	27,661.44	364,266.88	154,031	15,537.44	27,953.44	369,286.88	155,951	15,751.44	28,247.44	374,346.88	157,891	15,967.44	28,543.44	379,466.88	159,851	16,185.44	28,841.44	384,626.88	161,831	16,405.44	29,141.44	389,826.88	163,831	16,627.44	29,441.44	395,066.88	165,851	16,851.44	29,743.44	400,396.88	167,891	17,077.44	30,047.44	405,816.88	169,951	17,305.44	30,353.44	411,326.88	172,031	17,535.44	30,661.44	416,846.88	174,131	17,767.44	30,971.44	422,446.88	176,251	18,001.44	31,283.44	428,166.88	178,391	18,237.44	31,597.44	433,986.88	180,551	18,475.44	31,913.44	439,906.88	182,731	18,715.44	32,231.44	445,926.88	184,931	18,957.44	32,551.44	451,966.88	187,151	19,201.44	32,873.44	458,106.88	189,391	19,447.44	33,197.44	464,346.88	191,651	19,695.44	33,523.44	470,586.88	193,931	19,945.44	33,851.44	476,926.88	196,231	20,197.44	34,181.44	483,366.88	198,551	20,451.44	34,513.44	489,896.88	200,891	20,707.44	34,847.44	496,516.88	203,251	20,965.44	35,183.44	503,286.88	205,631	21,225.44	35,515.44	510,106.88	208,031	21,487.44	35,849.44	517,086.88	210,451	21,751.44	36,187.44	524,126.88	212,891	22,017.44	36,527.44	531,286.88	215,351	22,289.44	36,869.44	538,486.88	217,831	22,563.44	37,213.44	545,826.88	220,331	22,839.44	37,551.44	553,306.88	222,831	23,111.44	37,893.44	560,826.88	225,351	23,385.44	38,237.44	568,486.88	227,891	23,661.44	38,583.44	576,286.88	230,471	23,939.44	38,931.44	584,326.88	233,071	24,219.44	39,283.44	592,506.88	235,691	24,501.44	39,639.44	600,726.88	238,331	24,785.44	40,001.44	609,266.88	240,911	25,071.44	40,369.44	617,946.88	243,511	25,359.44	40,743.44	626,746.88	246,111	25,649.44	41,123.44	635,686.88	248,731	25,941.44	41,507.44	644,786.88	251,371	26,235.44	41,897.44	654,046.88	254,031	26,531.44	42,293.44	663,466.88	256,711	26,829.44	42,697.44	673,046.88	259,411	27,129.44	43,107.44	682,826.88	262,111	27,431.44	43,523.44	692,866.88	264,831	27,735.44	43,941.44	703,086.88	267,571	28,041.44	44,363.44	713,586.88	270,331	28,353.44	44,789.44	724,266.88	273,011	28,667.44	45,223.44	735,126.88	275,711	28,983.44	45,661.44	746,146.88	278,431	29,301.44	46,097.44	757,346.88	281,171	29,621.44	46,537.44	768,786.88	283,931	29,943.44	47,021.44	780,446.88	286,711	30,267.44	47,507.44	792,326.88	289,511	30,593.44	47,997.44	804,386.88	292,311	30,921.44	48,491.44	816,606.88	295,131	31,251.44	48,989.44	829,086.88	297,971	31,583.44	49,491.44	841,946.88	300,831	31,917.44	49,997.44	854,986.88	303,711	32,253.44	50,507.44	868,206.88	306,611	32,591.44	51,021.44	881,706.88	309,511	32,931.44	51,539.44	895,246.88	312,431	33,273.44	52,053.44	908,506.88	315,371	33,617.44	52,573.44	921,886.88	318,331	33,963.44	53,097.44	935,386.88	321,311	34,311.44	53,623.44	949,086.88	324,291	34,657.44	54,151.44	962,906.88	327,291	34,999.44	54,681.44	976,846.88	330,211	35,343.44	55,217.44	990,906.88	333,151	35,689.44	55,747.44	1,005,086.88	336,111	36,037.44	56,279.44	1,019,386.88	339,091	36,387.44	56,813.44	1,033,806.88	342,091	36,739.44	57,351.44	1,048,346.88	345,111	37,093.44	57,887.44	1,063,446.88	348,151	37,449.44	58,423.44	1,078,686.88	351,231	37,807.44	58,961.44	1,093,966.88	354,331	38,167.44	59,503.44	1,109,586.88	357,451	38,527.44	60,049.44	1,125,306.88	360,591	38,889.44	60,601.44	1,141,226.88	363,751	39,253.44	61,157.44	1,157,086.88	366,931	39,621.44	61,713.44	1,173,086.88	370,131	39,991.44	62,277.44	1,189,326.88	373,351	40,363.44	62,841.44	1,205,706.88	376,591	40,737.44	63,411.44	1,222,226.88	379,851	41,113.44	63,983.44	1,238,886.88	383,131	41,491.44	64,557.44	1,255,686.88	386,431	41,871.44	65,143.44	1,272,786.88	389,751	42,253.44	65,731.44	1,289,926.88	393,091	42,617.44	66,323.44	1,307,206.88	396,451	42,983.44	66,917.44	1,324,626.88	399,731	43,351.44	67,513.44	1,342,186.88	403,031	43,721.44	68,103.44	1,358,886.88	406,351	44,091.44	68,697.44	1,375,726.88	409,691	44,463.44	69,293.44	1,392,706.88	413,051	44,837.44	69,891.44	1,409,826.88	416,331	45,213.44	70,491.44	1,427,086.88	419,631	45,591.44	71,093.44	1,444,586.88	422,951	45,971.44	71,697.44	1,461,526.88	426,291	46,353.44	72,301.44	1,478,646.88	429,651	46,737.44	72,907.44	1,495,846.88	432,931	47,123.44	72,913.44	1,513,286.88	436,231	47,511.44	73,513.44	1,530,866.88	439,551	47,891.44	74,117.44	1,548,586.88	442,891	48,273.44	74,723.44	1,567,446.88	446,251	48,657.44	75,331.44	1,586,246.88	449,931	49,043.44	75,937.44	1,605,206.88	453,631	49,431.44	76,543.44	1,624,166.88	457,351	49,821.44	77,151.44	1,643,326.88	461,091	50,211.44	77,761.44	1,662,686.88	464,851	50,603.44	78,373.44	1,682,246.88	468,631	50,997.44	78,987.44	1,702,006.88	472,431	51,393.44	79,597.44	1,721,966.88	476,031	51,791.44	80,203.44	1,742,126.88	479,451

**CITY OF DEL MAR
GENERAL EMPLOYEE COMPENSATION PLAN
FISCAL YEAR 2012-2013**

POSITION	EFFECTIVE JANUARY 1, 2012		
	RANGE	ANNUAL SALARY	
* Cross Connection Utility Specialist II	G145	50,908.98	- 61,880.19
* Pump Operator/Mechanic II	G145	50,908.98	- 61,880.19
* Code Enforcement Officer II	G145	50,908.98	- 61,880.19
Administrative Assistant to Planning Director & PC/DRB	G138	47,483.71	- 57,716.76
Deputy City Clerk	G138	47,483.71	- 57,716.76
** Network Systems Technician II	G138	47,483.71	- 57,716.76
Pump Operator/Mechanic I	G133	45,179.12	- 54,915.50
Cross Connection Utility Specialist I	G133	45,179.12	- 54,915.50
Accounting Technician II	G128	42,986.39	- 52,250.24
Senior Parking Enforcement Officer	G128	42,986.39	- 52,250.24
Administrative Assistant II	G128	42,986.39	- 52,250.24
Project Assistant	G128	42,986.39	- 52,250.24
Utility/Landscape Specialist	G128	42,986.39	- 52,250.24
Utility Worker II	G123	40,900.08	- 49,714.30
Accounting Technician I	G123	40,900.08	- 49,714.30
Administrative Assistant I	G123	40,900.08	- 49,714.30
Fire Dispatcher	G123	40,900.08	- 49,714.30
** Network Systems Technician I	G123	40,900.08	- 49,714.30
Planning Technician	G118	38,915.03	- 47,301.46
Facilities Coordinator	G117	38,529.73	- 46,833.13
*** Lifeguard/Community Services Specialist	G112	37,562.63	- 45,657.61
Utility Worker I	G112	36,659.71	- 44,560.12
Parking Enforcement Officer	G107	34,880.46	- 42,397.41
*** Senior Lifeguard	G107	35,739.55	- 43,441.65
Office Specialist	G102	33,187.56	- 40,339.69
Receptionist	G102	33,187.56	- 40,339.69

* These positions receive a cell phone allowance of \$40 per month.

** This position receives a cell phone/personal data assistant/internet allowance of \$150 per month.
(This is a promotional position and only one of the two positions is authorized at any given time.)

*** These positions received a 4.0% increase. Employees are contributing an additional 2.5% of employee contribution which were previously paid by the City.

JUN 4 2012 ITEM 02

**CITY OF DEL MAR
GENERAL EMPLOYEE COMPENSATION PLAN
FISCAL YEAR 2012-2013**

<u>POSITION</u>	<u>EFFECTIVE JANUARY 1, 2013</u>		
	<u>RANGE</u>	<u>ANNUAL SALARY</u>	
* Cross Connection Utility Specialist II	G145	51,927.09	- 63,117.69
* Pump Operator/Mechanic II	G145	51,927.09	- 63,117.69
* Code Enforcement Officer II	G145	51,927.09	- 63,117.69
Administrative Assistant to Planning Director & PC/DRB	G138	48,433.33	- 58,871.02
Deputy City Clerk	G138	48,433.33	- 58,871.02
** Network Systems Technician II	G138	48,433.33	- 58,871.02
Pump Operator/Mechanic I	G133	46,082.65	- 56,013.75
Cross Connection Utility Specialist I	G133	46,082.65	- 56,013.75
Accounting Technician II	G128	43,846.06	- 53,295.15
Senior Parking Enforcement Officer	G128	43,846.06	- 53,295.15
Administrative Assistant II	G128	43,846.06	- 53,295.15
Project Assistant	G128	43,846.06	- 53,295.15
Utility/Landscape Specialist	G128	43,846.06	- 53,295.15
Utility Worker II	G123	41,718.02	- 50,708.52
Accounting Technician I	G123	41,718.02	- 50,708.52
Administrative Assistant I	G123	41,718.02	- 50,708.52
Fire Dispatcher	G123	41,718.02	- 50,708.52
** Network Systems Technician I	G123	41,718.02	- 50,708.52
Planning Technician	G118	39,693.27	- 48,247.42
Facilities Coordinator	G117	39,300.27	- 47,769.72
*** Lifeguard/Community Services Specialist	G112	39,252.95	- 47,712.20
Utility Worker I	G112	37,392.86	- 45,451.26
Parking Enforcement Officer	G107	35,578.02	- 43,245.31
*** Senior Lifeguard	G107	37,347.83	- 45,396.52
Office Specialist	G102	33,851.26	- 41,146.41
Receptionist	G102	33,851.26	- 41,146.41

* These positions receive a cell phone allowance of \$40 per month.

** This position receives a cell phone/personal data assistant/internet allowance of \$150 per month.
(This is a promotional position and only one of the two positions is authorized at any given time.)

6/ *** These positions received a 4.5% increase. Employees are contributing an additional 2.5% of employee contribution which were previously paid by the City.

JUN 04 2012 ITEM 02

SALARY SCHEDULE FOR GENERAL EMPLOYEES
EFFECTIVE JULY 1, 2012

Salary Increase: 1.5%

RANGE	STEP A			STEP B			STEP C			STEP D			STEP E			ANNUAL SALARY RANGE
	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	
G 0	11.605	928.35	2,011.45	12.185	974.75	2,113.02	12.764	1,021.52	2,215.60	13.343	1,074.70	2,318.18	14.105	1,128.43	2,420.76	24,339.18
G 1	11.721	937.85	2,031.57	12.300	984.53	2,133.10	12.882	1,032.52	2,236.80	13.459	1,085.44	2,340.84	14.222	1,138.71	2,443.83	24,662.58
G 2	11.838	947.02	2,051.88	12.418	993.37	2,152.25	12.997	1,041.59	2,256.95	13.576	1,136.38	2,361.92	14.336	1,148.21	2,463.98	24,985.98
G 3	11.955	956.48	2,072.40	12.533	1,002.32	2,172.00	13.112	1,048.68	2,282.10	13.661	1,147.35	2,387.00	14.449	1,157.92	2,483.13	25,309.38
G 4	12.072	966.06	2,093.13	12.648	1,011.36	2,192.25	13.227	1,056.83	2,307.30	13.776	1,158.32	2,412.15	14.561	1,167.39	2,502.28	25,632.78
G 5	12.189	975.72	2,114.04	12.763	1,020.39	2,212.50	13.342	1,064.98	2,332.50	13.885	1,169.29	2,437.20	14.673	1,176.61	2,521.43	25,956.18
G 6	12.306	985.48	2,135.22	12.878	1,029.42	2,227.75	13.457	1,073.13	2,357.75	14.000	1,180.26	2,462.25	14.785	1,185.59	2,540.58	26,279.58
G 7	12.423	995.36	2,156.57	12.993	1,038.45	2,243.00	13.572	1,081.28	2,383.00	14.112	1,191.23	2,487.30	14.897	1,194.37	2,559.73	26,602.98
G 8	12.540	1,005.24	2,178.00	13.108	1,047.48	2,258.25	13.687	1,089.43	2,408.25	14.224	1,202.20	2,512.35	15.009	1,202.97	2,578.88	26,926.38
G 9	12.657	1,015.12	2,199.51	13.223	1,056.51	2,273.50	13.802	1,097.58	2,433.50	14.336	1,213.17	2,537.40	15.121	1,211.71	2,597.93	27,249.78
G 10	12.774	1,025.00	2,221.10	13.338	1,065.54	2,288.75	13.917	1,105.73	2,458.75	14.449	1,224.14	2,562.45	15.233	1,220.45	2,617.08	27,573.18
G 11	12.891	1,034.88	2,242.79	13.453	1,074.57	2,304.00	14.032	1,113.88	2,484.00	14.561	1,235.11	2,587.50	15.345	1,229.19	2,636.23	27,896.58
G 12	13.008	1,044.76	2,264.57	13.568	1,083.60	2,319.25	14.147	1,122.03	2,509.25	14.673	1,246.08	2,612.55	15.457	1,237.88	2,655.38	28,219.98
G 13	13.125	1,054.64	2,286.45	13.683	1,092.63	2,334.50	14.262	1,130.18	2,534.50	14.785	1,257.05	2,637.60	15.569	1,246.56	2,674.53	28,543.38
G 14	13.242	1,064.52	2,308.42	13.798	1,101.66	2,349.75	14.377	1,138.33	2,559.75	14.897	1,268.02	2,662.65	15.681	1,255.23	2,693.68	28,866.78
G 15	13.359	1,074.40	2,330.49	13.913	1,110.69	2,365.00	14.492	1,146.48	2,585.00	15.009	1,278.99	2,687.70	15.793	1,263.90	2,712.83	29,190.18
G 16	13.476	1,084.28	2,352.66	14.028	1,119.72	2,380.25	14.607	1,154.63	2,610.25	15.121	1,289.96	2,712.75	15.905	1,272.57	2,731.98	29,513.58
G 17	13.593	1,094.16	2,374.92	14.143	1,128.75	2,395.50	14.722	1,162.78	2,635.50	15.233	1,300.93	2,737.80	16.017	1,281.24	2,751.13	29,836.98
G 18	13.710	1,104.04	2,397.27	14.258	1,137.78	2,410.75	14.837	1,170.93	2,660.75	15.345	1,311.90	2,762.85	16.129	1,289.91	2,770.28	30,160.38
G 19	13.827	1,113.92	2,419.72	14.373	1,146.81	2,426.00	14.952	1,179.08	2,686.00	15.457	1,322.87	2,787.90	16.241	1,298.58	2,795.43	30,483.78
G 20	13.944	1,123.80	2,442.27	14.488	1,155.84	2,441.25	15.067	1,187.23	2,711.25	15.569	1,333.84	2,812.95	16.353	1,307.25	2,814.58	30,807.18
G 21	14.061	1,133.68	2,464.92	14.603	1,164.87	2,456.50	15.182	1,195.38	2,736.50	15.681	1,344.81	2,838.00	16.465	1,315.92	2,833.73	31,130.58
G 22	14.178	1,143.56	2,487.67	14.718	1,173.90	2,471.75	15.297	1,203.53	2,761.75	15.793	1,355.78	2,863.05	16.577	1,324.59	2,852.88	31,453.98
G 23	14.295	1,153.44	2,510.52	14.833	1,182.93	2,487.00	15.412	1,211.68	2,787.00	15.905	1,366.75	2,888.10	16.689	1,333.26	2,872.03	31,777.38
G 24	14.412	1,163.32	2,533.47	14.948	1,191.96	2,502.25	15.527	1,219.83	2,812.25	16.017	1,377.72	2,913.15	16.801	1,341.93	2,891.18	32,100.78
G 25	14.529	1,173.20	2,556.52	15.063	1,200.99	2,517.50	15.642	1,227.98	2,837.50	16.129	1,388.69	2,938.20	16.913	1,350.60	2,910.33	32,424.18
G 26	14.646	1,183.08	2,579.67	15.178	1,210.02	2,532.75	15.757	1,236.13	2,862.75	16.241	1,400.00	2,963.25	17.025	1,359.27	2,929.48	32,747.58
G 27	14.763	1,192.96	2,602.92	15.293	1,219.05	2,548.00	15.872	1,244.28	2,888.00	17.137	1,411.41	2,988.30	17.137	1,367.94	2,948.63	33,070.98
G 28	14.880	1,202.84	2,626.27	15.408	1,228.08	2,563.25	15.987	1,252.43	2,913.25	17.249	1,422.82	3,013.35	17.249	1,376.61	2,967.78	33,394.38
G 29	14.997	1,212.72	2,649.72	15.523	1,237.11	2,578.50	16.102	1,260.58	2,938.50	17.361	1,434.23	3,038.40	17.361	1,385.28	2,986.93	33,717.78
G 30	15.114	1,222.60	2,673.27	15.638	1,246.14	2,593.75	16.217	1,268.73	2,963.75	17.473	1,445.64	3,063.45	17.473	1,393.95	3,006.08	34,041.18
G 31	15.231	1,232.48	2,696.92	15.753	1,255.17	2,609.00	16.332	1,276.88	2,989.00	17.585	1,457.05	3,088.50	17.585	1,402.62	3,025.23	34,364.58
G 32	15.348	1,242.36	2,720.67	15.868	1,264.20	2,624.25	16.447	1,285.03	3,014.25	17.697	1,468.46	3,113.55	17.697	1,411.29	3,044.38	34,687.98
G 33	15.465	1,252.24	2,744.52	15.983	1,273.23	2,639.50	16.562	1,293.18	3,039.50	17.809	1,479.87	3,138.60	17.809	1,419.96	3,063.53	35,011.38
G 34	15.582	1,262.12	2,768.47	16.098	1,282.26	2,654.75	16.677	1,301.33	3,064.75	17.921	1,491.28	3,163.65	17.921	1,428.63	3,082.68	35,334.78
G 35	15.699	1,272.00	2,792.52	16.213	1,291.29	2,670.00	16.792	1,309.48	3,090.00	18.033	1,502.69	3,188.70	18.033	1,437.30	3,101.83	35,658.18
G 36	15.816	1,281.88	2,816.67	16.328	1,300.32	2,685.25	16.907	1,317.63	3,115.25	18.145	1,514.10	3,213.75	18.145	1,445.97	3,120.98	35,981.58
G 37	15.933	1,291.76	2,840.92	16.443	1,309.35	2,700.50	17.022	1,325.78	3,140.50	18.257	1,525.51	3,238.80	18.257	1,454.64	3,140.13	36,304.98
G 38	16.050	1,301.64	2,865.27	16.558	1,318.38	2,715.75	17.137	1,333.93	3,165.75	18.369	1,536.92	3,263.85	18.369	1,463.31	3,159.28	36,628.38
G 39	16.167	1,311.52	2,889.72	16.673	1,327.41	2,731.00	17.252	1,342.08	3,191.00	18.481	1,548.33	3,288.90	18.481	1,471.98	3,178.43	36,951.78
G 40	16.284	1,321.40	2,914.27	16.788	1,336.44	2,746.25	17.367	1,350.23	3,216.25	18.593	1,559.74	3,313.95	18.593	1,480.65	3,197.58	37,275.18
G 41	16.401	1,331.28	2,938.82	16.903	1,345.47	2,761.50	17.482	1,358.38	3,241.50	18.705	1,571.15	3,339.00	18.705	1,489.32	3,216.73	37,598.58
G 42	16.518	1,341.16	2,963.37	17.018	1,354.50	2,776.75	17.597	1,366.53	3,266.75	18.817	1,582.56	3,364.05	18.817	1,497.99	3,235.88	37,921.98
G 43	16.635	1,351.04	2,988.02	17.133	1,363.53	2,792.00	17.712	1,374.68	3,292.00	18.929	1,593.97	3,389.10	18.929	1,506.66	3,255.03	38,245.38
G 44	16.752	1,360.92	3,012.67	17.248	1,372.56	2,807.25	17.827	1,382.83	3,317.25	19.041	1,605.38	3,414.15	19.041	1,515.33	3,274.18	38,568.78
G 45	16.869	1,370.80	3,037.42	17.363	1,381.59	2,822.50	17.942	1,390.98	3,342.50	19.153	1,616.79	3,439.20	19.153	1,524.00	3,293.33	38,892.18
G 46	16.986	1,380.68	3,062.27	17.478	1,390.62	2,837.75	18.057	1,399.13	3,367.75	19.265	1,628.20	3,464.25	19.265	1,532.67	3,312.48	39,215.58
G 47	17.103	1,390.56	3,087.12	17.593	1,399.65	2,853.00	18.172	1,407.28	3,393.00	19.377	1,639.61	3,489.30	19.377	1,541.34	3,331.63	39,538.98
G 48	17.220	1,400.44	3,112.07	17.708	1,408.68	2,868.25	18.287	1,415.43	3,418.25	19.489	1,651.02	3,514.35	19.489	1,550.01	3,350.78	39,862.38
G 49	17.337	1,410.32	3,137.02	17.823	1,417.71	2,883.50	18.402	1,423.58	3,443.50	19.601	1,662.43	3,539.40	19.601	1,558.68	3,369.93	40,185.78
G 50	17.454	1,420.20	3,162.07	17.938	1,426.74	2,898.75	18.517	1,431.73	3,468.75	19.713	1,673.84	3,564.45	19.713	1,567.35	3,389.08	40,509.18
G 51	17.571	1,430.08	3,187.12	18.053	1,435.77	2,914.00	18.632	1,439.88	3,494.00	19.825	1,685.25	3,589.50	19.825	1,576.02	3,408.23	40,832.58
G 52	17.688															

CITY OF OELMAR
SALARY SCHEDULE FOR GENERAL EMPLOYEES
EFFECTIVE JULY 1, 2012

Salary Increase: 1.5%

RANGE	STEP A			STEP B			STEP C			STEP D			STEP E			ANNUAL SALARY RANGE
	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	Hourly	Bi-Weekly	Monthly	
0 156	27,307	2,154.52	4,733.13	28,672	2,293.75	4,969.78	30,105	2,405.43	5,218.27	31,611	2,528.85	5,479.19	33,181	2,655.30	5,753.15	56,797.53 - 69,037.75
0 157	27,850	2,206.37	4,786.46	29,995	2,316.86	5,019.48	30,406	2,432.52	5,270.46	31,927	2,554.14	5,533.04	33,523	2,681.66	5,810.69	60,728.14 - 72,968.36
0 158	28,134	2,250.71	4,826.26	29,941	2,338.86	5,069.88	30,711	2,456.84	5,320.46	32,244	2,579.80	5,688.32	33,659	2,708.67	5,968.78	63,505.43 - 75,745.65
0 159	28,416	2,295.81	4,876.55	29,936	2,390.88	5,120.37	31,018	2,485.41	5,376.39	32,548	2,618.48	5,841.21	34,197	2,751.11	6,067.47	66,282.50 - 78,522.72
0 160	28,698	2,340.91	4,926.31	30,134	2,410.75	5,170.59	31,328	2,516.33	5,426.50	32,856	2,647.56	5,892.08	34,484	2,792.85	6,266.22	69,059.57 - 81,299.79
0 161	28,980	2,386.01	4,976.07	30,436	2,434.86	5,220.28	31,639	2,542.26	5,476.61	33,165	2,678.79	5,942.57	34,772	2,824.43	6,465.46	71,836.62 - 84,076.84
0 162	29,262	2,431.11	5,025.83	30,738	2,458.81	5,269.99	31,944	2,567.99	5,521.82	33,471	2,704.32	6,048.04	35,055	2,856.00	6,664.20	74,573.67 - 86,813.89
0 163	29,544	2,476.21	5,075.59	31,040	2,482.76	5,317.27	32,247	2,593.27	5,571.17	33,774	2,730.39	6,149.33	35,344	2,887.57	6,862.95	77,310.70 - 89,550.92
0 164	29,826	2,521.31	5,125.35	31,342	2,506.71	5,364.54	32,549	2,618.16	5,616.42	34,076	2,756.41	6,250.64	35,633	2,919.14	7,061.20	80,047.73 - 92,287.95
0 165	30,108	2,566.41	5,175.11	31,644	2,530.66	5,411.81	32,851	2,643.05	5,661.71	34,378	2,781.48	6,351.95	35,922	2,950.71	7,260.45	82,784.74 - 95,024.96
0 166	30,390	2,611.51	5,224.87	31,946	2,554.61	5,459.09	33,153	2,667.94	5,707.00	34,680	2,806.55	6,453.28	36,211	2,981.28	7,459.70	85,521.75 - 97,761.97
0 167	30,672	2,656.61	5,274.63	32,248	2,578.56	5,506.38	33,455	2,692.83	5,752.29	34,981	2,831.62	6,554.61	36,500	3,011.85	7,659.00	88,258.76 - 100,500.00
0 168	30,954	2,701.71	5,324.39	32,550	2,602.51	5,553.66	33,757	2,717.72	5,797.58	35,282	2,856.69	6,655.94	36,789	3,042.42	7,858.25	90,995.77 - 103,240.00
0 169	31,236	2,746.81	5,374.15	32,852	2,626.46	5,600.94	34,059	2,742.61	5,842.87	35,583	2,881.76	6,757.27	37,078	3,072.97	8,057.50	93,740.78 - 106,480.00
0 170	31,518	2,791.91	5,423.91	33,154	2,650.41	5,648.22	34,361	2,767.50	5,888.16	35,884	2,906.83	6,858.60	37,367	3,103.50	8,256.75	96,481.50 - 109,720.00
0 171	31,800	2,837.01	5,473.67	33,456	2,674.36	5,695.50	34,663	2,791.39	5,933.45	36,186	2,931.90	6,959.29	37,656	3,134.03	8,456.00	99,222.25 - 112,960.00
0 172	32,082	2,882.11	5,523.43	33,758	2,698.31	5,742.74	34,965	2,815.28	6,028.74	36,488	2,956.93	7,059.98	37,945	3,164.56	8,655.25	101,963.00 - 116,200.00
0 173	32,364	2,927.21	5,573.19	34,060	2,722.26	5,790.98	35,270	2,839.17	6,124.03	36,790	2,981.96	7,160.67	38,234	3,195.09	8,854.50	104,704.00 - 119,440.00
0 174	32,646	2,972.31	5,622.95	34,362	2,746.21	5,839.22	35,572	2,863.06	6,219.28	37,092	3,006.99	7,261.36	38,523	3,225.62	9,053.75	107,445.00 - 122,680.00
0 175	32,928	3,017.41	5,672.71	34,664	2,770.16	5,888.46	35,874	2,886.95	6,314.53	37,394	3,031.92	7,362.05	38,812	3,256.15	9,253.00	110,186.00 - 125,920.00
0 176	33,210	3,062.51	5,722.47	34,966	2,794.11	5,937.70	36,176	2,910.84	6,409.78	38,111	3,056.85	7,462.74	39,101	3,286.68	9,452.25	112,927.00 - 129,160.00
0 177	33,492	3,107.61	5,772.23	35,268	2,818.06	5,986.94	36,478	2,934.73	6,505.03	38,413	3,081.78	7,563.43	39,390	3,317.21	9,651.50	115,668.00 - 132,400.00
0 178	33,774	3,152.71	5,821.99	35,570	2,842.01	6,036.18	36,780	2,958.62	6,600.28	38,715	3,106.71	7,664.12	39,679	3,347.74	9,850.75	118,409.00 - 135,640.00
0 179	34,056	3,197.81	5,871.75	35,872	2,865.96	6,085.42	37,082	2,982.51	6,695.53	39,017	3,131.64	7,764.81	40,000	3,378.27	10,050.00	121,150.00 - 138,880.00
0 180	34,338	3,242.91	5,921.51	36,174	2,889.91	6,134.66	37,384	3,006.40	6,790.78	39,319	3,156.57	7,865.50	40,300	3,408.80	10,249.25	123,891.00 - 142,120.00
0 181	34,620	3,288.01	5,971.27	36,476	2,913.86	6,183.90	37,686	3,030.29	6,886.03	39,621	3,181.50	7,966.19	40,600	3,439.33	10,448.50	126,632.00 - 145,360.00
0 182	34,902	3,333.11	6,021.03	36,778	2,937.81	6,233.14	37,988	3,054.18	6,981.28	39,923	3,206.43	8,066.88	40,900	3,470.86	10,647.75	129,373.00 - 148,600.00
0 183	35,184	3,378.21	6,070.79	37,080	2,961.76	6,282.38	38,290	3,078.07	7,076.53	40,225	3,231.36	8,167.57	41,200	3,501.39	10,847.00	132,114.00 - 151,840.00
0 184	35,466	3,423.31	6,120.55	37,382	2,985.71	6,331.62	38,592	3,101.96	7,171.78	40,527	3,256.29	8,268.26	41,500	3,531.92	11,046.25	134,855.00 - 155,080.00
0 185	35,748	3,468.41	6,170.31	37,684	3,009.66	6,380.86	38,894	3,125.85	7,267.03	40,829	3,281.22	8,368.95	41,800	3,562.45	11,245.50	137,596.00 - 158,320.00
0 186	36,030	3,513.51	6,220.07	37,986	3,033.61	6,430.10	39,196	3,149.74	7,362.28	41,131	3,306.15	8,469.64	42,100	3,592.98	11,444.75	140,337.00 - 161,560.00
0 187	36,312	3,558.61	6,269.83	38,288	3,057.56	6,479.34	39,498	3,173.63	7,457.53	41,433	3,331.08	8,570.33	42,400	3,623.51	11,644.00	143,078.00 - 164,800.00
0 188	36,594	3,603.71	6,319.59	38,590	3,081.51	6,528.58	39,800	3,197.52	7,552.78	41,735	3,355.92	8,671.02	42,700	3,654.04	11,843.25	145,819.00 - 168,040.00
0 189	36,876	3,648.81	6,369.35	38,892	3,105.46	6,577.82	40,102	3,221.41	7,648.03	42,037	3,380.85	8,771.71	43,000	3,684.57	12,042.50	148,560.00 - 171,280.00
0 190	37,158	3,693.91	6,419.11	39,194	3,129.41	6,627.06	40,404	3,245.30	7,743.28	42,339	3,405.78	8,872.40	43,300	3,715.10	12,241.75	151,301.00 - 174,520.00
0 191	37,440	3,739.01	6,468.87	39,496	3,153.36	6,676.30	40,706	3,269.19	7,838.53	42,641	3,430.71	8,973.09	43,600	3,745.63	12,441.00	154,042.00 - 177,760.00
0 192	37,722	3,784.11	6,518.63	39,798	3,177.31	6,725.54	41,008	3,293.08	7,933.78	42,943	3,455.64	9,073.78	43,900	3,776.16	12,640.25	156,783.00 - 181,000.00
0 193	38,004	3,829.21	6,568.39	40,100	3,201.26	6,774.78	41,310	3,316.97	8,029.03	43,245	3,480.57	9,174.47	44,200	3,806.69	12,839.50	159,524.00 - 184,240.00
0 194	38,286	3,874.31	6,618.15	40,402	3,225.21	6,824.02	41,612	3,340.86	8,124.28	43,547	3,505.50	9,275.16	44,500	3,837.22	13,038.75	162,265.00 - 187,480.00
0 195	38,568	3,919.41	6,667.91	40,704	3,249.16	6,873.26	41,914	3,364.75	8,219.53	43,849	3,530.43	9,375.85	44,800	3,867.75	13,238.00	165,006.00 - 190,720.00
0 196	38,850	3,964.51	6,717.67	41,006	3,273.11	6,922.50	42,216	3,388.64	8,314.78	44,151	3,555.36	9,476.54	45,100	3,898.28	13,437.25	167,747.00 - 193,960.00
0 197	39,132	4,009.61	6,767.43	41,308	3,297.06	6,971.74	42,518	3,412.53	8,409.99	44,453	3,580.29	9,577.23	45,400	3,928.81	13,636.50	170,488.00 - 197,200.00

JUN 04 2012 ITEM 02

CITY OF DELMAR
SALARY SCHEDULE FOR GENERAL EMPLOYEES
EFFECTIVE JANUARY 1, 2013

Salary Increase: 7.0%

RANGE	STEP A				STEP B				STEP C				STEP D				STEP E				STEP F				ANNUAL SALARY RANGE																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																			
	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																
0	70	11,837	946.93	2,051.98	24,829.17	994.28	2,154.27	25,851.18	13,050	1,043.98	1,067.15	2,875.08	28,500.83	14,337	1,152.00	2,493.83	29,925.86	14,937	1,260.00	2,848.83	31,002.54	15,537	1,368.00	3,243.83	32,079.23	16,137	1,476.00	3,693.83	33,163.00	16,737	1,584.00	4,143.83	34,266.77	17,337	1,692.00	4,593.83	35,370.54	17,937	1,798.00	5,043.83	36,474.31	18,537	1,904.00	5,493.83	37,587.88	19,137	2,012.00	5,943.83	38,696.45	19,737	2,120.00	6,393.83	39,816.00	20,337	2,228.00	6,843.83	40,935.19	20,937	2,336.00	7,293.83	42,054.82	21,537	2,444.00	7,743.83	43,174.47	22,137	2,552.00	8,193.83	44,294.12	22,737	2,660.00	8,643.83	45,393.77	23,337	2,768.00	9,093.83	46,493.42	23,937	2,876.00	9,543.83	47,592.97	24,537	2,984.00	10,093.83	48,692.72	25,137	3,092.00	10,543.83	49,792.07	25,737	3,200.00	11,093.83	50,891.32	26,337	3,308.00	11,593.83	51,990.57	26,937	3,416.00	12,093.83	53,089.82	27,537	3,524.00	12,593.83	54,188.37	28,137	3,632.00	13,093.83	55,286.92	28,737	3,740.00	13,593.83	56,385.47	29,337	3,848.00	14,093.83	57,484.02	29,937	3,956.00	14,593.83	58,582.57	30,537	4,064.00	15,093.83	59,680.12	31,137	4,172.00	15,593.83	60,778.17	31,737	4,280.00	16,093.83	61,876.22	32,337	4,388.00	16,593.83	62,974.27	32,937	4,496.00	17,093.83	64,072.32	33,537	4,604.00	17,593.83	65,169.37	34,137	4,712.00	18,093.83	66,266.42	34,737	4,820.00	18,593.83	67,363.47	35,337	4,928.00	19,093.83	68,460.52	35,937	5,036.00	19,593.83	69,557.57	36,537	5,144.00	20,093.83	70,654.62	37,137	5,252.00	20,593.83	71,751.67	37,737	5,360.00	21,093.83	72,848.72	38,337	5,468.00	21,593.83	73,945.77	38,937	5,576.00	22,093.83	75,042.82	39,537	5,684.00	22,593.83	76,139.87	40,137	5,792.00	23,093.83	77,236.92	40,737	5,900.00	23,593.83	78,334.02	41,337	6,008.00	24,093.83	79,429.17	41,937	6,116.00	24,593.83	80,524.32	42,537	6,224.00	25,093.83	81,619.62	43,137	6,332.00	25,593.83	82,715.17	43,737	6,440.00	26,093.83	83,810.47	44,337	6,548.00	26,593.83	84,906.22	44,937	6,656.00	27,093.83	86,002.02	45,537	6,764.00	27,593.83	87,097.77	46,137	6,872.00	28,093.83	88,193.52	46,737	6,980.00	28,593.83	89,290.27	47,337	7,088.00	29,093.83	90,387.02	47,937	7,196.00	29,593.83	91,483.77	48,537	7,304.00	30,093.83	92,580.52	49,137	7,412.00	30,593.83	93,677.27	49,737	7,520.00	31,093.83	94,773.92	50,337	7,628.00	31,593.83	95,870.67	50,937	7,736.00	32,093.83	96,967.42	51,537	7,844.00	32,593.83	98,064.17	52,137	7,952.00	33,093.83	99,160.92	52,737	8,060.00	33,593.83	100,257.67	53,337	8,168.00	34,093.83	101,354.42	53,937	8,276.00	34,593.83	102,451.17	54,537	8,384.00	35,093.83	103,547.92	55,137	8,492.00	35,593.83	104,645.47	55,737	8,600.00	36,093.83	105,743.02	56,337	8,708.00	36,593.83	106,840.17	56,937	8,816.00	37,093.83	107,937.42	57,537	8,924.00	37,593.83	109,034.67	58,137	9,032.00	38,093.83	110,132.12	58,737	9,140.00	38,593.83	111,229.67	59,337	9,248.00	39,093.83	112,327.22	59,937	9,356.00	39,593.83	113,425.27	60,537	9,464.00	40,093.83	114,523.82	61,137	9,572.00	40,593.83	115,621.37	61,737	9,680.00	41,093.83	116,719.92	62,337	9,788.00	41,593.83	117,818.47	62,937	9,896.00	42,093.83	118,917.02	63,537	10,004.00	42,593.83	120,015.57	64,137	10,112.00	43,093.83	121,114.12	64,737	10,220.00	43,593.83	122,212.67	65,337	10,328.00	44,093.83	123,311.22	65,937	10,436.00	44,593.83	124,409.77	66,537	10,544.00	45,093.83	125,508.32	67,137	10,652.00	45,593.83	126,606.87	67,737	10,760.00	46,093.83	127,705.42	68,337	10,868.00	46,593.83	128,804.97	68,937	10,976.00	47,093.83	129,904.02	69,537	11,084.00	47,593.83	131,003.12	70,137	11,192.00	48,093.83	132,102.27	70,737	11,300.00	48,593.83	133,201.42	71,337	11,408.00	49,093.83	134,300.97	71,937	11,516.00	49,593.83	135,400.52	72,537	11,624.00	50,093.83	136,500.07	73,137	11,732.00	50,593.83	137,600.62	73,737	11,840.00	51,093.83	138,700.17	74,337	11,948.00	51,593.83	139,800.72	74,937	12,056.00	52,093.83	140,900.27	75,537	12,164.00	52,593.83	142,000.82	76,137	12,272.00	53,093.83	143,100.37	76,737	12,380.00	53,593.83	144,200.92	77,337	12,488.00	54,093.83	145,301.47	77,937	12,596.00	54,593.83	146,402.02	78,537	12,704.00	55,093.83	147,502.57	79,137	12,812.00	55,593.83	148,603.12	79,737	12,920.00	56,093.83	149,703.67	80,337	13,028.00	56,593.83	150,804.22	80,937	13,136.00	57,093.83	151,904.77	81,537	13,244.00	57,593.83	153,005.32	82,137	13,352.00	58,093.83	154,105.87	82,737	13,460.00	58,593.83	155,206.42	83,337	13,568.00	59,093.83	156,307.47	83,937	13,676.00	59,593.83	157,408.52	84,537	13,784.00	60,093.83	158,509.57	85,137	13,892.00	60,593.83	159,610.62	85,737	14,000.00	61,093.83	160,711.67	86,337	14,108.00	61,593.83	161,812.72	86,937	14,216.00	62,093.83	162,913.77	87,537	14,324.00	62,593.83	164,014.82	88,137	14,432.00	63,093.83	165,115.87	88,737	14,540.00	63,593.83	166,216.92	89,337	14,648.00	64,093.83	167,318.02	89,937	14,756.00	64,593.83	168,419.07	90,537	14,864.00	65,093.83	169,520.12	91,137	14,972.00	65,593.83	170,621.17	91,737	15,080.00	66,093.83	171,722.22	92,337	15,188.00	66,593.83	172,823.27	92,937	15,296.00	67,093.83	173,924.32	93,537	15,404.00	67,593.83	175,025.37	94,137	15,512.00	68,093.83	176,126.42	94,737	15,620.00	68,593.83	177,227.47	95,337	15,728.00	69,093.83	178,328.52	95,937	15,836.00	69,593.83	179,429.57	96,537	15,944.00	70,093.83	180,530.62	97,137	16,052.00	70,593.83	181,631.67	97,737	16,160.00	71,093.83	182,732.72	98,337	16,268.00	71,593.83	183,833.77	98,937	16,376.00	72,093.83	184,934.82	99,537	16,484.00	72,593.83	186,035.87	100,137	16,592.00	73,093.83	187,136.92	100,737	16,700.00	73,593.83	188,237.97	101,337	16,808.00	74,093.83	189,339.02	101,937	16,916.00	74,593.83	190,440.07	102,537	17,024.00	75,093.83	191,541.12	103,137	17,132.00	75,593.83	192,642.17	103,737	17,240.00	76,093.83	193,743.22	104,337	17,348.00	76,593.83	194,844.27	104,937	17,456.00	77,093.83	195,945.32	105,537	17,564.00	77,593.83	197,046.37	106,137	17,672.00	78,093.83	198,147.42	106,737	17,780.00	78,593.83	199,248.47	107,337	17,888.00	79,093.83	200,349.52	107,937	17,996.00	79,593.83	201,450.57	108,537	18,104.00	80,093.83	202,551.62	109,137	18,212.00	80,593.83	203,652.67	109,737	18,320.00	81,093.83	204,753.72	110,337	18,428.00	81,593.83	205,854.77	110,937	18,536.00	82,093.83	206,955.82	111,537	18,644.00	82,593.83	208,056.87	112,137	18,752.00	83,093.83	209,157.92	112,737	18,860.00	83,593.83	210,258.97	113,337	18,968.00	84,093.83	211,360.02	113,937	19,076.00	84,593.83	212,461.07	114,537	19,184.00	85,093.83	213,562.12	115,137	19,292.00	85,593.83	214,663.17	115,737	19,400.00	86,093.83	215,764.22	116,337	19,508.00	86,593.83	216,865.27	116,937	19,616.00	87,093.83	217,966.32	117,537	19,724.00	87,593.83	219,067.37	118,137	19,832.00	88,093.83	220,168.42	118,737	19,940.00	88,593.83	221,269.47	119,337	20,048.00	89,093.83	222,370.52	119,937	20,156.00	89,593.83	223,471.57	120,537	20,264.00	90,093.83	224,572.62	121,137	20,372.00	90,593.83	225,673.67	121,737	20,480.00	91,093.83	226,774.72	122,337	20,588.00	91,593.83	227,875.77	122,937	20,696.00	92,093.83	228,976.82	123,537	20,804.00	92,593.83	230,077.87	124,137	20,912.00	93,093.83	231,178.92	124,737	21,020.00	93,593.83	232,280.02	125,337	21,128.00	94,093.83	233,381.07	125,937	21,236.00	94,593.83	234,482.12	126,537	21,344.00	95,093.83	235,583.17	127,137	21,452.00	95,593.83	236,684.22	127,737	21,560.00	96,093.83	237,785.27	128,337	21,668.00	96,593.83	238,886.32	128,937	21,776.00	97,093.83	239,987.37	129,537	21,884.00	97,593.83	241,088.42	130,137	21,992.00	98,093.83	242,189.47	130,737	22,100.00	98,593.83	243,290.52	131,337	22,208.00	99,093.83	244,391.57	131,937	22,316.00	99,593.83	245,492.62	132,537	22,424.00	100,093.83	246,593.67	133,137	22,532.00	100,593.83	247,694.72	133,737	22,640.00	101,093.83	248,795.77	134,337	22,748.00	101,593.83	249,896.82	134,937	22,856.00	102,093.83	251,000.02	135,537	22,964.00	102,593.83	252,101.07	136,137	23,072.00	103,093

Salary Increase: 2.0%

RANGE	STEP A				STEP B				STEP C				STEP D				STEP E				ANNUAL RANGE			
	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually	Hourly	Bi-Weekly	Monthly	Annually
G 166	27,653	2,228.21	4,827.79	57,933.43	29,245	2,339.62	5,063.18	60,830.10	30,768	2,456.60	5,322.63	63,871.61	32,243	2,579.43	5,588.77	67,965.19	33,855	2,708.40	5,908.20	70,418.45	33,855	2,708.40	5,908.20	70,418.45
G 167	28,131	2,250.48	4,876.06	58,512.76	29,538	2,363.02	5,119.87	62,032.40	31,015	2,481.17	5,375.88	64,516.32	31,565	2,605.22	5,644.63	67,335.84	34,194	2,735.48	5,928.89	71,122.63	34,194	2,735.48	5,928.89	71,122.63
G 168	28,472	2,273.00	4,924.82	59,097.86	29,833	2,386.65	5,177.07	62,532.78	31,315	2,505.98	5,433.02	65,000.48	31,820	2,629.78	5,701.10	68,113.19	34,596	2,789.84	6,000.00	71,833.85	34,596	2,789.84	6,000.00	71,833.85
G 169	28,697	2,295.73	4,974.07	60,688.97	30,131	2,410.51	5,232.78	63,030.35	31,624	2,531.04	5,490.35	65,484.63	32,125	2,652.67	5,758.11	69,168.33	35,000	2,842.00	6,078.75	72,545.00	35,000	2,842.00	6,078.75	72,545.00
G 170	29,023	2,318.68	5,023.81	62,280.08	30,437	2,434.82	5,287.50	63,530.05	31,938	2,555.57	5,547.54	65,970.30	32,428	2,673.64	5,815.88	70,000.00	35,400	2,952.50	6,157.50	73,250.00	35,400	2,952.50	6,157.50	73,250.00
G 171	29,349	2,341.87	5,074.05	63,871.19	30,744	2,459.80	5,344.23	64,030.35	32,254	2,579.43	5,604.35	67,460.35	32,925	2,701.17	5,873.50	71,000.00	35,800	3,050.00	6,247.50	74,000.00	35,800	3,050.00	6,247.50	74,000.00
G 172	29,675	2,365.29	5,124.79	65,062.30	31,054	2,484.82	5,399.98	64,530.65	32,571	2,604.35	5,659.68	68,950.65	33,235	2,722.60	6,002.81	72,000.00	36,200	3,142.50	6,340.00	75,000.00	36,200	3,142.50	6,340.00	75,000.00
G 173	29,999	2,388.84	5,176.04	66,253.41	31,368	2,509.39	5,455.23	65,030.95	32,888	2,629.28	5,714.50	70,440.95	33,500	2,744.17	6,057.50	73,500.00	36,600	3,235.00	6,435.00	76,000.00	36,600	3,235.00	6,435.00	76,000.00
G 174	30,323	2,412.43	5,227.80	67,444.52	31,688	2,534.47	5,510.48	65,531.25	33,202	2,654.17	5,769.75	71,931.25	33,815	2,768.64	6,110.00	75,000.00	37,000	3,327.50	6,622.50	77,000.00	37,000	3,327.50	6,622.50	77,000.00
G 175	30,647	2,436.06	5,279.55	68,635.63	32,005	2,559.00	5,565.73	66,031.55	33,525	2,678.66	5,825.00	73,421.55	34,130	2,802.83	6,169.75	76,500.00	37,400	3,420.00	6,710.00	78,000.00	37,400	3,420.00	6,710.00	78,000.00
G 176	30,971	2,459.69	5,331.30	69,826.74	32,325	2,583.53	5,621.00	66,531.85	33,850	2,703.17	5,880.25	74,911.85	34,455	2,847.00	6,219.00	78,000.00	37,800	3,512.50	6,800.00	79,000.00	37,800	3,512.50	6,800.00	79,000.00
G 177	31,295	2,483.32	5,382.55	71,017.85	32,645	2,608.06	5,676.25	67,032.15	34,175	2,727.66	5,939.50	76,402.15	34,780	2,891.25	6,278.25	80,000.00	38,200	3,605.00	6,890.00	80,000.00	38,200	3,605.00	6,890.00	80,000.00
G 178	31,619	2,506.95	5,433.80	72,208.96	32,965	2,632.59	5,731.50	67,532.45	34,500	2,752.15	6,000.00	77,892.45	35,095	2,914.43	6,348.75	81,500.00	38,600	3,697.50	7,000.00	81,500.00	38,600	3,697.50	7,000.00	81,500.00
G 179	31,943	2,530.58	5,485.05	73,400.07	33,285	2,657.12	5,786.75	68,032.75	34,825	2,776.64	6,060.25	79,382.75	35,420	2,937.66	6,408.00	83,000.00	39,000	3,790.00	7,100.00	83,000.00	39,000	3,790.00	7,100.00	83,000.00
G 180	32,267	2,554.21	5,536.30	74,591.18	33,605	2,681.65	5,842.00	68,533.05	35,150	2,801.13	6,120.50	80,873.05	35,745	2,960.17	6,467.25	84,500.00	39,400	3,882.50	7,200.00	84,500.00	39,400	3,882.50	7,200.00	84,500.00
G 181	32,591	2,577.84	5,587.55	75,782.29	33,925	2,706.18	5,897.25	69,033.35	35,475	2,825.62	6,180.75	82,363.35	36,070	3,019.17	6,526.50	86,000.00	39,800	3,975.00	7,300.00	86,000.00	39,800	3,975.00	7,300.00	86,000.00
G 182	32,915	2,601.47	5,638.80	76,973.40	34,245	2,730.71	5,952.50	69,533.65	35,800	2,850.10	6,241.00	83,853.65	36,395	3,078.17	6,585.75	87,500.00	40,200	4,067.50	7,400.00	87,500.00	40,200	4,067.50	7,400.00	87,500.00
G 183	33,239	2,625.10	5,690.05	78,164.51	34,565	2,755.24	6,007.75	70,033.95	36,125	2,874.59	6,301.25	85,343.95	36,740	3,137.17	6,647.00	89,000.00	40,600	4,160.00	7,500.00	89,000.00	40,600	4,160.00	7,500.00	89,000.00
G 184	33,563	2,648.73	5,741.30	79,355.62	34,885	2,779.77	6,063.00	70,534.25	36,450	2,900.06	6,361.50	86,834.25	37,065	3,196.17	6,702.25	90,500.00	41,000	4,252.50	7,600.00	90,500.00	41,000	4,252.50	7,600.00	90,500.00
G 185	33,887	2,672.36	5,792.55	80,546.73	35,205	2,804.29	6,118.25	71,034.55	36,775	2,925.55	6,421.75	88,324.55	37,390	3,255.17	6,757.50	92,000.00	41,400	4,345.00	7,700.00	92,000.00	41,400	4,345.00	7,700.00	92,000.00
G 186	34,211	2,696.00	5,843.80	81,737.84	35,525	2,828.82	6,173.50	71,534.85	37,100	2,950.02	6,482.00	89,814.85	37,715	3,314.17	6,802.75	93,500.00	41,800	4,437.50	7,800.00	93,500.00	41,800	4,437.50	7,800.00	93,500.00
G 187	34,535	2,719.63	5,895.05	82,928.95	35,845	2,853.35	6,228.75	72,035.15	37,420	2,974.49	6,542.25	91,305.15	38,030	3,373.17	6,858.00	95,000.00	42,200	4,530.00	7,900.00	95,000.00	42,200	4,530.00	7,900.00	95,000.00
G 188	34,859	2,743.26	5,946.30	84,120.06	36,165	2,877.88	6,284.00	72,535.45	37,735	3,000.00	6,602.50	92,795.45	38,345	3,432.17	6,913.25	96,500.00	42,600	4,622.50	8,000.00	96,500.00	42,600	4,622.50	8,000.00	96,500.00
G 189	35,183	2,766.89	6,000.00	85,311.17	36,485	2,902.41	6,339.25	73,035.75	38,055	3,025.47	6,662.75	94,285.75	38,660	3,491.17	6,968.50	98,000.00	43,000	4,715.00	8,100.00	98,000.00	43,000	4,715.00	8,100.00	98,000.00
G 190	35,507	2,790.52	6,053.25	86,502.28	36,805	2,926.94	6,394.50	73,536.05	38,370	3,050.94	6,723.00	95,776.05	38,975	3,550.17	7,023.75	100,000.00	43,400	4,807.50	8,200.00	100,000.00	43,400	4,807.50	8,200.00	100,000.00
G 191	35,831	2,814.15	6,106.50	87,693.39	37,120	2,951.47	6,449.75	74,036.35	38,685	3,076.41	6,783.25	97,266.35	39,285	3,609.17	7,083.00	101,500.00	43,800	4,900.00	8,300.00	101,500.00	43,800	4,900.00	8,300.00	101,500.00
G 192	36,155	2,837.78	6,159.75	88,884.50	37,440	2,976.00	6,505.00	74,536.65	39,000	3,101.88	6,843.50	98,756.65	39,590	3,668.17	7,142.25	103,000.00	44,200	4,992.50	8,400.00	103,000.00	44,200	4,992.50	8,400.00	103,000.00
G 193	36,479	2,861.41	6,213.00	90,075.61	37,760	2,999.53	6,560.25	75,036.95	39,315	3,127.35	6,903.75	100,246.95	39,895	3,727.17	7,201.50	104,500.00	44,600	5,085.00	8,500.00	104,500.00	44,600	5,085.00	8,500.00	104,500.00
G 194	36,803	2,885.04	6,266.25	91,266.72	38,080	3,024.06	6,615.50	75,537.25	39,630	3,152.82	6,964.00	101,737.25	40,100	3,786.17	7,260.75	106,000.00	45,000	5,177.50	8,600.00	106,000.00	45,000	5,177.50	8,600.00	106,000.00
G 195	37,127	2,908.67	6,319.50	92,457.83	38,400	3,048.59	6,670.75	76,037.55	39,945	3,178.29	7,024.25	103,227.55	40,505	3,845.17	7,320.00	107,500.00	45,400	5,270.00	8,700.00	107,500.00	45,400	5,270.00	8,700.00	107,500.00
G 196	37,451	2,932.30	6,374.75	93,648.94	38,720	3,074.12	6,726.00	76,537.85	40,260	3,203.76	7,084.50	104,717.85	40,910	3,904.17	7,379.25	109,000.00	45,800	5,362.50	8,800.00	109,000.00	45,800	5,362.50	8,800.00	109,000.00
G 197	37,775	2,955.93	6,429.00	94,840.05	39,040	3,099.65	6,781.25	77,038.15	40,575	3,229.23	7,144.75	106,208.15	41,315	3,963.17	7,438.50	110,500.00	46,200	5,455.00	8,900.00	110,500.00	46,200	5,455.00	8,900.00	110,500.00

JUN 04 2012 ITEM 02

ATTACHMENT D

For City Council Report dated June 4, 2012

JUN 04 2012 **ITEM** 02

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RESOLUTION NO. 2012 - _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF DEL MAR, CALIFORNIA, ESTABLISHING THE PROPERTY TAX RATE AND FIXED CHARGE ASSESSMENTS FOR BONDED INDEBTEDNESS FOR FISCAL YEAR 2012-2013

WHEREAS, the total net taxable secured and unsecured assessed valuation of the City of Del Mar is now estimated at \$2,594,325,000 full value; and

WHEREAS, the amount of revenue to be raised from the tax base, according to the voter approved bonded indebtedness, thereby established the rate of property tax required.

NOW, THEREFORE, BE IT RESOLVED that the property tax rate for the City of Del Mar for the Fiscal Year ending June 30, 2013, be and hereby is established at \$0.00705 per \$100 assessed value which shall be apportioned in the following amount. (Exhibit "A")

WILDFIRE PROTECTION 1999 GENERAL OBLIGATION BONDS:

\$0.00705 PER \$100 ASSESSED VALUE

BE IT FURTHER RESOLVED that whereby Special Assessment District 99-1 (Seawall Construction) and Special Assessment District 2001-01 (Ocean View/Pines) require a flat charge assessment to be raised for bonded indebtedness, City Council hereby approves the flat charge assessments for Fiscal Year 2012-2013 as shown on Exhibits "B" and "C".

PASSED, APPROVED AND ADOPTED by the City Council of the City of Del Mar, California, at a Regular Meeting held on the 4th day of June 2012.

CARL HILLIARD, Mayor
City of Del Mar

APPROVED AS TO FORM:

LESLIE E. DEVANEY, City Attorney
City of Del Mar

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JUN 04 2012 ITEM 02

ATTEST AND CERTIFICATION:

STATE OF CALIFORNIA
COUNTY OF SAN DIEGO
CITY OF DEL MAR

I, Mercedes Martin, City Clerk of the City of Del Mar, California, DO HEREBY CERTIFY that the foregoing is a true and correct copy of Resolution 2012-_____, adopted by the City Council of the City of Del Mar, California, at a Regular Meeting held the 4th day of June 2012, by the following vote:

AYES:
NOES:
ABSENT:
ABSTAIN:

MERCEDES MARTIN, City Clerk
City of Del Mar

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JUN 04 2012 ITEM 02

EXHIBIT A

For City Council Report dated June 4, 2012

JUN 04 2012 **ITEM** 02

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CITY OF DEL MAR
 BREAKDOWN OF FISCAL YEAR 2012-2013 TAX RATE
 FOR BONDED INDEBTEDNESS (WILDFIRE PROTECTION)

ADJUSTED SECURED VALUE		\$ 2,594,325,000
RESERVE AVAILABLE		183,335
RESERVE NECESSARY		
Debt Service Requirement	\$	174,405
Stabilization Reserve of 10%		17,441
Total Required	\$	<u>191,846</u>
Excess		
RESERVE EXCESS/(DEFICIENCY)	\$	(8,511)
2012-2013 DEBT REQUIREMENTS	\$	174,405
2012-2013 NET TAXES REQUIRED	\$	182,916
2012-2013 TAX RATE PER \$100 OF ASSESSED VALUE	\$	0.00705
 <u>COMPARISON:</u>		
2011-2012 TAX RATE PER \$100 OF ASSESSED VALUE	\$	0.00600
2010-2011 TAX RATE PER \$100 OF ASSESSED VALUE	\$	0.00555
2009-2010 TAX RATE PER \$100 OF ASSESSED VALUE	\$	0.00622

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JUN 04 2012 **ITEM** 02

EXHIBIT B

For City Council Report dated June 4, 2012

JUN 04 2012 ITEM 02

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**CITY OF DEL MAR
FIXED CHARGE SPECIAL ASSESSMENT (SEAWALL CONSTRUCTION)**

City or District: City of Del Mar
 Type of Assessment: Seawall Construction
 Fund Number: 602206
 Code: 1

Submitted By:
 E-mail:
 Telephone No:

Teresa S. McBroome
 Director of Finance/Treasurer
mcbroome@delmar.ca.us
 (858) 755-9354

Book	Parcel Number		Undivided Interest	Amount	City Admin.		Reduction	Total Assessment	For State Roll Only		Auditor's Use Only
	Page	Parcel			Fee				Tax Rate Area	Assessee Number	
299	137	12-00		\$ 9,441.00	\$ 133.85		\$ (1,282.52)	\$ 8,292.32			
299	136	02-00		6,609.00	133.85		(897.77)	5,845.09			
299	136	03-00		6,609.00	133.85		(897.77)	5,845.09			
299	136	04-00		7,115.00	133.85		(966.58)	6,282.27			
299	136	05-00		7,115.00	133.85		(966.58)	6,282.27			
299	136	06-00		6,924.00	133.85		(940.51)	6,117.34			
299	136	08-00		6,609.00	133.85		(897.77)	5,845.09			
299	136	09-00		6,609.00	133.85		(897.77)	5,845.09			
299	136	10-00		7,553.00	133.85		(1,026.01)	6,660.84			
299	136	11-00		6,609.00	133.85		(897.77)	5,845.09			
299	146	01-00		6,609.00	133.85		(897.77)	5,845.09			
299	146	02-00		7,113.00	133.85		(966.30)	6,280.54			
299	146	05-00		6,609.00	133.85		(897.77)	5,845.09			
299	146	30-00		10,649.00	133.85		(1,446.84)	9,336.20			
299	146	31-00		9,682.00	133.85		(1,315.19)	8,500.66			
				<u>\$ 111,855.00</u>	<u>\$ 2,007.73</u>		<u>\$ (15,194.70)</u>	<u>\$ 98,668.04</u>			

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EXHIBIT C

For City Council Report dated June 4, 2012

JUN 04 2012 ITEM 02

**CITY OF DEL MAR
FIXED CHARGE SPECIAL ASSESSMENT (OCEAN VEIW/PINES)**

City or District: City of Del Mar
Assessment District No. 2005-01 (Ocean View/Pines)

Submitted By: Teresa S. McBroome
Director of Finance/Treasurer

Type of Assessment: Utility Undergrounding
Fund Number: 6022-07
Code: 1
Fiscal Year 2012-2013

Book	Parcel Number		Undivided Interest	Amount	City Admin. Fee	Reduction	Total Assessment	For State Roll Only		Auditor's Use Only
	Page	Parcel						Tax Rate Area	Assessee Number	
301	021	01-00		\$ 879.57	62.68	(27.28)	\$ 914.97			
301	021	02-00		1,173.15	62.68	(36.39)	1,199.44			
301	021	03-00		2,159.15	62.68	(66.97)	2,154.85			
301	021	05-00		3,615.98	62.68	(112.16)	3,566.50			
301	021	06-00		2,740.77	62.68	(85.01)	2,718.44			
301	021	10-00		1,261.78	62.68	(39.14)	1,285.32			
301	022	01-00		1,727.08	62.68	(53.57)	1,736.19			
301	022	02-00		731.19	62.68	(22.68)	771.18			
301	023	03-00		1,112.22	62.68	(34.50)	1,140.40			
301	023	05-00		1,090.06	62.68	(33.81)	1,118.93			
301	023	10-00		740.16	62.68	(22.96)	779.88			
301	023	13-00		712.47	62.68	(22.10)	753.04			
301	023	14-00		657.07	62.68	(20.38)	699.37			
301	023	20-00		486.41	62.68	(15.09)	534.00			
301	023	22-00		2,303.17	62.68	(71.44)	2,294.41			
301	023	26-00		1,062.37	62.68	(32.95)	1,092.09			
301	024	02-00		1,749.24	62.68	(54.26)	1,757.66			
301	024	03-00		1,616.30	62.68	(50.13)	1,628.84			
301	024	04-00		1,511.05	62.68	(46.87)	1,526.86			
301	024	05-00		1,045.75	62.68	(32.44)	1,075.99			
301	024	06-00		1,815.71	62.68	(56.32)	1,822.07			
301	024	07-00		1,516.59	62.68	(47.04)	1,532.23			
301	024	09-00		1,882.18	62.68	(58.38)	1,886.48			
301	024	12-00		1,073.45	62.68	(33.29)	1,102.83			
301	024	17-00		1,128.84	62.68	(35.01)	1,156.50			
301	024	18-00		1,488.89	62.68	(46.18)	1,505.39			
301	024	19-00		1,350.41	62.68	(41.89)	1,371.20			
301	024	21-00		1,239.63	62.68	(38.45)	1,263.85			
301	024	22-00		2,724.15	62.68	(84.49)	2,702.33			
301	024	24-00		1,389.19	62.68	(43.09)	1,408.77			
301	024	26-00		2,452.73	62.68	(76.08)	2,439.33			
301	024	29-00		2,081.60	62.68	(64.56)	2,079.71			
301	024	37-00		1,162.08	62.68	(36.04)	1,188.71			
301	024	38-00		371.08	62.68	(11.51)	422.25			
301	024	43-00		1,516.59	62.68	(47.04)	1,532.23			
301	025	07-00		1,000.51	62.68	(31.03)	1,032.15			
301	025	10-00		1,155.61	62.68	(35.84)	1,182.44			
301	025	11-00		934.96	62.68	(29.00)	968.64			
301	033	29-00		537.18	62.68	(16.66)	583.20			
301	033	34-00		398.70	62.68	(12.37)	449.01			
				<u>\$ 55,595.00</u>	<u>\$ 2,507.07</u>	<u>\$ (1,724.37)</u>	<u>\$ 56,377.70</u>			

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JUN 04 2012 ITEM 02

ATTACHMENT E

For City Council Report dated June 4, 2012

JUN 04 2012 ITEM 02

75

RESOLUTION NO. 2012-

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF DEL MAR, CALIFORNIA, ESTABLISHING THE APPROPRIATIONS LIMIT FOR FISCAL YEAR 2012-2013.

WHEREAS, Constitutional Article XIII-B (Propositions 4 and 111) places an appropriations limitation on State and Local Government; and

WHEREAS, this appropriations limitation is based on proceeds of taxes adjusted annually from the base Fiscal Year 1986-1987 by either the population growth factor for the City of Del Mar or for the County of San Diego, and by either the change in the California Per Capita Personal Income or the change in Non-Residential Construction for the City of Del Mar; and

WHEREAS, the City has received inflation and population data from the State Department of Finance to calculate the Fiscal Year 2012-2013 Appropriations Limit; and

WHEREAS, the City Council of the City of Del Mar wishes to select those options providing the greatest ratio of change as shown below:

Change in California Per Capita Personal Income <u>(inflation factor)</u>	County Population Change <u>(population factor)</u>	<u>Factor</u>
1.0377	1.0091	1.0471

NOW, THEREFORE, BE IT RESOLVED that the appropriations limit be established at \$20,862,036 and that the City Council does hereby adopt the annual appropriations limitation for Fiscal Year 2012-2013, and selects the options for calculation using the population growth of the County of San Diego and the change in California per Capita Personal Income.

PASSED, APPROVED AND ADOPTED by the City Council of the City of Del Mar, California, at a Regular Meeting held on the 4th day of June 2012.

CARL HILLIARD, Mayor
City of Del Mar

APPROVED AS TO FORM:

LESLIE E. DEVANEY, City Attorney
City of Del Mar

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JUN 04 2012 ITEM 02

ATTEST AND CERTIFICATION:

STATE OF CALIFORNIA
COUNTY OF SAN DIEGO
CITY OF DEL MAR

I, Mercedes Martin, City Clerk of the City of Del Mar, California, DO HEREBY CERTIFY that the foregoing is a true and correct copy of Resolution 2012-_____, adopted by the City Council of the City of Del Mar, California, at a Regular Meeting held the 4th day of June 2012 by the following vote:

AYES:
NOES:
ABSENT:
ABSTAIN:

MERCEDES MARTIN, City Clerk
City of Del Mar

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ATTACHMENT F

For City Council Report dated June 4, 2012

JUN 04 2012 **ITEM** 02

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RESOLUTION 2012-

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF DEL MAR, CALIFORNIA, APPROVING THE STATEMENT OF INVESTMENT POLICY FOR FISCAL YEAR 2012-2013, AND DELEGATING THE AUTHORITY TO INVEST CITY FUNDS TO THE TREASURER

WHEREAS, the City Council of the City of Del Mar, California, pursuant to Title 5, Division 2, Part 1 of the Government Code of the State of California, is authorized to invest City funds more particularly set out in Section 53601 of said Code; and

WHEREAS, the City Council, pursuant to Section 53607 of the Government Code is authorized to delegate said authority to the Treasurer; and

WHEREAS, it is good practice for the City Council to review the Statement of Investment Policy as more particularly set out in Section 53646 of said Code.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Del Mar, California, that the above recitals are true and correct.

BE IT FURTHER RESOLVED, that the City Council of the City of Del Mar does hereby authorize the Treasurer to invest City funds and adopt the Statement of Investment Policy as attached in Exhibit A of this Resolution.

PASSED, APPROVED AND ADOPTED by the City Council of the City of Del Mar, California, at a Regular Meeting held on the 4th day of June 2012.

CARL HILLIARD, Mayor
City of Del Mar

APPROVED AS TO FORM:

LESLIE E. DEVANEY, City Attorney
City of Del Mar

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JUN 04 2012 ITEM 02

ATTEST AND CERTIFICATION:

STATE OF CALIFORNIA
COUNTY OF SAN DIEGO
CITY OF DEL MAR

I, Mercedes Martin, City Clerk of the City of Del Mar, California, DO HEREBY CERTIFY that the foregoing is a true and correct copy of Resolution 2012-, adopted by the City Council of the City of Del Mar, California, at a Regular Meeting held the 4th day of June 2012, by the following vote:

AYES:
NOES:
ABSENT:
ABSTAIN:

MERCEDES MARTIN, City Clerk
City of Del Mar

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EXHIBIT A

For City Council Report dated June 4, 2012

JUN 04 2012 **ITEM** 02

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**CITY OF DEL MAR
INVESTMENT POLICY FOR FISCAL YEAR 2012-2013**

I. INTRODUCTION

This statement is to provide guidance regarding the prudent investment of the cash of the City of Del Mar, and to establish the goals and limitations of investments suitable to ensuring the safety of the City's funds. The ultimate goal is to protect these funds while enhancing the economic status of the City of Del Mar.

Responsibility for the investing of the idle cash and trust funds of the City resides with the City Treasurer. The investment policies and practices of the City Treasurer of the City of Del Mar are based on limitations placed on it by governing legislative bodies. These policies have three primary goals:

1. To assure compliance with all Federal, State, and Local laws governing the investment of monies under the control of the City Treasurer.
2. To protect the principal monies entrusted to this organization.
3. To generate the market rate of return which is defined as the average return on a one-year Treasury Bill.

II. SCOPE

This policy provides guidelines for investing idle cash for all funds under the direct authority of the City with the exception of retirement funds, deferred compensation funds, and those monies from unexpended bond proceeds that are under the direction of a trustee. This investment policy applies to all financial assets of the City of Del Mar. These funds are accounted for in the City of Del Mar's Comprehensive Annual Financial Report and include the General Fund and General Governmental Funds, Special Revenue Funds, Capital Projects Funds, Enterprise Funds, and Trust and Agency Funds.

III. PRUDENCE

Investments shall be made with judgment and care, under circumstances then prevailing, which persons of prudence, discretion, and intelligence exercise in the management of their own affairs, not for speculation, but for investment, considering the probable safety of their capital as well as the probable income to be derived.

The standard of prudence to be used by investment officials shall be the "prudent person" standard and shall be applied in the context of managing an

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overall portfolio. Investment officers acting in accordance with written procedures and the investment policy and exercising due diligence shall be relieved of personal responsibility for an individual security's credit risk or market price changes, provided deviations from expectations are reported in a timely fashion and appropriate action is taken to control adverse developments.

IV. OBJECTIVES

- **Safety:** Safety of principal is the primary objective of the City of Del Mar and is the single most important factor in governing the investment decisions of the City Treasurer. Each investment transaction shall be made considering the potential for capital losses in an effort to limit such losses, whether from institution default, broker-dealer default, or erosion of market value of securities. The City Treasurer shall evaluate each potential investment, seeking quality in both issuer and in underlying security or collateral. The use of diversification of the portfolio will assist to reduce market risk and possible principal loss. To help mitigate against market risk due to fluctuations in interest rates, this policy provides limits on the portfolio maturity.
- **Liquidity:** Second only to safety is the need to maintain liquidity in the portfolio to meet the anticipated cash needs of the City, and to ensure that money is always readily available. This percentage specifically shall be reviewed on an annual basis. Since not all cash needs can be anticipated, the City Treasurer will only invest in instruments with an active secondary market.
- **Yield:** Once the basic requirements of safety and liquidity are met, the City's fund shall be designed to attain a market-average rate of return through economic cycles. Market-average rate of return is defined as the average return on one-year Treasury bills.

V. DELEGATION OF AUTHORITY

The authority for investing idle cash resides with the City Treasurer by direction of the City Council. The Treasurer may delegate such responsibilities, as recording of investment purchases and sales and recording of investment activity, to the Senior Accountant and Accounting Technician, or other City officials as authorized by resolution of the City Council, as is necessary to maintain adequate internal controls as described in the following section.

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VI. CONFLICT OF INTEREST

All City officials involved in the investment process shall refrain from personal business activity in violation of Government Code Section 1090 and the Political Reform Act (Government Code 8100 et seq.).

Section 1090 of the Government Code prohibits City officials from "making" a contract in which the official is financially interested. Under the Political Reform Act, a City official is disqualified from making, participating in making, or using his or her official position to influence the making, of a governmental decision in which it is reasonably foreseeable the decision could materially affect the official's economic interest, in a manner distinguishable from its effect on the public generally.

VII. INTERNAL CONTROLS

A system of internal controls shall be in place to prevent losses of public funds arising from fraud or employee error. Such controls deemed most important are the separation of responsibilities for investment purchases from the recording of investment activity, custodial safekeeping, written confirmation of investment transactions, and established criteria for broker relationships. The annual financial audit will include a comprehensive review of the portfolio, accounting procedures for security transactions, and compliance with the investment policy.

VIII. REPORTING

Under provision of Section 53646 of the California Government Code, the City Treasurer shall render a quarterly report to the City Council showing the type of investment institution, date of maturity, amount of deposit, current market value for all securities as provided by our safekeeping institution, rate of interest, and such other data that may be required by the City Council. This report shall also include a schedule of maturity by type of security.

The report must also include a statement that the investment portfolio complies with this policy, or a statement as to the manner in which the portfolio is not in compliance.

The report also must include a statement noting the ability of the City to meet its expenditure requirements for the next six months or provide an explanation as to why sufficient money shall, or may, not be available.

IX. SAFEKEEPING OF SECURITIES

To protect against potential losses caused by collapse of individual securities dealers, all securities owned by the City shall be kept in safekeeping with "perfected interest" by a third party bank trust department acting as agent for the

SA

City under the terms of a custody agreement executed by the bank and by the City. All securities will be received and delivered using standard delivery versus payment procedures.

X. QUALIFIED DEALERS AND INSTITUTIONS

The City shall transact business only with banks, savings and loans, and registered investment securities dealers. The purchase by the City of any investment, other than those purchased directly from the issuer, shall be purchased either from an institution licensed by the State as a broker-dealer, as defined in Section 25004 of the Corporation Code, who is a member of the National Association of Securities Dealers, or a member of a federally regulated securities exchange, a national or state-chartered bank, a federal or state association (as defined by Section 5102 of the Financial Code), or a brokerage firm designated as a primary government dealer by the Federal Reserve Bank. The City Treasurer shall investigate all institutions that wish to do business with the City in order to determine if they are adequately capitalized and agree to abide by the conditions set forth in the City's Investment Policy.

XI. AUTHORIZED INVESTMENTS

The City of Del Mar has a fiduciary responsibility to the residents of the community to protect the assets of the City and to invest and manage those funds wisely. These investment decisions shall be governed under Government Code sections 53600 through 53609 under which those making investments on its behalf are deemed to act in a fiduciary capacity.

The City shall not knowingly make any investments in any institution, company, corporation, subsidiary or affiliate that practices or supports directly or indirectly through its actions discrimination on the basis of race, religion, color, creed, national or ethnic origin, age, sex, sexual preference, or physical disability.

Within these limitations, the following investments are authorized:

- **United States Treasury Bills, Notes and Bonds** or those for which the full faith and credit of the United States are pledged for payment of principal and interest with remaining maturities of five years or less. There shall be no limit on the percentage of the portfolio invested in these instruments. The purchase of zero coupon Treasuries is not permitted.
- **Local Agency Investment Fund (LAIF).** The State investment fund is maintained for the benefit of local agencies. The City may invest in this fund up to the amount permitted by the State, which is currently \$40 million.

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- **San Diego County Treasurer's Pooled Investment Fund.** This is a local government investment pool managed by the San Diego County Treasurer-Tax Collector's office. The City may invest in this fund up to 30 percent of its portfolio. The fund must be rated "AA" or better by a nationally recognized rating service.
- **Collateralized Certificates of Deposit.** Certificates of Deposit of up to \$250,000 that are insured by the Federal Deposit Insurance Corporation (FDIC). Deposits are permitted in national banks or savings and loan institutions. The deposit may not exceed the total of the paid up capital and surplus of a depository and the depository must maintain securities with a market value at least 10 percent in excess of the City's deposit to be placed in a collateralized account.
- **Government Agencies** including Government National Mortgage Association (GNMA); the Federal Farm Credit Bank System (FFC); the Federal Home Loan Mortgage Corporation (FHLMC); Federal National Mortgage Association (FNMA); and other United States agency obligations with maturities of five years or less. There shall be no limit on the percentage of the portfolio invested in these instruments.
- **Commercial Paper** ranked P1 and A1 not to exceed 270 days maturity, issued by a domestic corporation with assets in excess of \$500,000,000, with an A or better rating as provided by Moody's and Standard and Poor's. The portfolio may contain no more than 5 percent from a specific corporation.
- **Medium Term Corporate Notes** with a maximum maturity of five years issued by corporations organized and operating within the United States. Notes must be rated "A" or better by a nationally recognized rating service. Corporate notes may not exceed 30 percent of the investment portfolio.
- **Repurchase Agreements.** The City may invest in repurchase agreements with banks and primary dealers with which the City has entered into a master repurchase contract, which specifies terms and conditions of repurchase agreements and are fully collateralized by delivery to an independent third party. Eligible securities are negotiable certificates of deposit, eligible banker's acceptances, or securities that are direct obligations of the Federal government. Reverse repurchase instruments are not permitted.
- **Mutual Funds.** The City may invest in Mutual Funds invested primarily in U.S. Treasury Securities.

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The City, under no circumstances, may borrow funds for the purpose of leverage in the purchase of securities. The purchase of derivatives, as provided for in Government Code Section 53601.6, is expressly prohibited under the terms of this Investment Policy.

XII. MAXIMUM MATURITIES

Every effort will be made to match investment maturities to cash flow needs. Matching maturities with cash flow dates will reduce the need to sell securities prior to maturity, thus reducing market risk. Unless matched to a specific requirement, no more than 60 percent of the portfolio may be invested with maturities greater than two and a half years. No investment may be made with a maturity greater than five years.

XIII. OVERSIGHT COMMITTEE

The City Council may establish an investment oversight committee, which will meet quarterly to review the portfolio, the investment policy, and the City's current investment strategy. This committee will act in a review capacity. Members of the committee shall consist of the City Manager (or designee), the Assistant City Manager, and a member of the City Council as a representative. The Oversight Committee may also obtain an advisor with expertise in financial management.

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